### **Financial Viability Statement**

Warrington Waterfront: Port Warrington and Warrington Commercial Park

### Prepared on behalf of:

Peel Land & Property and the Peel Ports Group

April 2020



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#### Client

Peel Land & Property and the Peel Ports Group

### Date

April 2020

# **Declaration: Conformity with RICS Professional Statement**

# The RICS Professional Statement Financial Viability in Planning, September 2019, 1<sup>st</sup> Edition

Confirmation of conformity with the RICS Professional Statement Financial Viability in Planning, September 2019, 1st Edition, is set out within the following sub-sections.

### **Instruction and Purpose of Report**

In accordance with email correspondence and an instruction dated 17 April 2019, Turley has been instructed by Peel Land & Property and the Peel Ports Group (hereafter 'the promoter') to compile a viability assessment to support the promotion of Warrington Waterfront ('the subject site') for the Port Warrington and Warrington Commercial Park development (the 'prospective development').

In accordance with the National Planning Policy Framework ('NPPF')¹ and Planning Practice Guidance for Viability ('PPGV')² Warrington Borough Council ('the Council') has requested site-specific viability evidence from site promoters. The purpose is to ensure promoters demonstrate the deliverability and viability of prospective sites for development to support their consideration for allocation within the Council's emerging new Local Plan³, which will guide the future development of the Borough.

The purpose of this assessment is hence to meet the Council's requirement by presenting the promoter's assessment of the deliverability and viability of the prospective development of the subject site in order to support the Council's consideration of the subject site for allocation within its emerging new Local Plan. The assessment will take into account the policy requirements set by the Council as well as national planning policy and guidance.

### Objectivity, impartiality and reasonableness

Turley places the utmost importance on the integrity, impartiality and potential conflicts of interests in carrying out its services, and seeks to identify and assess all relationships which may result in a conflict of interest or pose a threat to impartiality. Turley aims to inspire confidence by being open and impartial, offering transparency of process, being fair and maintaining the confidentiality of our clients.

In undertaking this instruction and carrying out the viability assessment, Turley confirms that at all times we have acted impartially, with objectivity, without interference and with reference to all appropriate available sources of information.

Turley confirms that adequate time has been provided to produce this report.

<sup>&</sup>lt;sup>1</sup> MHCLG (2019) National Planning Policy Framework (NPPF)

<sup>&</sup>lt;sup>2</sup> MHCLG (2019) Planning Practice Guidance: Viability (PPGV)

<sup>&</sup>lt;sup>3</sup> Warrington Borough Council (March 2019) Warrington Proposed Submission Version Local Plan 2017 -2037

Turley confirms that there is no instruction in place to undertake an Area-Wide viability assessment concerning existing and future planning policies against which the proposed development scheme will, in due course be considered.

Turley has set out a full explanation of the evidence provided with reasoned justification. It is noted that it is a requirement to seek to secure resolution of any differences of opinion between parties where possible, should these arise.

### Conflict(s) of interest

Turley confirms, to the best of its knowledge, that no conflict or risk of conflict of interest exists in carrying out this viability assessment on behalf of the applicant and in respect of the subject site.

### **Contingent Fee**

In preparing this report, no performance related or contingent fees have been agreed between Turley and the applicant.

### **Confidentiality and Publication**

This viability assessment has been prepared on the basis that it is expected to be made publicly available, other than in exceptional circumstances.

Where information may compromise delivery of the proposed development or infringe other statutory and regulatory requirements, these exceptions will be discussed and agreed with the Council as Local Planning Authority (LPA), and documented early in the process. Commercially sensitive information will be presented in aggregate form following these discussions. Any sensitive personal information will not be made public.

#### Personnel

This report has been prepared and countersigned by:



Matt Spilsbury MRICS MRTPI

Director, Head of Development Viability

For and on behalf of Turley



Steve Smith MRICS

Associate Director, Development Viability

For and on behalf of Turley

### **Executive Summary**

Turley has been appointed by Peel Land & Property and the Peel Ports Group (hereafter 'the promoter') to compile a viability assessment to support the promotion of Warrington Waterfront ('the subject site') for the Port Warrington and Warrington Commercial Park development (the 'prospective development').

In accordance with the NPPF and PPGV the Council has requested site specific viability evidence from site promoters. The purpose is to ensure promoters demonstrate the deliverability and viability of prospective sites for development to support their consideration for allocation within the Council's emerging new Local Plan<sup>4</sup>, which will guide the future development of the Borough.

The purpose of this assessment is hence to meet the Council's requirement by presenting the promoter's assessment of the deliverability and viability of the prospective development of the subject site in order to support the Council's consideration of the subject site for allocation within its emerging new Local Plan. The assessment will take into account the policy requirements set by the Council as well as national planning policy and guidance.

By way of analysis set out in section 5 of this document, it is considered by the promoter that the benchmark land value ('BLV') equates to £20,602,323 (i.e. £82,776 per acre / £204,540 per ha).

A Discounted Cash Flow ('DCF') appraisal has been prepared by the promoter for the prospective development of the site. The BLV has been incorporated into the appraisal as a fixed capital cost. The DCF appraisal generates an IRR of 9.4% and a positive NPV of £42m.

A traditional residual appraisal has also been undertaken for prospective development of the site. The BLV has been entered into the appraisal as a fixed land price, with the residual output being the developer's profit (return). The viability appraisal demonstrates that, when accommodating the BLV as a fixed capital cost of land, the residual developer's return equates to 21.5% on total development cost ('TDC') and 16.5% on gross development value ('GDV').

Whilst the IRR is at the lower end of market requirements, the profit on TDC is in line with current market expectations. It is understood to be the position of the promoter that, when set in the context of the scale and strategic importance of the project, the promoter remains firmly committed to delivery of the prospective development.

This report is based on information that is subject to ongoing refinement and should therefore be treated as indicative and draft for the purpose of sharing emerging evidence of deliverability and viability to the Council in order to inform the draft new Local Plan.

<sup>&</sup>lt;sup>4</sup> Warrington Borough Council (March 2019) Warrington Proposed Submission Version Local Plan 2017 -2037

### 1. Introduction

### Instruction

- 1.1 Turley has been appointed by Peel Land & Property and the Peel Ports Group (hereafter 'the promoter') to compile a viability assessment to support the promotion of Warrington Waterfront ('the subject site') for the Port Warrington and Warrington Commercial Park development (the 'prospective development').
- 1.2 In accordance with the NPPF and PPGV the Council has requested site specific viability evidence from site promoters in order to demonstrate the deliverability and viability of prospective sites for housing and economic development.
- 1.3 The purpose of this assessment is hence to meet the Council's requirement by presenting the promoter's assessment of the deliverability and viability of the prospective development of the subject site in order to support the Council's consideration of the subject site for allocation within its emerging new Local Plan. The assessment will take into account the policy requirements set by the Council as well as national planning policy and guidance.

#### Context

### **Site and Surroundings**

- 1.4 The site comprises 101 hectares (249 acres) and is located within the wider major intervention area, Warrington Waters ('WW')<sup>5</sup>. A site location plan is provided at **Appendix 1**.
- 1.5 It currently accommodates existing storage and distribution warehousing at Port Warrington (14ha / 35 acres) adjacent to the River Mersey. The eastern section of the site and the proposed location for the Warrington Commercial Park comprises Grade 3b agricultural land which is deemed to be of moderate quality. The wider site, whilst greenfield, is unfavourable for agricultural purposes due to its topography and soil type.
- 1.6 WW encompasses a proposed strategic regeneration programme to reinvigorate Warrington's waterfront along the River Mersey and expand Port Warrington as a multi-modal distribution centre and will provide new access to Manchester Ship Canal. This is shown in the map extracted from the Council's emerging new Local Plan<sup>6</sup>, which is provided at **Appendix 2**.
- 1.7 Warrington Waterfront lies approximately 3.5km west from Warrington town centre. It is bounded to the north by the River Mersey, and residential and industrial development beyond this. Arable land, the West Coast Mainline Route, further industrial and residential development associated with the town of Latchford extend to

<sup>&</sup>lt;sup>5</sup> Note: A large portion of the site (former Aprley Landfill) will also be restored and converted into a nature reserve as part of the wider WW proposition.

<sup>&</sup>lt;sup>6</sup> Warrington Borough Council (March 2019) Warrington Proposed Submission Version Local Plan 2017 -2037

the east, with farmland and the River Mersey Estuary to the west and Manchester Ship Canal to the south.

#### Disclaimer

- 1.8 This report does not constitute a valuation, and cannot be regarded, or relied upon as a valuation as it falls outside of the RICS Valuation Professional Standards (the 'Red Book')<sup>7</sup>.
- 1.9 This report provides a guide for feasibility in line with the purpose for which the assessment is required, as stated within the RICS Financial Viability in Planning (2012) Guidance Note<sup>8</sup>.

### Date of Appraisal & COVID 19

- 1.10 The date of appraisal is the stated date on the cover of this report.
- 1.11 The outbreak of the Novel Coronavirus (COVID-19), declared by the World Health Organisation ('WHO') as a "Global Pandemic" on the 11th March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries.
- 1.12 Market activity is being impacted in many sectors. As at the appraisal date, we consider that we can attach less weight to previous market evidence for comparison purposes to inform viability appraisal inputs. Indeed, the current response to COVID 19 means that we are faced with an unprecedented set of circumstances on which to base a judgement.
- 1.13 This assessment is therefore reported on the basis of 'material valuation uncertainty' as per VPS 3 and VPGA 10 of the RICS Red Book Global. Consequently, a higher degree of caution should be applied in viability assessment than would normally be the case.
- 1.14 Given the unknown future impact that COVID-19 might have on the real estate market, which is a 'live issue' and swiftly evolving, it would be appropriate to revisit this viability assessment over the next three to six months.

### **Document Structure**

- 1.15 The viability assessment report is structured as follows:
  - **Section 2**: presents the relevant planning policy context.
  - Section 3: confirms the approach and methodology to this viability assessment together with a brief review of the relevant current guidance for undertaking viability assessments.
  - **Section 4**: sets out a summary of the principal assumptions and evidence used within this financial viability assessment.
  - Section 5: derives the benchmark land value (BLV) or 'Site Value'.

<sup>&</sup>lt;sup>7</sup> RICS (2017) RICS Valuation, Global Standards 2017

<sup>&</sup>lt;sup>8</sup> RICS (2012) Financial Viability in Planning Guidance Note (GN 94/2012) 1st Edition

- **Section 6**: summarises the results of viability assessment.
- **Section 7**: sets out conclusions in respect of the deliverability and viability of the prospective development of the site, in accordance with the NPPF<sup>9</sup> and PPGV<sup>10</sup>.

<sup>9</sup> MHCLG (2019) National Planning Policy Framework (NPPF)
10 MHCLG (2019) National Planning Practice Guidance – Viability

### 2. Planning Policy Context

2.1 This section of the document presents the relevant national and local planning policy context to viability assessment of the proposed development of the site.

### Viability in Plan-making

- 2.2 The Government published its last updates to the amendments to the revised National Planning Policy Framework ('NPPF')<sup>11</sup> in June 2019 and updated National Planning Practice Guidance for Viability ('PPGV')<sup>12</sup> in September 2019. Both the NPPF and PPGV include an up-to-date position on the Government's intended role for viability assessment, the methodology, and procedures expected of all stakeholders in the preparation of such evidence.
- 2.3 Paragraph 010 of PPGV concisely defines the Government's objective for the role to be played by viability within the planning system:
  - "In plan making and decision making viability helps to strike a balance between the aspirations of developers and landowners, in terms of returns against risk, and the aims of the planning system to secure maximum benefits in the public interest through the granting of planning permission."
- 2.4 PPGV is clear that the role for viability assessment is primarily at the plan making stage. Its purpose, at this stage, is to ensure that policies are realistic, and that the total cumulative cost of all relevant policies will not undermine deliverability of the plan.
- 2.5 PPGV Paragraph 002 confirms that the process adopted by plan-makers must be inclusive and undertaken over several stages:
  - "Drafting of plan policies should be iterative and informed by engagement with developers, landowners, and infrastructure and affordable housing providers."
- 2.6 PPGV Paragraph 002 also states that policies introduced to the plan should be realistic and deliverable. Specifically:
  - "Policy requirements, particularly for affordable housing, should be set at a level that takes account of affordable housing and infrastructure needs and allows for the planned types of sites and development to be deliverable, without the need for further viability assessment at the decision making stage."
- 2.7 It is, therefore, essential that anticipated infrastructure and delivery costs are modelled within any assessment of viability. PPGV confirms that it is the responsibility of promoters to engage in plan making, take into account any costs including their own profit expectations and risks, and ensure that proposals for development are policy compliant. Promoters will be expected to provide evidence on costs and values, as

<sup>&</sup>lt;sup>11</sup> MHCLG (2019) National Planning Policy Framework ('NPPF') (as amended in 19 June 2019)

<sup>&</sup>lt;sup>12</sup> MHCLG (2019) Planning Practice Guidance for Viability ('PPGV') (as amended in 1 September 2019)

- available at that point in time, to inform the plan-maker's viability assessment at the plan making stage.
- 2.8 PPGV recommends, in Paragraphs 003 and 005, that detailed assessment may be necessary for particular areas or key sites on which the delivery of the plan relies notably strategic allocations. This is clearly relevant to the Port Warrington site in the context of the Council's emerging new Local Plan.
- 2.9 However, it is important that flexibility is incorporated emerging Local Plan policies to ensure applicants and the Council can remain responsive to viability issues at the application stage. PPGV recognises this by confirming within Paragraph 007 that it is the applicant's responsibility to demonstrate whether the circumstances affecting the development justify the requirement for the submission of a viability assessment at the application stage. Such circumstances can include whether the Plan and viability evidence underpinning it is up to date; whether there have been any changes in site circumstances (such as infrastructure or other costs); where particular types of development are proposed which may significantly vary from standard models of development for sale (this could include operated assets such as Port Warrington); or where a recession or similar significant economic changes have occurred since the plan was brought into force.
- 2.10 On this basis, the necessity for flexibility in Plan policies as envisaged by PPGV is absolutely critical given the increased global, national and local economic uncertainty and heightened risk profile generated by the COVID-19 pandemic.

#### **Emerging Local Plan**

- 2.11 The Council is currently preparing a new Local Plan<sup>13</sup>, which will guide the future development of the Borough. The Council recently consulted upon the draft Local Plan the Proposed Submission Version Local Plan 2017-2037 ('the draft Local Plan').
- 2.12 The emerging policies in the draft Local Plan of relevance to the Warrington Waterfront (and hence Port Warrington and Warrington Commercial Park), in the context of this report, are summarised as follows:
- **Policy DEV4: Economic Growth and Development** The draft Policy states that the following sites will be removed from the Green Belt and allocated as new areas to meet Warrington's Employment Land Requirement:
  - Port Warrington 74.36 hectares
  - Waterfront Business Hub (i.e. Warrington Commercial Park) 25.47 hectares

Major warehousing and distribution developments will be primarily directed towards preferred locations including Port Warrington.

• **Policy GB1: Green Belt** – The draft Policy states that land at Warrington Waterfront has been removed from the Green Belt, and the boundaries have been amended.

<sup>&</sup>lt;sup>13</sup> Warrington Borough Council (March 2019) Warrington Proposed Submission Version Local Plan 2017-2037

- Policy MD1: Warrington Waterfront Site Allocation The draft Policy states that
  Warrington Waterfront will be allocated as a new urban quarter delivering circa 2,000
  new homes and a major employment area. Specifically, in respect of the latter:
  - 78ha of land, including the existing established Port Warrington site which equates to 15ha, will be removed from the Green Belt immediately to the north of the Manchester Ship Canal at Port Warrington for port expansion and related uses (primarily B8 but also potential for B2). The Port will provide around 185,000 sq.m. of employment floorspace.
  - 32ha of land will be removed from the Green Belt to provide a new Business Hub comprising a range of B1, B2 and B8 uses, alongside ancillary uses of an appropriate scale and nature to service the employment area as a whole. The business hub will provide around 65,000 sq.m. of employment floorspace.

Development cannot come forward until the funding and the programme for the delivery of the Western Link have been confirmed. This means the first homes are anticipated to be completed in 2023/24 with the first phases of Port Warrington and the Business Park following shortly afterwards. The Waterfront will be completed in full by the end of the Plan period in 2037.

The new residential and employment development will be supported by a range of infrastructure as set out within the draft Policy.

Points 8 and 9 respectively set out Delivery and Phasing requirements under draft Policy MD1.2 as follows:

- 8. No development will be permitted until funding has been secured and a programme of delivery has been confirmed for the Western Link.
- 9. The first operation/use of the expanded Port Warrington will be not be permitted until the expansion of either the berth or the rail freight connection has been completed and a programme for the implementation of the subsequent berth extension or railway infrastructure has been confirmed.

Point 43 of the draft Policy sets out that the employment and residential elements of the development will be required to make a proportionate contribution towards the delivery of the Western Link.

2.13 Further details can be found in the draft Local Plan.

### Community Infrastructure Levy (CIL)

- 2.14 CIL was introduced under the Planning Act 2008 and is legislated by the CIL Regulations 2010 (as amended). Local authorities in England and Wales can elect to charge CIL on new development to assist in funding infrastructure associated with planned growth.
- 2.15 The Council consulted upon a CIL Preliminary Draft Charging Schedule in 2015. According to the Council's website, the process was paused thereafter and CIL will now be introduced in parallel with the emerging new Local Plan. The Council had not

- published any further consultation documents regarding CIL at the date of publication of this report.
- 2.16 Any reference to CIL liability is therefore excluded from the viability assessment. This will require revisiting and update should the Council proceed to publish proposals for a CIL charging regime that will create a liability for the prospective development of the site.

### 3. Approach & Methodology

### The Role of Viability Assessment in Planning

3.1 This chapter provides the approach and methodology to this viability assessment set within the context of the legislative planning framework and recognised national practice guidance for undertaking viability assessments.

### RICS Financial Viability in Planning: Conduct and Reporting (1st edition, May 2019)

- 3.2 This RICS professional statement sets out mandatory requirements on conduct and reporting in relation to Financial Viability Assessments ('FVAs') for planning in England, whether for area-wide or scheme-specific purposes. It recognises the importance of impartiality, objectivity and transparency when reporting on such matters. It also aims to support and complement the Government's reforms to the planning process announced in July 2018 and subsequent updates, which include an overhaul of the NPPF and PPGV and related matters.
- 3.3 The statement focuses on reporting and process requirements, and the need for the assessment of viability to be carried out having proper regard to all material facts and circumstances. The additional requirements became effective on 1 September 2019.

### RICS Financial Viability in Planning Guidance Note (GN 94/2012)

- 3.4 The RICS Financial Viability in Planning (2012) Guidance Note<sup>14</sup> (hereafter 'the Guidance') is grounded in the statutory and regulatory planning regime. It provides a definitive and objective methodological framework for the preparation of scheme specific viability assessments for planning purposes, which concords with national best practice.
- 3.5 It defines financial viability for planning purposes as:
  - 'An objective financial viability test of the ability of a development project to meet its costs including the cost of planning obligations, while ensuring an appropriate Site Value for the landowner and a market risk adjusted return to the developer in delivering that project.' 15
- 3.6 The Guidance supports the use of the residual appraisal methodology where either the level of return or residual Land Value (RLV) can be an input, and the consequential output (either a residual land value or return respectively) can be compared to a benchmark 'Site Value' to assess the implications on viability.
- 3.7 Importantly, the Guidance defines Site Value, either input into a scheme specific viability assessment or as a benchmark, as follows:

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<sup>&</sup>lt;sup>14</sup> RICS (2012) Financial Viability in Planning Guidance Note (GN 94/2012) 1st Edition

<sup>&</sup>lt;sup>15</sup> Ibid, p.4

'Site Value should equate to the market value subject to the following assumption: that the value has regard to development plan policies and all other material planning considerations and disregards that which is contrary to the development plan.' 16

3.8 The fundamental objective, therefore, is to ensure an efficient use of the site (land) and a fair return for the landowner and/or developer (risk adjusted) with reasonable planning obligations that can be realised through the efficient use of the land.

### National Planning Practice Guidance for Viability (PPGV)

3.9 PPGV sets out the Government's recommended approach and confirms the principles for conducting viability assessment as follows:

'Viability assessment is a process of assessing whether a site is financially viable, by looking at whether the value generated by a development is more than the cost of developing it. This includes looking at the key elements of gross development value, costs, land value, landowner premium, and developer return'. <sup>17</sup>

3.10 PPGV defines Site Value as the 'benchmark land value' (BLV), which should be established on the basis of the existing use value (EUV) of the land, plus a premium for the landowner. This approach is referred to as the 'existing use value plus' (EUV+). PPGV confirms that the premium (i.e. 'plus') should:

'...reflect the minimum return at which it is considered a reasonable landowner would be willing to sell their land. The premium should provide a reasonable incentive, in comparison with other options available, for the landowner to sell land for development while allowing a sufficient contribution to comply with policy requirements'. 18

- 3.11 PPGV confirms that the BLV should be calculated as follows. It should:
  - be based upon existing use value;
  - allow for a premium to landowners (including equity resulting from those building their own homes);
  - reflect the implications of abnormal costs; site-specific infrastructure costs; and professional site fees; and
  - be informed by market evidence including current uses, costs and values wherever possible. Where recent market evidence is used to inform assessment of benchmark land value this evidence should be based on developments which are fully compliant with emerging or up to date plan policies, including affordable housing requirements. Where this evidence is not available plan makers and applicants should identify and evidence any adjustments to reflect the cost of policy compliance.

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<sup>&</sup>lt;sup>16</sup> Ibid, p.4

<sup>&</sup>lt;sup>17</sup> MHCLG (2018) National Planning Practice Guidance – Viability: Paragraph: 010

<sup>&</sup>lt;sup>18</sup> MHCLG (2019) National Planning Practice Guidance – Viability: Paragraph: 013

- 3.12 It proceeds to confirm that the cost implications of all relevant policy requirements, including planning obligations and, where relevant, any CIL charge should be taken into account<sup>19</sup>.
- 3.13 PPGV also confirms that alternative uses can be used in establishing the BLV. For the purposes of viability assessment the AUV refers to:
  - "...the value of land for uses other than its existing use."
- 3.14 Where there is no implementable alternative permission upon which to calculate the AUV, plan makers can set out circumstances where AUV is used. Examples of such circumstances included in PPGV (whilst not exhaustive) are:
  - if there is evidence that the alternative use would fully comply with development plan policies;
  - if it can be demonstrated that the alternative use could be implemented on the site in question;
  - if it can be demonstrated there is market demand for that use; and
  - if there is an explanation as to why the alternative use has not been pursued.
- 3.15 Where AUV is used this should be supported by evidence of the costs and values of the alternative use to justify the land value. PPGV confirms the Government's position that valuation based on AUV includes the premium to the landowner (i.e. the AUV is equal to the EUV+ as a BLV)<sup>21</sup>.

### **Procedural Requirements**

3.16 The RICS Guidance recommends that practitioners are reasonable and transparent in both undertaking and reviewing FVAs. It specifically states at G5 on p.50:

'Where possible, differences of opinion should be resolved between consultants acting for the applicant and the council. Once the financial position has been established and agreed between consultants, this does not preclude further negotiation between the council and the applicant having regard to all material planning considerations.'

3.17 Paragraph 4.5.2 on page 25 of the RICS Guidance states the following:

'Many local authorities will require, in respect of individual developments, an impartial and objective review of the viability assessment submitted as part of a planning application. These should be prepared by suitably qualified practitioners as set out in 4.2. It is recommended that once these reports have been prepared, the applicant is provided with a copy (in draft and final forms) to enable responses, if any, to be made to either the LPA or directly to the consultant undertaking the independent review'.

<sup>&</sup>lt;sup>19</sup> MHCLG (2019) National Planning Practice Guidance – Viability: Paragraph: 014

 $<sup>^{20}</sup>$  MHCLG (2019) National Planning Practice Guidance – Viability: Paragraph: 017

<sup>&</sup>lt;sup>21</sup> MHCLG (2019) National Planning Practice Guidance – Viability: Paragraph: 017

3.18 This is reinforced by paragraph 4.5.3 on page 25, which states:

'Practitioners should be reasonable, transparent and fair in objectively undertaking or reviewing financial viability assessments. Where possible, practitioners should seek to resolve differences of opinion'.

3.19 It is expected that the Council and any appointed reviewing practitioners will act to follow best practice, which is reflective of the transparent process of dialogue advocated by the RICS Guidance.

### Methodology

- 3.20 In order to determine the viability of the prospective development of the site, an appraisal conducted utilising two recognised and valid approaches:
  - a traditional residual valuation model with cash flow has been prepared by Turley using proprietary software Argus Developer; and
  - the promoter has prepared a Discounted Cashflow ('DCF') appraisal of the prospective development in order to ascertain a Net Present Value ('NPV') and project profitability in the form of an Internal Rate of Return ('IRR')<sup>22</sup>.
- 3.21 The methodology for undertaking this viability assessment follows the residual appraisal method, which is that accepted by the RICS and recommended within RICS Professional Guidance<sup>23</sup>. The methodology is also consistent with the Government's recommended approach as set out in PPGV<sup>24</sup>.
- 3.22 The assessment calculates the cost to acquire, construct, and deliver the capital costs of the development scheme, which is set against the value of the development on the assumption it is completed in the current market.

Note: Turley has utilised the promoter's DCF model at present due to time constraints. Review and refinement of this will be conducted, if necessary, in the lead up to Examination of the draft Local Plan.

<sup>&</sup>lt;sup>23</sup> RICS (2012) Financial Viability in Planning Guidance Note (GN 94/2012) 1st Edition

<sup>&</sup>lt;sup>24</sup> MHCLG (2019) National Planning Practice Guidance - Viability

### 4. Viability Assessment Assumptions

4.1 This section presents the principal assumptions used in the viability assessment. As recommended by the Guidance<sup>25</sup>, in undertaking a scheme specific viability assessment, the approach taken is to reflect industry benchmarks having regard to the specific circumstances of the prospective development.

### **Prospective Development – Scheme Overview**

- 4.2 Port Warrington will provide an opportunity for an extended state of the art Port Facility, enabling Warrington to take advantage of the increased use of the Manchester Ship Canal for freight linked to investments at the Port of Liverpool and opportunities for port related manufacturing and port centric logistics and distribution. It will attract businesses to Warrington who will benefit from a port-side location and create a large number of jobs for Warrington residents. Its location provides a unique opportunity in the longer term to connect the Ship Canal to the rail network as well as the strategic road network, providing a more sustainable transport solution than traditional road to road freight distribution.
- 4.3 Located between the Port and new residential community, the Warrington Commercial Park will provide a range of flexible employment space suitable for businesses with connection to the Port. It will also provide space for small and medium sized enterprises looking to establish and grow their business in Warrington.

### **Land Budget**

- 4.4 The promoter has confirmed that the site comprises a total gross land area for development of approximately 101ha (249 acres), of which 14ha (35 acres) are presently accommodated by the existing Port Warrington facility (as operated by Peel Ports the promoter).
- 4.5 It is estimated by the promoter that approximately 65.5ha (162 acres) is representative of the net developable area available for the Port Warrington expansion and Warrington Commercial Park.
- 4.6 A summary of the land budget for the site is set out within Table 4.1 overleaf.

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 $<sup>^{25}</sup>$  RICS (2012) Financial Viability in Planning Guidance Note (GN 94/2012) 1st Edition

Table 4.1: Land Budget

Land Area	На	Acres
Existing Port Warrington	14.00	35
Peel Land (additional)	81.78	202
Warrington Council Land	4.95	12
Total (Gross) Development Land	100.73	249
Net to Gross Efficiency	65	%
Total (Net) Developable Land	65.47	162

*Source: the promoter* 

4.7 In addition, the promoter is funding works to the Arpley landfill site to create the proposed Arpley Meadows Country Park in an area comprising circa 186ha. This will incorporate the former landfill site and the enhancement of the existing woodlands and lakes.

### **Accommodation Schedule**

4.8 The promoter has instructed AEW Architects to prepare an Illustrative Masterplan for the Port Warrington expansion and Warrington Commercial Park. This remains in draft format and is under a process of ongoing refinement. The latest iteration is provided at **Appendix 3**. The accommodation schedules for the Port Warrington Expansion and Warrington Commercial Park are provided in Tables 4.2 and 4.3 overleaf.

Table 4.2: Accommodation Schedule – Port Warrington Expansion

	GI	A	N	IA
Unit Ref	Ft <sup>2</sup>	Ft <sup>2</sup>	m <sup>2</sup>	m²
Unit 1 - B8	125,980	125,980	113,382	10,534
Unit 2 - B8	210,243	210,243	189,219	17,578
Unit 3 - B8	157,712	157,712	141,941	13,187
Unit 4 - B8	139,241	139,241	125,317	11,642
Unit 5 - B8	628,170	628,170	565,353	52,523
Unit 6 - B8	834,231	834,231	750,808	69,752
Unit 7 - B8	33,000	33,000	29,700	2,759
Total	2,128,577	2,128,577	1,915,719	177,974

Source: AEW Architects

 Table 4.3:
 Accommodation Schedule – Warrington Commercial Park

	GIA		NIA		
Unit Ref	Ft <sup>2</sup>	Ft <sup>2</sup>	m²	m²	
Unit 1 <sup>26</sup>	36,300	36,300	32,670	3,035	
Unit 2	42,434	42,434	38,191	3,548	
Unit3	66,666	66,666	59,999	5,574	
Unit4	42,434	42,434	38,191	3,548	
Unit5	110,634	110,634	99,571	9,250	
Unit6	46,887	46,887	42,198	3,920	
Unit 7	127,875	127,875	115,088	10,692	
Unit8	29,599	29,599	26,639	2,475	
Unit9	22,732	22,732	20,459	1,901	
Unit 10	34,100	34,100	30,690	2,851	
Unit11	19,061	19,061	17,155	1,594	
Unit12	17,759	17,759	15,983	1,485	
Unit 18	20,297	20,297	18,267	1,697	
Unit 19	20,269	20,269	18,242	1,695	
Unit 20	32,216	32,216	28,994	2,694	
Unit 13A - D	14,000	14,000	12,600	1,171	
Unit 14A - F	30,000	30,000	27,000	2,508	
Unit 15 - Gym	19,374	19,374	17,437	1,620	
Unit 16 - Retail	18,000	18,000	16,200	1,505	
Unit 17 - Food Retailer	18,191	18,191	16,372	1,521	
Unit C1 - Drive-Thru	5,123	5,123	4,611	428	
Unit C2 - Drive-Thru	2,486	2,486	2,237	208	
A – Office	32,290	32,290	25,832	2,400	
B – Office	24,270	24,270	19,416	1,804	
D – Office	23,004	23,004	18,403	1,710	
E - Office	17,220	17,220	13,776	1,280	
Unit21	19,375	19,375	17,438	1,620	
Total	892,596	892,596	793,658	73,733	

Source: AEW Architects

 $<sup>^{26}</sup>$  Note: Units 1-14F and 21 are Use Class B1/B2/B8

### **Development Value**

#### **Commercial Uses**

- 4.9 The promoter has undertaken comparable research of lease and investment transactions in Warrington and surrounding locations. This has included seeking advice from local agents on market rent, typical void periods, incentives (e.g. rent free periods) and specification of the proposed commercial accommodation.
- 4.10 A summary of the ERV is set out in Table 4.4.

Table 4.4: Proposed Development – Commercial ERV

Commercial Use	Headline Rent £/ft² (Per Annum)	Incentives/ Void (Months)	Investment Yield (NIY) (%)
Port Warrington Logistics	£6.00	12	5.25%
Commercial Park – B1/B2/B8	£6.00	12	5.50%
Commercial Park - B1(a) Office	£10.00	12	6.50%

Source: Turley / promoter analysis

4.11 Comparable evidence, sourced from Co-Star, is provided in **Appendix 4**<sup>27</sup>.

### **Port & Rail Operations**

4.12 Revenue from the Port Warrington port and rail operation are based on net earnings (EBITDA) anticipated by Peel Ports from the proposed operation, which is based on the promoter's experience at similar facilities nationally and business expectations. For the purpose of the assessment, the net annual revenue is incorporated at £15,425,000<sup>28</sup>. A summary provided by the promoter, is included at **Appendix 5**.

### **Development Costs**

#### **Construction Cost**

4.13 The promoter has instructed leading consultancy Gleeds to prepare an indicative budget for the prospective scheme.

4.14 Gleeds has provided an upper and a lower budget cost for the prospective scheme, inclusive of contingency allowance (10%<sup>29</sup>) and professional fees (8%<sup>30</sup>). This is summarised in Table 4.4 overleaf.

 $<sup>^{27}</sup>$  Note: It should be noted that there is limited comparable evidence for B1(a) office use.

Note: the DCF model assumes net operating revenue grows annually to reach this figure at mature trading in year 10, with compounded growth thereafter at a rate of 2% per annum to year 25.

Note: this rate of contingency is deemed appropriate due to the early stage of feasibility analysis and scheme costing, which presently adopts substantive exclusions.

Table 4.4: Construction Cost Summary

Lower Cost	Upper Cost	Average
£347,000,000	£389,000,000	£368,000,000

Source: Gleeds

- 4.15 Gleeds' indicative budget is provided at **Appendix 6**.
- 4.16 Gleeds' indicative budget is predicated upon a prior version of the Illustrative Masterplan. Turley has updated the costs (limited to increases in unit sizes at Warrington Commercial Park at a consistent rate per ft²/m²) to reflect the latest iteration of the Illustrative Masterplan. This increases the total construction cost (average) to £373,500,000, which is applied within the assessment.

### **S106 Planning Obligations**

4.17 Turley has not incorporated any S106 planning obligations, or assumed contributions towards the proposed Western Link as fixed costs within the assessment.

### **Other Development Costs**

4.18 Other development costs incorporated in the viability appraisal(s) are summarised in the following table.

Table 4.5: Other Development Costs

Cost Heading	Rate	Commentary				
Purchaser's Costs	6.8%	Gross development value				
Letting Agent Fee	15%	Annual Rent (assumes dual agency)				
Letting Legal Fee	5%	Annual Rent				
Investment Sales Agent Fee	1.0%	Net development value				
Investment Sales Legal Fee	0.5%	Net development value				
Costs of Land Acquisition	-	SDLT (HMRC rate), agent's fee (1.0%) and legal fees (0.8%)				
Finance	6.5%	Total blended cost of capital for financing the potential development via the market, which takes into account arrangement, monitoring and related fees/credits.				
Developer's Return	20.0%	Profit on Total Development Cost				
(Target)	15.0%	IRR (target hurdle rate)				
Source: Turley /the	Source: Turley / the promoter					

*Source: Turley / the promoter* 

<sup>&</sup>lt;sup>30</sup> Note: this rate represents Gleeds' benchmarked allowance for the prospective development commensurate with the scale and complexity in the current market.

### **Development, Marketing & Sales Programme**

4.19 The promoter has provided a draft programme for delivery and lease/disposal of the prospective development, which informs the DCF appraisal, and the residual appraisal. This is set out in an annualised summary format in Table 4.6.

**Table 4.6: Indicative Draft Programme** 

	Expenditure	Revenue/Value
Year 1-2	Phase 1 is assumed to be all the infrastructure required to deliver the Port, including the rail infrastructure, the Port (two cranes), together with a first phase of Warrington Commercial Park	
Year 3		Realise Investment Value Units 5&6 and Phase 1 Commercial Park
Year 4	Delivery of remaining Port Units	Income from Port operation begins
Year 5	Phase 2 infrastructure needed to deliver next tranche of Warrington Commercial Park	Realise Investment Value from remaining Port Units
Year 6	Phase 2 Units delivery at Commercial Park	Income from Port operations continue to grow.
Year 7	< > > \	Realise Investment Value from Phase 2 Units at Commercial Park
Year 8	Phase 3 Infrastructure at Commercial Park	6
Year 9	Phase 3 Units delivery at Commercial Park	
Year 10		Realise Investment Value from Phase 3 Units
Year 11 -25		Port at full capacity and income at maximum and increases at 2% with inflation.

Source: the promoter

### 5. Site Value (or 'Benchmark Land Value')

- 5.1 Establishing the minimum level of financial return at which a reasonable landowner would be willing to release their land for development represents a critical component of a viability assessment. It must represent a premium over the existing use value (EUV) and a reasonable incentive, in comparison with other options available, for the landowner to sell land for development, whilst allowing a sufficient contribution to comply with policy requirements.
- 5.2 This 'minimum return' forms the benchmark land value (BLV) against which the RLV derived from the appraisal is tested in order to determine the viability of the proposed development and scope for planning obligations (including affordable housing).
- 5.3 The RICS Guidance recommends consideration of both transactional and comparable evidence in reaching an appropriate BLV which it defines as 'Site Value'. Specifically, it recommends that checks should include comparison with the sale price of land for similar development, where such evidence exists, based on land value per hectare (or acre) and per unit of development.
- 5.4 The Government's PPGV requires that the BLV should:

'...be informed by market evidence including current uses, costs and values. Market evidence can also be used as a cross-check of benchmark land value but should not be used in place of benchmark land value... This evidence should be based on developments which are fully compliant with emerging or up to date plan policies, including affordable housing requirements at the relevant levels set out in the plan. Where this evidence is not available plan makers and applicants should identify and evidence any adjustments to reflect the cost of policy compliance. This is so that historic benchmark land values of non-policy compliant developments are not used to inflate values over time.' <sup>31</sup>

5.5 Paragraph 016 of PPGV provides further elaboration. It states:

'Market evidence can include benchmark land values from other viability assessments. Land transactions can be used but only as a cross check to the other evidence. Any data used should reasonably identify any adjustments necessary to reflect the cost of policy compliance (including for affordable housing), or differences in the quality of land, site scale, market performance of different building use types and reasonable expectations of local landowners.' 32

- 5.6 The approach adopted for arriving at an appropriate BLV for the subject follows that set out within Chapter 3 of this document and accords with the relevant RICS Guidance, PPGV and the NPPF (2019). It considers:
  - the existing use value (EUV) of the subject site;

<sup>&</sup>lt;sup>31</sup> MHCLG (2019) National Planning Practice Guidance – Viability: Paragraph: 014

<sup>&</sup>lt;sup>32</sup> MHCLG (2019) National Planning Practice Guidance – Viability: Paragraph: 016

- the alternative use value (AUV) of the subject site; and
- available comparable evidence of land transactions.

### **Existing Use Value (EUV)**

- 5.7 The promoter has determined the EUV of the site to represent the following:
  - Existing Port Warrington commercial land: £275,000 per acre (gross)
  - Balance of greenfield land (of variable grade): £7,500 per acre (gross)
- 5.8 This generates a EUV of £11,120,581 (...say £11.12m).
- 5.9 To this, a modest premium has been added to the greenfield land, generating a EUV+ premium of £50,000 per developable acre. This assumes the land is not serviced, albeit identified as a draft allocation for commercial development.
- 5.10 In total, this generates a sum of £17.6m, and is summarised in Table 5.1.

Table 5.1: EUV (Plus Premium) Analysis

Land Area	На	Acros			
Land Area	на	Acres	£/Ha	£/Acre	£ Total
Existing Port Warrington	14.00	35	£679,525	£275,000	£9,513,350
Developable Land (Net)	65.47	162	£123,550	£50,000	£8,088,973
Total					£17,602,323

Source: the promoter

- 5.11 In addition, the promoter has identified a further £3m as anticipated to be necessary to obtain full clean title<sup>33</sup>.
- 5.12 This generates an overall EUV+ total of £20,602,323 (i.e. £82,776 per acre / £204,540 per ha).

### Alternative Use Value (AUV)

5.13 Turley understands that there is unlikely to be an alternative use or uses that are acceptable in planning policy terms to the Council, other than those prospective uses for development (subject to allocation within the emerging Local Plan).

Note: Turley has not conducted a detailed review of the EUV and premium(s) applied by the promoter due to time limitations. Review and refinement of this will be conducted, if necessary, in the lead up to Examination of the draft Local Plan.

5.14 As a result, no calculation has been prepared to determine an AUV for the subject site.

### Market (Transactional) Evidence

5.15 Transactional evidence can be provided to the Council upon request.

### **Policy-based Benchmarks**

- 5.16 Finally, the Council published its Warrington Local Plan Viability Assessment Supporting Consultation Note<sup>34</sup> ('LPVA-CN') in February 2020, which was produced by Cushman & Wakefield ('C&W').
- 5.17 Paragraph 1.62 on p.10 confirms that the DCLG (2017) publication<sup>35</sup> identifies industrial land values for Warrington of c. £364,000 per acre. This figure represents a district-wide average representative of serviced sites free from abnormals. C&W has also provided a sample of industrial land transactional evidence (at Appendix 4 of the LPVA-CN), which shows achieved land values in excess of £500,000 per acre in prime locations in Warrington and surrounds. C&W confirm that prime land values have increased since 2017.
- 5.18 C&W proceeds to propose a two-tier set of EUVs for brownfield (commercial) land values as follows<sup>36</sup>:
  - Brownfield Town Centre £350,000 per acre
  - Brownfield Outlying Areas £200,000 per acre
- 5.19 Importantly, C&W comments at paragraph 1.64 on p.10 that the EUVs applied to brownfield land are reflective of an expectation that brownfield land brought forward for development for alternative uses would be of relatively low quality which may have even become obsolete for employment purposes. In simple terms, the EUVs should be representative of minimum brownfield commercial land values.

### Determining 'Benchmark Land Value'

- 5.20 The EUV of the subject site equates to circa £11.12m.
- 5.21 There are no known or reasonable alternative uses that conform to the draft Local Plan policies upon which an AUV could be calculated.
- 5.22 The promoter has applied a EUV-based methodology, plus addition of a modest premium, to arrive at a BLV for the site. This generates an overall EUV+ total of £20,602,323 (i.e. £82,776 per acre / £204,540 per ha).
- 5.23 The BLV appears modest and reasonable in the context of the low-level commercial EUVs / BLVs proposed by C&W in the LPVA-CN.

<sup>34</sup> BNPPRE (March 2019) Local Plan Viability Assessment

<sup>35</sup> DCLG (2017) Land Value Estimates for Policy Appraisal

<sup>&</sup>lt;sup>36</sup> Note: C&W does not confirm, but it is deemed reasonable that the quoted EUV's and transactions are representative of gross areas.

### 6. Appraisal Results

6.1 This chapter presents the results of the assessment of financial viability arising from the prospective development of the site.

### **DCF Appraisal**

- 6.2 A DCF appraisal has been prepared by the promoter for the prospective development of the site.
- 6.3 The BLV has been incorporated into the appraisal as a fixed capital cost. The DCF appraisal generates an IRR and NPV for the proposed development.
- 6.4 The DCF appraisal generates an IRR of 9.4% and a positive NPV of £42m.
- 6.5 A copy of the DCF is provided at **Appendix 7**.

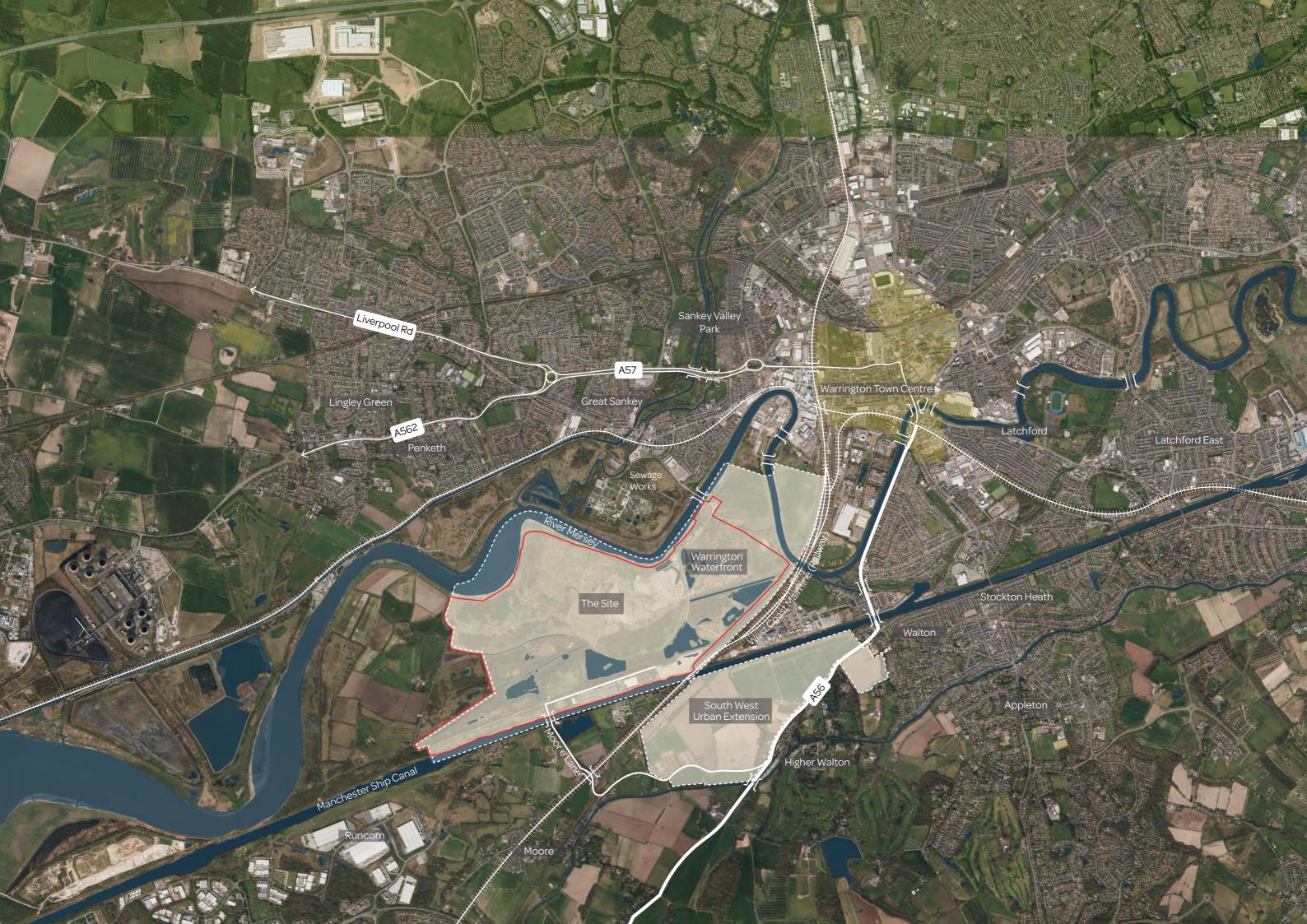
### **Residual Development Appraisal**

- 6.6 A traditional residual appraisal has also been undertaken for prospective development of the site.
- 6.7 The BLV has been entered into the appraisal as a fixed land price, with the residual output being the developer's profit (return).
- 6.8 The viability appraisal demonstrates that, when accommodating the BLV as a fixed capital cost of land, the residual developer's return equates to 21.5% on total development cost ('TDC') and 16.5% on gross development value ('GDV').
- 6.9 A copy of the viability appraisal is provided at **Appendix 8**.

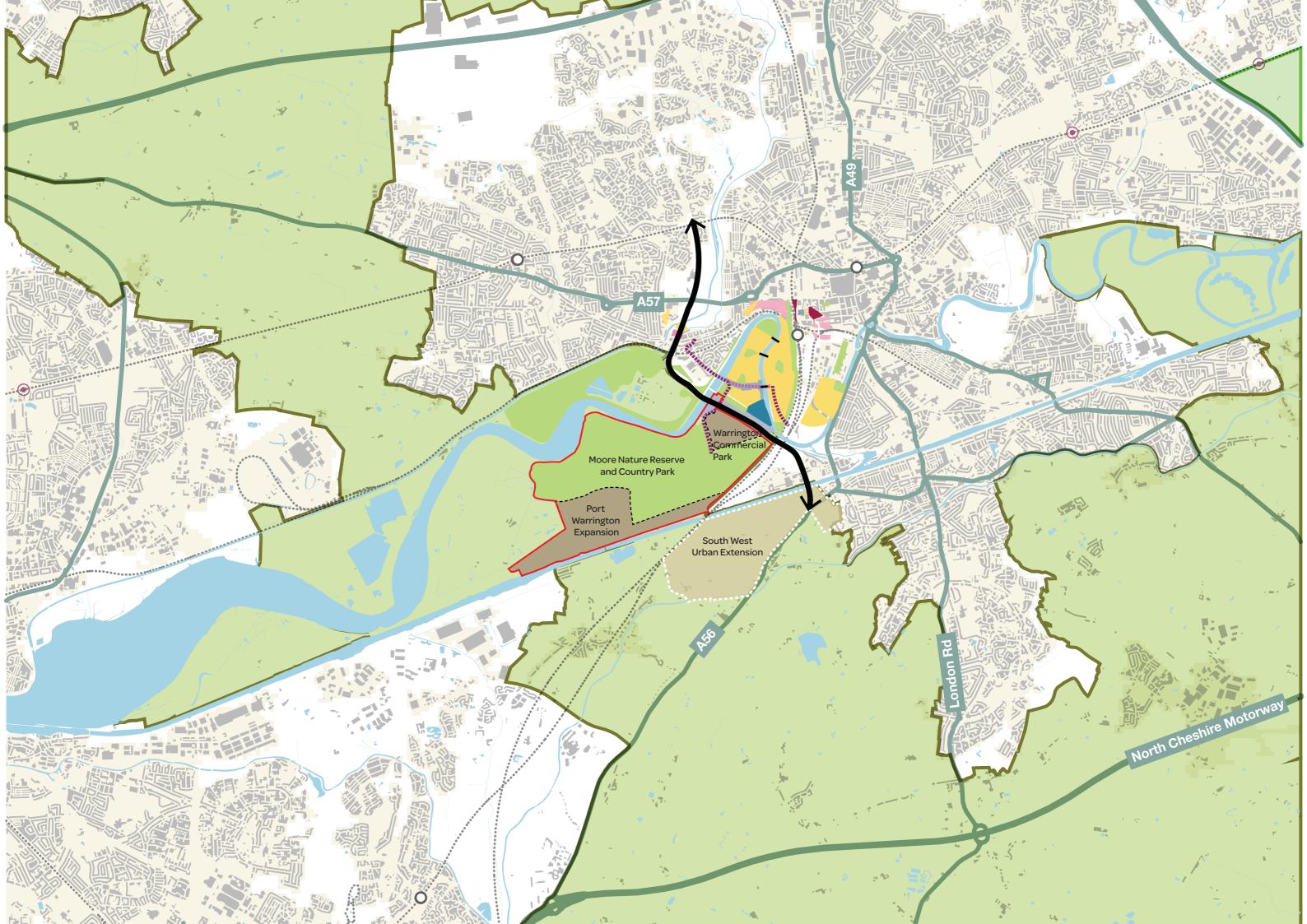
### 7. Conclusions

- 7.1 In accordance with the NPPF and PPGV the Council has requested site specific viability evidence from site promoters in order to demonstrate the deliverability and viability of strategic sites identified as draft allocations within the draft new Local Plan.
- 7.2 By way of analysis set out in section 5 of this document, it is considered by the promoter that a EUV+ based BLV equates to £20,602,323 (i.e. £82,776 per acre / £204,540 per ha).
- 7.3 A DCF appraisal has been prepared by the promoter for the prospective development of the site.
- 7.4 The BLV has been incorporated into the appraisal as a fixed capital cost. The DCF appraisal generates an IRR and NPV for the proposed development.
- 7.5 The DCF appraisal generates an IRR of 9.4% and a positive NPV of £42m.
- 7.6 A copy of the DCF is provided at **Appendix 7**.
- 7.7 The IRR is below a typical hurdle rate (of circa 15%) that a developer would ordinarily seek.
- 7.8 A traditional residual appraisal has also been undertaken for prospective development of the site.
- 7.9 The BLV has been entered into the appraisal as a fixed land price, with the residual output being the developer's profit (return).
- 7.10 The viability appraisal demonstrates that, when accommodating the BLV as a fixed capital cost of land, the residual developer's return equates to 21.5% on total development cost ('TDC') and 16.5% on gross development value ('GDV').
- 7.11 A copy of the viability appraisal is provided at **Appendix 8**.
- 7.12 A Discounted Cash Flow ('DCF') appraisal has been prepared by the promoter for the prospective development of the site. The BLV has been incorporated into the appraisal as a fixed capital cost. The DCF appraisal generates an IRR of 9.4% and a positive NPV of £42m.
- 7.13 Whilst the IRR is at the lower end of market requirements, the profit on TDC is in line with current market expectations. It is understood to be the position of the promoter that, when set in the context of the scale and strategic importance of the project, the promoter remains firmly committed to delivery of the prospective development.
- 7.14 This report is based on information that is subject to ongoing refinement and should therefore be treated as indicative and draft for the purpose of sharing emerging evidence of deliverability and viability to the Council in order to inform the draft new Local Plan.

## **Appendix 1:** Site Location Plan



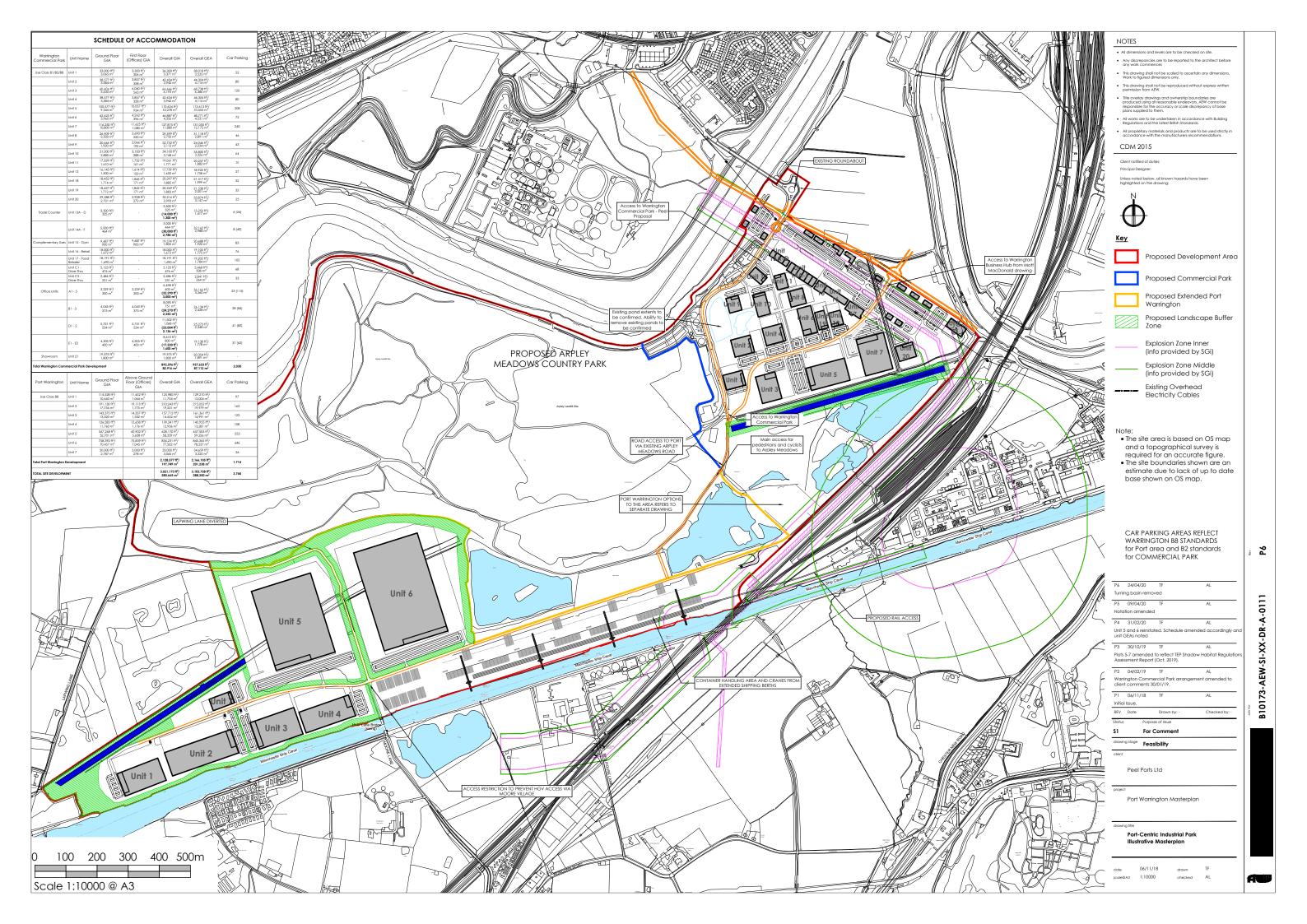
Appendix 2: Proposed Submission Local Plan (March 2019) Warrington Waterfront Map



# **KFY** Site boundary Residential development Mixed use development Port Warrington expansion Education development Bank Quay Station and associated parking Nature Reserve and Country Parks Proposed South West Urban Extension Green Belt Railway and rail stations Existing road network Potential Western Link Road connection Green Belt boundary Existing roads to be upgraded Relocated roads

Local bridges

# Appendix 3: Illustrative Masterplan (Working Draft)



## **Appendix 4: Comparable Market Evidence**

Deals

Asking Rent Per SF

Achieved Rent Per SF

Avg. Months On Market

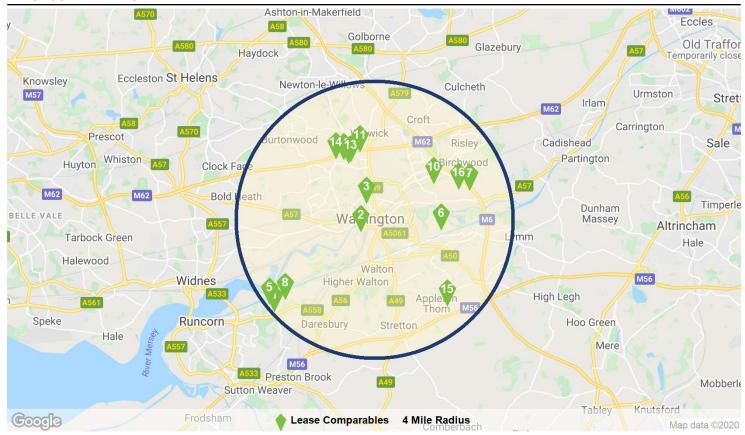
19

£5.17

£5.15

20

### LEASE COMPARABLES



#### SUMMARY STATISTICS

Rent	Deals	Low	Average	Median	High
Asking Rent Per SF	9	£0.95	£5.17	£5.00	£12.40
Achieved Rent Per SF	8	£0.95	£5.15	£5.34	£6.75
Net Effective Rent Per SF	7	£0.95	£4.95	£5.17	£6.75
Asking Rent Discount	2	-11.1%	-9.2%	-5.6%	0.0%
TI Allowance	-	-	-	-	-
Rent Free Months	2	0	4	4	7

Lease Attributes	Deals	Low	Average	Median	High
Months on Market	11	1	20	7	63
Deal Size	19	10,140	24,615	20,278	54,632
Lease Deal in Months	14	12.0	100.0	120.0	180.0
Floor Number	18	GRND	GRND	GRND	MEZZ





# Lease Comps Summary

#### Lease Comps Report

				Leas	se		Rents	
Pro	perty Name - Address	Rating	SF Leased	Floor	Sign Date	Туре	Rent	Rent Type
1	Aragon Ct	****	21,541	GRND	05/02/2020	New	-	-
2	Slutchers Ln	****	21,137	GRND	02/01/2020	New	£0.95/fri	Effective
3	Warrington 379 Dallam Ln	****	51,717	GRND	10/12/2019	New	£4.95	Asking
4	Gawsworth Ct	****	20,278	GRND	31/10/2019	New	£6.75/fri	Effective
5	Christleton Ct	****	15,068	GRND	23/09/2019	New	£5.00	Asking
5	Christleton Ct	****	19,975	GRND	23/09/2019	New	£5.00	Asking
6	Bay 1, 2 & 3 Thelwall Ln	****	18,988	GRND	09/07/2019	New	£4.00/fri	Asking
7	Chesford Grange	****	19,521	GRND	12/06/2019	New	-	-
8	Rokeby Ct, Warrington Rd	****	24,103	GRND,1	15/05/2019	New	£4.71	Effective
9	Europa Blvd	****	15,000	GRND	07/05/2019	New	£6.75	Asking
10	Grosvenor Grange	****	11,097	GRND	18/04/2019	Renewal	£5.17/fri	Effective
	AVC 12 Calver Rd	****	26,000	GRND,1	05/03/2019	New	£6.50	Effective
P	AVC 12 Calver Rd	****	23,402	Unkwn	04/03/2019	-	-	-
12	Europa Blvd	****	45,958	GRND,	18/02/2019	New	£5.88	Asking
13	110 Europa Blvd	****	10,493	GRND	29/01/2019	New	£12.40	Asking
4	Europa Blvd	****	39,116	GRND,1	18/01/2019	Renewal	-	-
5	Lyncastle Rd	****	54,632	GRND	10/01/2019	New	£5.50	Achieved
6	Hardwick Grange	****	10,140	GRND	23/11/2018	Renewal	£5.00	Effective
7	Chesford Grange	****	19,521	GRND,1	01/11/2018	New	£5.50/fri	Effective







#### Aragon Ct

Runcorn, WA7 1SP - Halton Ind Submarket





#### **LEASE**

SF Leased:	21,541 SF
Sign Date:	Feb 2020
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor

#### CONCESSIONS AND BUILDOUT

Buildout Status:	Full Build-Out
Space Condition:	Average

#### LEASE TERM

Start Date: May 2020



#### TIME ON MARKET

Date On Market:	Aug 2019
Date Off Market:	Feb 2020
Months on Market:	6 Months

#### TIME VACANT

Date Occupied: May 2020



B8RE



Vacancy Rates	2020 Q1	YOY
Current Building	56.4%	▲ 56.4%
Submarket 2-4 Star	4.5%	<b>▲</b> 1.5%
Market Overall	5.3%	▼ 0.7%

Same Store Asking Rent/SF	2020 Q1	YOY
Current Building	-	-
Submarket 2-4 Star	£5.15	▲ 6.1%
Market Overall	£5.91	<b>6.0%</b>

Submarket Leasing Activity	2020 Q1	YOY
12 Mo. Leased SF	437,667	<b>†</b> 14.9%
Months On Market	6.2	▼ 3.9

Property Type:	Industrial
Status:	Built 1990
Tenancy:	Multi
Construction:	Steel
Parking:	40 Surface Spaces a

NIA:	38,225 SF
Floors:	1
Floor Size:	21,737 SF
Eaves Height:	17'1"
Vacancy at Lease:	56.4%







#### Slutchers Ln

Warrington, WA1 1PJ - Warrington Fringe Submarket





#### LEASE

SF Leased:	21,137 SF
Sign Date:	Jan 2020
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor
Suite:	Unit 8

#### **RENTS**

Asking Rent:	£0.95/SF
Achieved Rent:	£0.95/SF
Net Effective Rent:	£0.95/SF

#### **CONCESSIONS AND BUILDOUT**

Asking Discount:	0.00%
Buildout Status:	Full Build-Out

#### LEASE TERM

Start Date:	Apr 2020	
Expiry Date:	Apr 2021	
Lease Term:	1 Year	

#### PROPERTY EXPENSES

Service:	Fully Repairing & In

#### TIME ON MARKET

Date On Market:	Nov 2019
Date Off Market:	Feb 2020
Months on Market:	2 Months

#### TIME VACANT

#### MARKET AT LEASE

Vacancy Rates	2020 Q1	YOY
Current Building	-	-
Submarket 2-4 Star	0.0%	↔ 0.0%
Market Overall	0.0%	↔ 0.0%

Same Store Asking Rent/SF	2020 Q1	YOY
Current Building	-	-
Submarket 2-4 Star	-	-
Market Overall	-	-

Submarket Leasing Activity	2020 Q1	YOY
12 Mo. Leased SF	0	-
Months On Market	49.4	<b>\$</b> 23.0

#### LEASING AGENTS

Morgan Williams Commercial

Property Type:	Sports & Entertainm	
Status:	Built 1903	
Tenancy:	-	
Construction:	Masonry	

NIA:	203,710 SF
Floors:	1
Floor Size:	226,345 SF
Eaves Height:	16'4"







#### Dallam Ln - Warrington 379

Warrington, WA2 7AE - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	Rix Motor Company	
Industry:	Transportation	

LEASE	
SF Leased:	51,717 SF
Sign Date:	Dec 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor

#### **RENTS**

Asking Rent:	£4.95/SF	

#### CONCESSIONS AND BUILDOUT **Buildout Status:** Full Build-Out



#### LEASE TERM

Start Date:	Feb 2020
Expiry Date:	Feb 2030
Lease Term:	10 Years

Jun 2017 Mar 2020

30 Months

#### TIME VACANT

Date Vacated:	Jan 2016
Date Occupied:	Mar 2020
Months Vacant:	50 Months

#### MARKET AT LEASE

Vacancy Rates	2019 Q4	YOY
Current Building	80.6%	↔ 0.0%
Submarket 2-4 Star	7.8%	<b>†</b> 1.3%
Market Overall	5.7%	▼ 1.4%

Same Store Asking Rent/SF	2019 Q4	YOY
Current Building	-	-
Submarket 2-4 Star	£6.28	▲ 5.7%
Market Overall	£5.83	▲ 5.8%

Submarket Leasing Activity	2019 Q4	YOY
12 Mo. Leased SF	456,701	♦ 66.1%
Months On Market	10.6	₩ 0.4

#### LEASING AGENTS

TIME ON MARKET Date On Market:

Date Off Market: Months on Market:

Knight Frank LLP



Property Type:	Industrial	NIA:	378,942 SF
Status:	Built 1992	Floors:	1
Tenancy:	Multi	Floor Size:	378,942 SF
Construction:	Steel	Vacancy at Lease:	80.6%





#### Gawsworth Ct

Warrington, WA3 6NJ - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	Go Interiors Limited
Industry:	Retailers/Wholesalers
SIC:	Elec Apparatus And Equip

LEASE	
SF Leased:	20,278 SF
Sign Date:	Oct 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor

REN	TS		

Achieved Rent:	£6.75/SF
Net Effective Rent:	£6.75/SF

LEASE TERM		
Start Date:	Oct 2019	
Expiry Date:	Oct 2029	
Lease Term:	10 Years	

#### PROPERTY EXPENSES

Service:	Fully Repairing & In
Business Rates:	£1.35/SF

#### MARKET AT LEASE

Vacancy Rates	2019 Q4	YOY
Current Building	0.0%	↔ 0.0%
Submarket 2-4 Star	7.8%	<b>†</b> 1.3%
Market Overall	5.7%	▼ 1.4%

Same Store Asking Rent/SF	2019 Q4	YOY
Current Building	-	-
Submarket 2-4 Star	£6.28	▲ 5.7%
Market Overall	£5.83	<b>★</b> 5.8%

Submarket Leasing Activity	2019 Q4	YOY
12 Mo. Leased SF	456,701	<b>♦</b> 66.1%
Months On Market	10.6	₩ 0.4

## TIME ON MARKET

Date On Market:	Apr 2019	
Date Off Market:	Oct 2019	
Months on Market:	7 Months	

#### TIME VACANT

Date Occupied: Oct 2019	
-------------------------	--

#### LEASING AGENTS

**Davies Harrison** 



Property Type:	Industrial
Status:	Built 1986
Tenancy:	Multi
Construction:	Steel
Parking:	60 Surface Spaces a

NIA:	94,488 SF
Floors:	1
Floor Size:	94,488 SF
Eaves Height:	13'1"-18'11"
Vacancy at Lease:	0.0%





#### **Christleton Ct**

Runcorn, WA7 1ST - Halton Ind Submarket





#### **TENANT**

Tenant Name:	Brunel Engeering Services
Industry:	Engineers/Architects

LEASE	
SF Leased:	15,068 SF
Sign Date:	Sep 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor
Suite:	Unit 2

Dec 2019

Dec 2029

10 Years

#### **RENTS**

Asking Rent:	£5.00/SF	

#### CONCESSIONS AND BUILDOUT

Buildout Status: Full Build-Out

<b>PROPERTY</b>	<b>EXPENSES</b>
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Service Charge:	Withheld
Business Rates:	£1.81/SF



#### MARKET AT LEASE

Vacancy Rates	2019 Q3	YOY
Current Building	71.7%	<b>↑</b> 71.7%
Submarket 1-3 Star	3.8%	♦ 0.7%
Market Overall	6.1%	<b>▲</b> 1.1%

Same Store Asking Rent/SF	2019 Q3	YOY
Current Building	£5.00	↔ 0.0%
Submarket 1-3 Star	£5.06	<b>1</b> 7.0%
Market Overall	£5.76	<b>↑</b> 7.0%

Submarket Leasing Activity	2019 Q3	YOY
12 Mo. Leased SF	568,862	<b>1</b> 42.3%
Months On Market	12.8	<b>1</b> 2.1

## TIME ON MARKET

Start Date:

Expiry Date:

Lease Term:

Date On Market:	Jun 2014
Date Off Market:	Sep 2019
Months on Market:	64 Months

#### TIME VACANT

Date Vacated:	Nov 2018
Date Occupied:	Dec 2019
Months Vacant:	13 Months

#### LEASING AGENTS

FI Real Estate Management Ltd



Property Type:	Industrial
Status:	Built 1990
Tenancy:	Multi
Construction:	Steel
Parking:	100 Surface Spaces

NIA:	53,594 SF
Floors:	2
Floor Size:	47,718 SF
Eaves Height:	18'
Vacancy at Lease:	71.7%





#### **Christleton Ct**

Runcorn, WA7 1ST - Halton Ind Submarket





#### **TENANT**

Tenant Name:	Style Matters
Industry:	Business Services

LEASE	
SF Leased:	19,975 SF
Sign Date:	Sep 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor
Suite:	Unit 4

# RENTS Asking Rent: £5.00/SF

# CONCESSIONS AND BUILDOUT Buildout Status: Full Build-Out

# PROPERTY EXPENSES Business Rates: £1.24/SF



#### MARKET AT LEASE

Vacancy Rates	2019 Q3	YOY
Current Building	71.7%	<b>↑</b> 71.7%
Submarket 1-3 Star	3.8%	♦ 0.7%
Market Overall	6.1%	<b>1.1%</b>

Same Store Asking Rent/SF	2019 Q3	YOY
Current Building	£5.00	↔ 0.0%
Submarket 1-3 Star	£5.06	<b>↑</b> 7.0%
Market Overall	£5.76	<b>1</b> 7.0%

Submarket Leasing Activity	2019 Q3	YOY
12 Mo. Leased SF	568,862	<b>1</b> 42.3%
Months On Market	12.8	<b>▲</b> 2.1

Start Date:	Dec 2019
Expiry Date:	Dec 2024
Lease Term:	5 Years

Jun 2014

Sep 2019

#### TIME VACANT

Date Vacated:	Nov 2018
Date Occupied:	Dec 2019
Months Vacant:	13 Months

#### LEASING AGENTS

TIME ON MARKET

Date On Market:

Date Off Market:

LEASE TERM

FI Real Estate Management Ltd

Months on Market: 64 Months



Property Type:	Industrial
Status:	Built 1990
Tenancy:	Multi
Construction:	Steel
Parking:	100 Surface Spaces

NIA:	53,594 SF
Floors:	2
Floor Size:	47,718 SF
Eaves Height:	18'
Vacancy at Lease:	71.7%





#### Thelwall Ln - Bay 1, 2 & 3

Warrington, WA4 1PD - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	Quest Medical
Industry:	Retailers/Wholesalers

LEASE	
SF Leased:	18,988 SF
Sign Date:	Jul 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor

#### **RENTS**

Asking Rent:	£4.00/SF	

#### PROPERTY EXPENSES

Service:	Fully Repairing & In
0011100.	i any nopaning a min



#### LEASE TERM

Start Date:	Oct 2019
Expiry Date:	Oct 2024
Lease Term:	5 Years

Nov 2018 Oct 2019

8 Months

#### TIME VACANT

Date Vacated:	Nov 2018
Date Occupied:	Oct 2019
Months Vacant:	11 Months

#### MARKET AT LEASE

Vacancy Rates	2019 Q3	YOY
Current Building	43.5%	<b>4</b> 43.5%
Submarket 2-4 Star	8.2%	<b>▲</b> 2.1%
Market Overall	6.1%	<b>1.1%</b>

Same Store Asking Rent/SF	2019 Q3	YOY
Current Building	£4.00	<b>†</b> 15.6%
Submarket 2-4 Star	£6.21	▲ 6.8%
Market Overall	£5.76	<b>1</b> 7.0%

Submarket Leasing Activity	2019 Q3	YOY
12 Mo. Leased SF	937,317	<b>♦</b> 4.7%
Months On Market	14.1	<b>A</b> 2.8

#### LEASING AGENTS

TIME ON MARKET

Date On Market:

Date Off Market: Months on Market:



Property Type:	Industrial	NIA:	78,077 SF
Status:	Built 1960	Floors:	1
Tenancy:	-	Floor Size:	34,000 SF
Construction:	Metal	Vacancy at Lease:	43.5%
		Land Acres:	1.81







#### **Chesford Grange**

Warrington, WA1 4EQ - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	Granning Group Ltd
Industry:	Manufacturing

#### LEASE

Floor:	GRND Floor	
Lease Type:	Direct	
Space Use:	Industrial	
Sign Date:	Jun 2019	
SF Leased:	19,521 SF	



Start Date:	Jul 2019	
Expiry Date:	Jul 2029	
Lease Term:	10 Years	

#### TIME VACANT

Date Occupied:	Jul 2019	
Date Occupied.	Jul 2019	



#### MARKET AT LEASE

Vacancy Rates	2019 Q2	YOY
Current Building	0.0%	↔ 0.0%
Submarket 2-4 Star	8.0%	<b>↑</b> 1.2%
Market Overall	6.0%	▲ 0.5%

Same Store Asking Rent/SF	2019 Q2	YOY
Current Building	£4.95	↔ 0.0%
Submarket 2-4 Star	£6.11	<b>1</b> 7.9%
Market Overall	£5.66	▲ 8.3%

Submarket Leasing Activity	2019 Q2	YOY
12 Mo. Leased SF	1,268,648	<b>\$</b> 92.3%
Months On Market	12.8	<b>A</b> 2.4

#### LEASING AGENTS

#### B8RE



Property Type:	Industrial
Status:	Built Apr 1994
Tenancy:	Multi
Construction:	Steel

NIA:	77,149 SF
Floors:	2
Floor Size:	74,221 SF
Eaves Height:	22'11"-26'2"
Vacancy at Lease:	0.0%





#### Rokeby Ct, Warrington Rd

Warrington, WA7 1RW - Halton Ind Submarket





#### **TENANT**

Tenant Name:	DE Group
Industry:	Manufacturing
SIC:	Pharmaceutical Prep

LEASE	
SF Leased:	24,103 SF
Sign Date:	May 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	P GRND, P 1 Floor
Suite:	3

RENTS Achieved Rent:	£4.97/SF
Net Effective Rent:	£4.71/SF
Escalations:	£1.05 Annual

#### **CONCESSIONS AND BUILDOUT** Rent Free Months: 7 Months



#### MARKET AT LEASE

Vacancy Rates	2019 Q2	YOY
Current Building	100.0%	↔ 0.0%
Submarket 2-4 Star	3.2%	♦ 0.6%
Market Overall	6.0%	▲ 0.5%

Same Store Asking Rent/SF	2019 Q2	YOY
Current Building	£5.50	-
Submarket 2-4 Star	£4.94	▲ 9.0%
Market Overall	£5.66	▲ 8.3%

Submarket Leasing Activity	2019 Q2	YOY
12 Mo. Leased SF	516,687	<b>1</b> 130.9%
Months On Market	11.2	▲ 0.1

#### LEASE TERM

Start Date:	May 2019
Expiry Date:	May 2024
Lease Term:	5 Years

#### TIME VACANT

Date Occupied:	May 2019
----------------	----------

#### **PROPERTY**

Property Type:	Industrial	NIA:	24,048 SF
Status:	Built 2000	Floors:	2
Tenancy:	Single	Floor Size:	22,961 SF
Construction:	Steel	Vacancy at Lease:	100.0%
Parking:	22 Surface Spaces a		

#### LEASE NOTES

DE Group has taken up 24103 sq ft in unit 3, on a 5 year lease at an annual rent of £ 119,725 subject to an escalation to £125,711 in 2022. The rent will be reviewed inline with the open market rent at the time of the rent review. This lease agreement makes no mention of the Landlord and Tenant Act 1954. This deal has been confirmed via HM Land Registry, registered under Title Number CH378252. There is a service charge cap mentioned in the lease of £3500.





Warrington, WA5 7TN - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	Aestetic Technologies
Industry:	Computers/Data Processing

LEASE	
SF Leased:	15,000 SF
Sign Date:	May 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor
Suite:	211

#### **RENTS**

Asking Rent:	£6.75/SF	

PROPERTY EXPE	NSES	
Business Rates:	£2.60/SF	



## MARKET AT LEASE

Vacancy Rates	2019 Q2	YOY	
Current Building	0.0%	↔ 0.0%	
Submarket 2-4 Star	8.0%	<b>▲</b> 1.2%	
Market Overall	6.0%	▲ 0.5%	

Same Store Asking Rent/SF	2019 Q2	YOY	
Current Building	£6.75	<b>▼</b> 10.0%	
Submarket 2-4 Star	£6.11	<b>1</b> 7.9%	
Market Overall	£5.66	▲ 8.3%	

Submarket Leasing Activity	2019 Q2	YOY
12 Mo. Leased SF	1,268,648	<b>\$</b> 92.3%
Months On Market	12.8	<b>A</b> 2.4

#### LEASE TERM

Start Date:	Aug 2019	
Expiry Date:	Aug 2029	
Lease Term:	10 Years	

Jan 2019

Aug 2019

#### TIME VACANT

Date Occupied:	Aug 2019	

Months on Market: 4 Months

TIME ON MARKET

Date On Market:

Date Off Market:

#### LEASING AGENTS

Savills



Property Type:	Industrial
Status:	Built 1987
Tenancy:	Multi
Construction:	Steel
Parking:	12 Surface Spaces a

NIA:	21,575 SF
Floors:	2
Floor Size:	10,788 SF
Eaves Height:	17'10"
Vacancy at Lease:	0.0%







#### **Grosvenor Grange**

Warrington, WA1 4SF - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	NMCN
Industry:	Business Services
SIC:	Construction Management

wood way	
	Grosvenor Grange Woolston Park
EVzábeth Dr	A South Carlo
Regent Ave	

LEASE	
SF Leased:	11,097 SF
Sign Date:	Apr 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor

23

RENIS	
Achieved Rent:	£5.17/SF
Net Effective Rent:	£5.17/SF

#### PROPERTY EXPENSES

Service:	Fully Repairing & In
Service Charge:	Withheld

#### MARKET AT LEASE

Vacancy Rates	2019 Q2	YOY
Current Building	0.0%	↔ 0.0%
Submarket 2-4 Star	8.0%	<b>▲</b> 1.2%
Market Overall	6.0%	▲ 0.5%

Same Store Asking Rent/SF	2019 Q2	YOY
Current Building	£5.25	-
Submarket 2-4 Star	£6.11	<b>1.9%</b>
Market Overall	£5.66	▲ 8.3%

Submarket Leasing Activity	2019 Q2	YOY
12 Mo. Leased SF	1,268,648	<b>\$</b> 92.3%
Months On Market	12.8	<b>A</b> 2.4

Start Date:	Apr 2019
Expiry Date:	Oct 2020
Lease Term:	1 Year 6 Months
Breaks:	Tenant - Apr 2020

#### **PROPERTY**

LEASE TERM

Suite:

Property Type:	Industrial	NIA:	59,137 SF
Status:	Built 1977	Floors:	1
Tenancy:	Multi	Floor Size:	59,137 SF
Construction:	Steel	Vacancy at Lease:	0.0%
Parking:	150 Surface Spaces		

#### LEASE NOTES

This lease comp pertains to land registry lease document title number CH99042 regarding tenant NMCN inside United the landlord 6 months notice if they intend to exercise the break option. The tenant has opted out of the Landlord and Tenant Act 1954.







#### 12 Calver Rd - AVC

Warrington, WA2 8UD - Warrington Core Ind Submarket





#### TENANT

Tenant Name:	Bonfiglioli
Industry:	Manufacturing
SIC:	Elec And Oth Serv Combined



LEASE		
SF Leased:	26,000 SF	
Sign Date:	Mar 2019	
Space Use:	Industrial	
Lease Type:	Direct	

P GRND, P 1 Floor

Suite: Unit 3-7

RE	N٦	۲S
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Achieved Rent:	£6.50/SF
Net Effective Rent:	£6.50/SF

#### MARKET AT LEASE

Vacancy Rates	2019 Q1	YOY
Current Building	0.0%	↔ 0.0%
Submarket 2-4 Star	8.2%	▲ 0.5%
Market Overall	6.0%	♦ 0.1%

Same Store Asking Rent/SF	2019 Q1	YOY
Current Building	-	-
Submarket 2-4 Star	£6.01	<b>↑</b> 7.8%
Market Overall	£5.57	▲ 8.3%

Submarket Leasing Activity	2019 Q1	YOY
12 Mo. Leased SF	1,196,668	<b>\$</b> 91.8%
Months On Market	10.7	<b>1.3</b>

#### LEASE TERM

Floor:

Start Date:	Mar 2019
Expiry Date:	Mar 2034
Lease Term:	15 Years

#### TIME VACANT

Date Occupied: Jun 2019

#### LEASING AGENTS

JLL



Property Type:	Industrial
Status:	Built Sep 2007
Tenancy:	Single
Construction:	Steel
Parking:	30 Surface Spaces a

NIA:	26,000 SF
Floors:	2
Floor Size:	13,000 SF
Vacancy at Lease:	0.0%







#### 12 Calver Rd - AVC

Warrington, WA2 8UD - Warrington Core Ind Submarket





#### **LEASE**

SF Leased:	23,402 SF
Sign Date:	Mar 2019
Space Use:	Industrial
Floor:	Unkwn Floor

#### LEASE TERM



#### LEASING AGENTS

JLL



## **PROPERTY**

Property Type:	Industrial
Status:	Built Sep 2007
Tenancy:	Single
Construction:	Steel
Parking:	30 Surface Spaces a

NIA:	26,000 SF
Floors:	2
Floor Size:	13,000 SF
Vacancy at Lease:	0.0%

#### MARKET AT LEASE

Vacancy Rates	2019 Q1	YOY	
Current Building	0.0%	↔ 0.0%	
Submarket 2-4 Star	8.2%	▲ 0.5%	
Market Overall	6.0%	▼ 0.1%	

Same Store Asking Rent/SF 2019 Q1 YO		YOY
Current Building	-	-
Submarket 2-4 Star	£6.01	<b>↑</b> 7.8%
Market Overall	£5.57	▲ 8.3%

Submarket Leasing Activity	2019 Q1	YOY
12 Mo. Leased SF	1,196,668	<b>\$</b> 91.8%
Months On Market	10.7	<b>1.3</b>





Warrington, WA5 7YS - Warrington Core Ind Submarket





## TENANT

Tenant Name:	Bridgewater Community Healthcare NHS
Industry:	Medical
SIC:	Health & Allied Services

LEASE	
SF Leased:	45,958 SF
Sign Date:	Feb 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	P GRND, MEZZ, 1 FI
Suite:	226

RENTS		
Asking Rent:	£5.88/SF	
CONCESSIONS AND BUILDOUT		
Space Condition:	Average	



#### LEASE TERM

Start Date:	Feb 2019
Expiry Date:	Feb 2034
Lease Term:	15 Years
Breaks:	Mutual - Feb 2026

Apr 2018

Mar 2019

10 Months

Date Vacated:	May 2018
Date Occupied:	Jun 2019
Months Vacant:	13 Months

#### MARKET AT LEASE

Vacancy Rates	2019 Q1	YOY
Current Building	39.1%	<b>\$</b> 39.1%
Submarket 2-4 Star	-	-
Market Overall	6.0%	♥ 0.1%

Same Store Asking Rent/SF	2019 Q1	YOY
Current Building	£5.88	▼ 18.7%
Submarket 2-4 Star	-	-
Market Overall	£5.57	▲ 8.3%

Submarket Leasing Activity	2019 Q1	YOY
12 Mo. Leased SF	1,196,668	<b>\$</b> 91.8%
Months On Market	10.7	<b>1.3</b>

#### LEASING AGENTS

Months on Market:

TIME ON MARKET

Date On Market:

Date Off Market:

B8RE



Property Type:	Industrial	NIA:	46,425 SF
Status:	Built Jun 1993	Floors:	1
Tenancy:	Multi	Floor Size:	46,425 SF
Construction:	Steel	Eaves Height:	20'10"-25'6"
Parking:	50 Surface Spaces a	Vacancy at Lease:	39.1%







#### 110 Europa Blvd

Warrington, WA5 7FZ - Warrington Core Ind Submarket





#### LEASE

LL/(OL	
SF Leased:	10,493 SF
Sign Date:	Jan 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor

#### **RENTS**

Asking Rent: £12.40/SF
------------------------

#### LEASE TERM

Start Date:	Apr 2019	
Start Date:	Apr 2019	



#### TIME ON MARKET

Date On Market:	Dec 2018
Date Off Market:	Jan 2019
Months on Market:	2 Months

#### TIME VACANT

Date Vacated:	Dec 2018
Date Occupied:	Apr 2019
Months Vacant:	4 Months

#### **LEASING AGENTS**

Azure Property Consultants Ltd

#### MARKET AT LEASE

Vacancy Rates	2019 Q1	YOY	
Current Building	9.0%	▲ 9.0%	
Submarket 2-4 Star	8.2%	▲ 0.5%	
Market Overall	6.0%	♦ 0.1%	

Same Store Asking Rent/SF	2019 Q1	YOY
Current Building	£12.40	-
Submarket 2-4 Star	£6.01	<b>1</b> 7.8%
Market Overall	£5.57	▲ 8.3%

Submarket Leasing Activity	2019 Q1	YOY
12 Mo. Leased SF	1,196,668	<b>\$</b> 91.8%
Months On Market	10.7	<b>1.3</b>

Property Type:	Industrial
Status:	Built 1981
Tenancy:	Single
Construction:	Steel
Parking:	1,000 Surface Space

NIA:	116,179 SF
Floors:	1
Floor Size:	116,179 SF
Vacancy at Lease:	9.0%







#### Europa Blvd

Warrington, WA5 7ZT - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	KYB
Industry:	Manufacturing
SIC:	Manufacturing Industries

#### **LEASE**

SF Leased:	39,116 SF
Sign Date:	Jan 2019
Space Use:	Industrial
Lease Type:	Direct
Floor:	P GRND, P 1 Floor
Suite:	Units 1, 2

#### LEASE TERM

Start Date:	Jul 2024	
Expiry Date:	Jul 2029	
Reviews:	Jul 2024	



#### MARKET AT LEASE

Vacancy Rates	2019 Q1	YOY
Current Building	0.0%	↔ 0.0%
Submarket 2-4 Star	8.2%	<b>▲</b> 0.5%
Market Overall	6.0%	▼ 0.1%

Same Store Asking Rent/SF	2019 Q1	YOY
Current Building	-	-
Submarket 2-4 Star	£6.01	<b>↑</b> 7.8%
Market Overall	£5.57	▲ 8.3%

Submarket Leasing Activity	2019 Q1	YOY
12 Mo. Leased SF	1,196,668	<b>1</b> 138.9%
Months On Market	16.0	<b>▲</b> 1.7

#### **PROPERTY**

Property Type:	Light Industrial	NIA:	55,358 SF
Status:	Built Sep 2004	Floors:	1
Tenancy:	Multi	Floor Size:	55,358 SF
Construction:	Steel	Eaves Height:	21'3"-22'9"
Parking:	40 Surface Spaces a	Vacancy at Lease:	0.0%
LEASE NOTES			

This lease comp pertains to Land Registry lease document title number CH679196. KYB has renewed 38,611 sq ft of B2 space in on a year lease at annual rent to be determind on start and review date of 3/7/2024. Rent payment dates are 25 March, 24 June, 29 September and 25 December.

Additional Lease Agreement Detail:

Additional permitted Use Classes include B1(c) and B8. Tenant is allowed 79 Car parking Spaces.







#### **1** Lyncastle Rd

Warrington, WA4 4SN - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	Network Rail Limited
Industry:	Transportation
SIC:	Transportation Services, Nec

LEASE		
SF Leased:	54,632 SF	
Sign Date:	Jan 2019	
Space Use:	Industrial	
Lease Type:	Direct	
Floor:	GRND Floor	

#### **RENTS** Achieved Rent: £5.50/SF



#### MARKET AT LEASE

Vacancy Rates	2019 Q1	YOY
Current Building	0.0%	↔ 0.0%
Submarket 2-4 Star	8.2%	▲ 0.5%
Market Overall	6.0%	♦ 0.1%

Same Store Asking Rent/SF	2019 Q1	YOY
Current Building	£5.50	-
Submarket 2-4 Star	£6.01	<b>1.8%</b>
Market Overall	£5.57	▲ 8.3%

Submarket Leasing Activity	2019 Q1	YOY
12 Mo. Leased SF	1,196,668	<b>\$</b> 91.8%
Months On Market	10.7	<b>1.3</b>

#### LEASE TERM

Start Date: Jan 2019

#### TIME VACANT

Date Occupied: Jan 2019

#### LEASING AGENTS

JLL



Property Type:	Industrial
Status:	Built May 1996
Tenancy:	Multi
Construction:	Steel

269,677 SF
1
269,677 SF
15'8"-20'
0.0%
6.19





#### **16** Hardwick Grange

Warrington, WA1 4RF - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	Xylem
Industry:	Manufacturing
SIC:	Pumps And Pumping Equip

LEASE	
SF Leased:	10,140 SF
Sign Date:	Nov 2018
Space Use:	Industrial
Lease Type:	Direct
Floor:	GRND Floor
Suite:	Unit 28

#### **RENTS**

Achieved Rent:	£5.00/SF
Net Effective Rent:	£5.00/SF



#### LEASE TERM

Start Date:	Nov 2018
Expiry Date:	Nov 2028
Lease Term:	10 Years

## **TENANT REP**

Cushman & Wakefield



Vacancy Rates	2018 Q4	YOY
Current Building	0.0%	↔ 0.0%
Submarket 2-4 Star	9.1%	<b>↑</b> 1.7%
Market Overall	7.2%	<b>1.1%</b>

Same Store Asking Rent/SF	2018 Q4	YOY
Current Building	-	-
Submarket 2-4 Star	£5.94	▲ 8.7%
Market Overall	£5.51	<b>4</b> 9.3%

Submarket Leasing Activity	2018 Q4	YOY
12 Mo. Leased SF	1,347,907	<b>4</b> 0.9%
Months On Market	11.0	<b>A</b> 2.5

# **PROPERTY**

Property Type:	Industrial
Status:	Built 1988
Tenancy:	Multi
Construction:	Steel
Parking:	80 Surface Spaces a

NIA:	79,857 SF
Floors:	1
Floor Size:	79,857 SF
Eaves Height:	16'4"-21'3"
Vacancy at Lease:	0.0%

#### LEASE NOTES

Unit 28.







#### **Chesford Grange**

Warrington, WA1 4SY - Warrington Core Ind Submarket





#### **TENANT**

Tenant Name:	Edwards Cheshire Company Ltd
Industry:	Retailers/Wholesalers
SIC:	Construction Materials



#### LEASE

SF Leased:	19,521 SF	
Sign Date:	Nov 2018	
Space Use:	Industrial	
Lease Type:	Direct	
Floor:	GRND, 1 Floor	

#### **RENTS**

Asking Rent:	£4.95/SF
Achieved Rent:	£5.50/SF
Net Effective Rent:	£5.50/SF

#### LEASE TERM

Start Date:	Nov 2018
Expiry Date:	Oct 2028
Lease Term:	10 Years
Breaks:	Mutual - Nov 2020

#### CONCESSIONS AND BUILDOUT

Asking Discount:	-11.11%
Rent Free Months:	0 Months

#### PROPERTY EXPENSES

Service:	Fully Repairing & In
Service Charge:	Withheld
Business Rates:	£3.34/SF

#### MARKET AT LEASE

Vacancy Rates	2018 Q4	YOY
Current Building	0.0%	↔ 0.0%
Submarket 2-4 Star	9.1%	<b>▲</b> 1.7%
Market Overall	7.2%	<b>▲</b> 1.1%

Same Store Asking Rent/SF	2018 Q4	YOY
Current Building	£4.95	↔ 0.0%
Submarket 2-4 Star	£5.94	▲ 8.7%
Market Overall	£5.51	<b>4</b> 9.3%

Submarket Leasing Activity	2018 Q4	YOY
12 Mo. Leased SF	1,347,907	<b>4</b> 0.9%
Months On Market	11.0	<b>▲</b> 2.5

#### TIME ON MARKET

Date On Market:	Oct 2016
Date Off Market:	Nov 2018
Months on Market:	25 Months

LEASING AGENTS
Knight Frank LLP



#### TIME VACANT

Date Occupied:	Nov 2018	
----------------	----------	--



#### **PROPERTY**

Property Type:	Industrial	NIA:	77,149 SF
Status:	Built Apr 1994	Floors:	2
Tenancy:	Multi	Floor Size:	74,221 SF
Construction:	Steel	Eaves Height:	22'11"-26'2"
		Vacancy at Lease:	0.0%
LEASE NOTES			

Unit 2 Chesford Grange has been let to Edward Cheshire Ltd for a term of 3 years, with a break option in year 2. Headline rent achieved of £107,365.50 per annum.skhanom





Asking Rent Per SF

Achieved Rent Per SF

Net Effective Rent Per SF

Avg. Rent Free Months

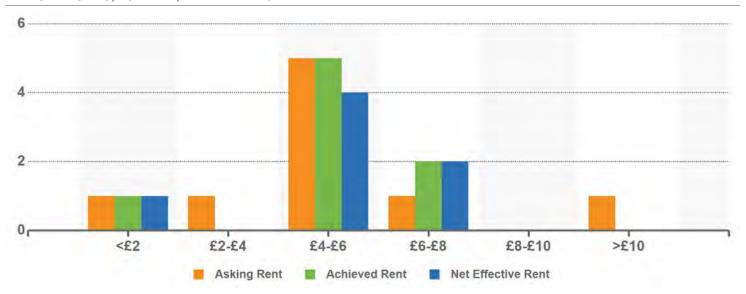
£5.17

£5.15

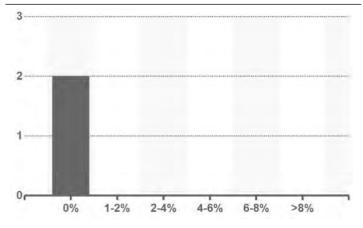
£4.95

3.5

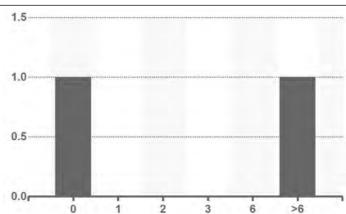
#### DEALS BY ASKING, ACHIEVED, AND NET EFFECTIVE RENT



#### DEALS BY ASKING RENT DISCOUNT



#### DEALS BY RENT FREE MONTHS







Lease Comps Report

Deals

Asking Rent Per SF

Achieved Rent Per SF

Avg. Months On Market

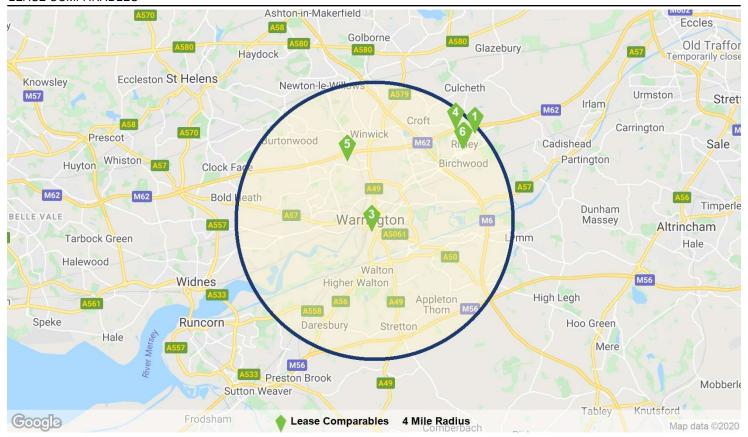
7

£17.95

£25.60

25

#### LEASE COMPARABLES



#### SUMMARY STATISTICS

Rent	Deals	Low	Average	Median	High
Asking Rent Per SF	5	£14.50	£17.95	£16.50	£22.00
Achieved Rent Per SF	2	£14.50	£25.60	£23.70	£32.90
Net Effective Rent Per SF	1	£24.84	£24.84	£24.84	£24.84
Asking Rent Discount	-	-	-	-	-
TI Allowance	-	-	-	-	-
Rent Free Months	1	36	36	36	36

Lease Attributes	Deals	Low	Average	Median	High
Months on Market	5	5	25	27	45
Deal Size	7	9,000	13,109	11,831	22,106
Lease Deal in Months	2	120.0	120.0	120.0	120.0
Floor Number	6	GRND	GRND	GRND	2





# Lease Comps Summary

#### Lease Comps Report

				Leas	se		Rents	
Property Name - Address Rating		SF Leased	Floor	Sign Date	Туре	Rent	Rent Type	
1	Building Two Kelburn Ct	****	22,106	GRND,1	17/02/2020	New	£16.50	Asking
2	301 Bridgewater PI	****	14,149	GRND	03/02/2020	New	£22.00	Asking
3	Lakeside 1410 Centre Park Sq	****	10,118	GRND,1	26/11/2019	New	£14.50	Asking
4	Lytham And Birkdale Ho Kelvin	****	10,877	GRND,1-2	26/11/2019	New	£15.50	Asking
5	Europa House 310 Europa Blvd	****	9,000	1st	15/09/2019	New	£14.50	Achieved
2	301 Bridgewater PI	****	13,684	GRND	20/12/2018	New	£24.84	Effective
6	302 Bridgewater Pl	****	11,831	Unkwn	20/11/2018	New	£21.00/iro	Asking







#### Kelburn Ct - Building Two

Warrington, WA3 6JA - Warrington Fringe Submarket





#### **TENANT**

Tenant Name:	Santec
Industry:	Retailers/Wholesalers
SIC:	Computer And Software Str

LEASE	
SF Leased:	22,106 SF
Sign Date:	Feb 2020
Space Use:	Office
Lease Type:	Direct
Floor:	GRND, 1 Floor

#### **RENTS**

Asking Rent:	£16.50/SF	
/ toking recit.	210.00/01	

CONCESSIONS A	ND BUILDOUT	
Buildout Status:	Full Build-Out	



#### LEASE TERM

Start Date:	May 2020
Expiry Date:	May 2030
Lease Term:	10 Years

Jun 2016

Mar 2020

#### TIME VACANT

Date Vacated:	Sep 2016
Date Occupied:	May 2020
Months Vacant:	44 Months

#### MARKET AT LEASE

Vacancy Rates	2020 Q1	YOY
Current Building	100%	↔ 0.0%
Submarket 2-4 Star	4.8%	▲ 0.4%
Market Overall	4.1%	♦ 0.9%

Same Store Asking Rent/SF	2020 Q1	YOY
Current Building	£16.50	▲ 6.5%
Submarket 2-4 Star	£16.14	▲ 3.9%
Market Overall	£14.54	<b>▲</b> 3.7%

Submarket Leasing Activity	2020 Q1	YOY
12 Mo. Leased SF	90,790	<b>♦</b> 41.8%
Months On Market	22.3	▲ 6.1

### LEASING AGENTS

Months on Market: 45 Months

TIME ON MARKET

Date On Market:

Date Off Market:

Be Group

#### TENANT REP

**CBRE** 



Property Type:	Office	NIA
Status:	Built 1996	Floo
Tenancy:	Single	Floo
Construction:	Steel	Vac

NIA:	22,106 SF
Floors:	2
Floor Size:	10,971 SF
Vacancy at Lease:	100%





#### 301 Bridgewater Pl

Warrington, WA3 6XF - Warrington Fringe Submarket





LEASE		
SF Leased:	14,149 SF	
Sign Date:	Feb 2020	
Space Use:	Office	
Lease Type:	Direct	
Floor:	GRND Floor	

RENTS		
Asking Rent:	£22.00/SF	
CONCESSIONS	AND BUILDOUT	
Buildout:	Standard Office	
	Standard Office	

#### LEASE TERM

Start Date: Jul 2020



#### TIME ON MARKET

Date On Market:	Nov 2017	
Date Off Market:	Feb 2020	
Months on Market:	28 Months	

#### TIME VACANT

Date Occupied: Jul 2020

#### MARKET AT LEASE

Vacancy Rates	2020 Q1	YOY
Current Building	33.3%	<b>▲</b> 33.3%
Submarket 3-5 Star	5.4%	▲ 0.5%
Market Overall	4.1%	♦ 0.9%

Same Store Asking Rent/SF	2020 Q1	YOY
Current Building	£22.00	↔ 0.0%
Submarket 3-5 Star	£16.73	▲ 3.7%
Market Overall	£14.54	<b>1</b> 3.7%

Submarket Leasing Activity	2020 Q1	YOY
12 Mo. Leased SF	90,790	<b>♦</b> 41.8%
Months On Market	22.3	▲ 6.1

#### **LEASING AGENTS**

JLL



Be Group

Property Type:	Office
Status:	Built 2005
Tenancy:	Single
Construction:	Steel

NIA:	42,449 SF
Floors:	3
Floor Size:	13,684 SF
Vacancy at Lease:	33.3%





#### 1410 Centre Park Sq - Lakeside

Warrington, WA1 1RU - Warrington Central Submarket





LEASE	
SF Leased:	10,118 SF
Sign Date:	Nov 2019
Space Use:	Office
Lease Type:	Direct
Floor:	GRND, 1 Floor

RENTS		
Asking Rent:	£14.50/SF	
CONCESSIONS AND BUILDOUT		
Buildout Status:	Full Build-Out	

# Warrington Museum & Art Gallery Wilson Patten St

## LEASE TERM

Jun 2019

Nov 2019

6 Months

TIME VACANT		
Date Occupied:	Feb 2020	

#### LEASING AGENTS

TIME ON MARKET Date On Market:

Months on Market:

Date Off Market:

Be Group

#### MARKET AT LEASE

Vacancy Rates	2019 Q4	YOY
Current Building	100%	↔ 0.0%
Submarket 2-4 Star	2.8%	▼ 3.2%
Market Overall	4.1%	<b>†</b> 1.3%

Same Store Asking Rent/SF	2019 Q4	YOY
Current Building	£14.50	↔ 0.0%
Submarket 2-4 Star	£12.93	<b>4.4%</b>
Market Overall	£14.47	<b>4.4%</b>

Submarket Leasing Activity	2019 Q4	YOY
12 Mo. Leased SF	25,320	▲ 8.2%
Months On Market	20.1	▲ 5.4

Property Type:	Office
Status:	Built 2007
Tenancy:	Single
Construction:	Steel
Parking:	41 Surface Spaces a

NIA:	10,118 SF
Floors:	2
Floor Size:	5,059 SF
Vacancy at Lease:	100%







#### Kelvin - Lytham And Birkdale House

Warrington, WA3 7PB - Warrington Fringe Submarket





#### **TENANT**

Tenant Name:	Serco	
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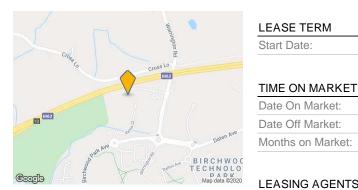
#### **LEASE** SF Leased: 10,877 SF Nov 2019 Sign Date: Office Space Use:

Direct Lease Type: GRND, 1, 2 Floor Floor:

Asking Rent:	£15.50/SF
--------------	-----------

#### CONCESSIONS AND BUILDOUT

Buildout:	Standard Office
Buildout Status:	Full Build-Out
Space Condition:	Average



#### LEASE TERM

Start Date: Feb 2020

Sep 2016

Nov 2019

39 Months

#### TIME VACANT

Date Vacated:	Oct 2015
Date Occupied:	Feb 2020
Months Vacant:	52 Months

15,889 SF

5,968 SF

68.5%

#### MARKET AT LEASE

Vacancy Rates	2019 Q4	YOY
Current Building	68.5%	↔ 0.0%
Submarket 3-5 Star	5.0%	♦ 0.6%
Market Overall	4.1%	♦ 1.3%

Same Store Asking Rent/SF	2019 Q4	YOY
Current Building	£15.50	▲ 3.3%
Submarket 3-5 Star	£16.63	<b>4.3%</b>
Market Overall	£14.47	<b>4.4%</b>

Submarket Leasing Activity	2019 Q4	YOY
12 Mo. Leased SF	91,603	<b>♦</b> 63.7%
Months On Market	19.3	▲ 5.3

#### LEASING AGENTS

Knight Frank LLP



Property Type:	Office	NIA:
Status:	Built May 2003	Floors:
Tenancy:	Multi	Floor Size:
Construction:	Masonry	Vacancy at Lease:





#### 310 Europa Blvd - Europa House

Warrington, WA5 7XR - Warrington Fringe Submarket





#### **TENANT**

Tenant Name:	Schneider
Industry:	Personal Services
SIC:	Building Maintenance Svc

LEASE		
SF Leased:	9,000 SF	
Sign Date:	Sep 2019	
Space Use:	Office	
Floor:	1st Floor	

RENTS		
Achieved Rent:	£14.50/SF	



#### LEASE TERM

Start Date: Sep 2019	
----------------------	--

# TIME VACANT Date Occupied: Sep 2019

#### LEASING AGENTS

Cushman & Wakefield



Vacancy Rates	2019 Q3	YOY
Current Building	54.5%	↔ 0.0%
Submarket 3-5 Star	4.8%	<b>†</b> 1.8%
Market Overall	4.1%	▼ 1.7%

Same Store Asking Rent/SF	2019 Q3	YOY
Current Building	£14.50	↔ 0.0%
Submarket 3-5 Star	£16.47	<b>4</b> .2%
Market Overall	£14.35	<b>▲</b> 4.1%

Submarket Leasing Activity	2019 Q3	YOY
12 Mo. Leased SF	109,581	<b>▼</b> 57.0%
Months On Market	22.9	▲ 6.5

#### PROPERTY

Property Type:	Office	NIA:	27,515 SF
Status:	Built Feb 1993	Floors:	3
Tenancy:	Multi	Floor Size:	9,172 SF
Construction:	Steel	Vacancy at Lease:	54.5%
Parking:	100 Surface Spaces		

#### LEASE NOTES

Schneider has taken space in Europa House comprising 9000 sq ft of first floor office accommodation at 14.50 psf.







#### 301 Bridgewater Pl

Warrington, WA3 6XF - Warrington Fringe Submarket





And the state of t	Risley	Contendish Ave	

TENANT	Γ
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Tenant Name:	Countryside	
Industry:	Business Services	

LEASE	
SF Leased:	13,684 SF
Sign Date:	Dec 2018
Space Use:	Office
Lease Type:	Direct
Floor:	GRND Floor
Suite:	301

Achieved Rent:	£32.90/SF
Net Effective Rent:	£24.84/SF

#### CONCESSIONS AND BUILDOUT Rent Free Months: 36 Months



#### LEASE TERM

Start Date:	Dec 2018	
Expiry Date:	Dec 2028	
Lease Term:	10 Years	
Reviews:	Dec 2023	

#### TIME VACANT

#### MARKET AT LEASE

Vacancy Rates	2018 Q4	YOY
Current Building	0.0%	↔ 0.0%
Submarket 3-5 Star	5.6%	<b>♦</b> 4.6%
Market Overall	5.4%	<b>v</b> 2.0%

Same Store Asking Rent/SF	2018 Q4	YOY
Current Building	£22.00	↔ 0.0%
Submarket 3-5 Star	£15.94	▲ 5.1%
Market Overall	£13.86	<b>4</b> .9%

Submarket Leasing Activity	2018 Q4	YOY
12 Mo. Leased SF	252,262	<b>1</b> 24.1%
Months On Market	14.0	▼ 1.0

#### **PROPERTY**

Property Type:	Office	NIA:	42,449 SF
Status:	Built 2005	Floors:	3
Tenancy:	Single	Floor Size:	13,684 SF
Construction:	Steel	Vacancy at Lease:	0.0%
LEASE NOTES			

#### This deal was added using Land Registry information. Title number CH678579.

The Landlord & Tenant Act 1954 is silent within this lease.





Full Build-Out



#### 302 Bridgewater Pl

Warrington, WA3 6XG - Warrington Fringe Submarket





LEASE	
SF Leased:	11,831 SF
Sign Date:	Nov 2018
Space Use:	Office
Lease Type:	Direct
Floor:	Unkwn Floor

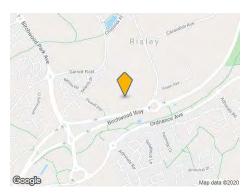
RENTS	<u> </u>
Askina	Rent:

Asking Rent:	£21.00/SF	
CONCESSIONS AND BUILDOUT		
Buildout:	Standard Office	

#### LEASE TERM

#### PROPERTY EXPENSES

Service:	Internal Repairing O
Service Charge:	£9.07/SF



#### TIME ON MARKET

Date On Market:	Nov 2017
Date Off Market:	Nov 2018
Months on Market	12 Months

#### TIME VACANT

**Buildout Status:** 

Date Vacated:	Nov 2017	
Date Occupied:	Feb 2019	
Months Vacant:	15 Months	

#### MARKET AT LEASE

Vacancy Rates	2018 Q4	YOY	
Current Building	33.0%	↔ 0.0%	
Submarket 3-5 Star	5.6%	<b>♦</b> 4.6%	
Market Overall	5.4%	▼ 2.0%	

Same Store Asking Rent/SF	2018 Q4	YOY	
Current Building	£21.00	<b>↑</b> 1.4%	
Submarket 3-5 Star	£15.94	▲ 5.1%	
Market Overall	£13.86	<b>4</b> .9%	

Submarket Leasing Activity	2018 Q4	YOY
12 Mo. Leased SF	252,262	<b>1</b> 24.1%
Months On Market	14.0	<b>▼</b> 1.0

#### LEASING AGENTS

Be Group



Property Type:	Office
Status:	Built Jun 2007
Tenancy:	Multi
Construction:	Steel
Parking: 149 Surface Spaces	

NIA: 35,889 SF	
Floors:	3
Floor Size:	11,963 SF
Vacancy at Lease:	33.0%





Asking Rent Per SF

Achieved Rent Per SF

Net Effective Rent Per SF

Avg. Rent Free Months

£17.95

£25.60

£24.84

36.0

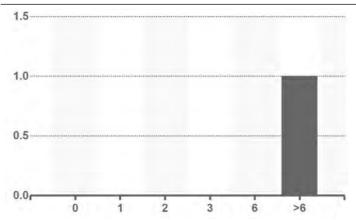
#### DEALS BY ASKING, ACHIEVED, AND NET EFFECTIVE RENT



#### DEALS BY ASKING RENT DISCOUNT

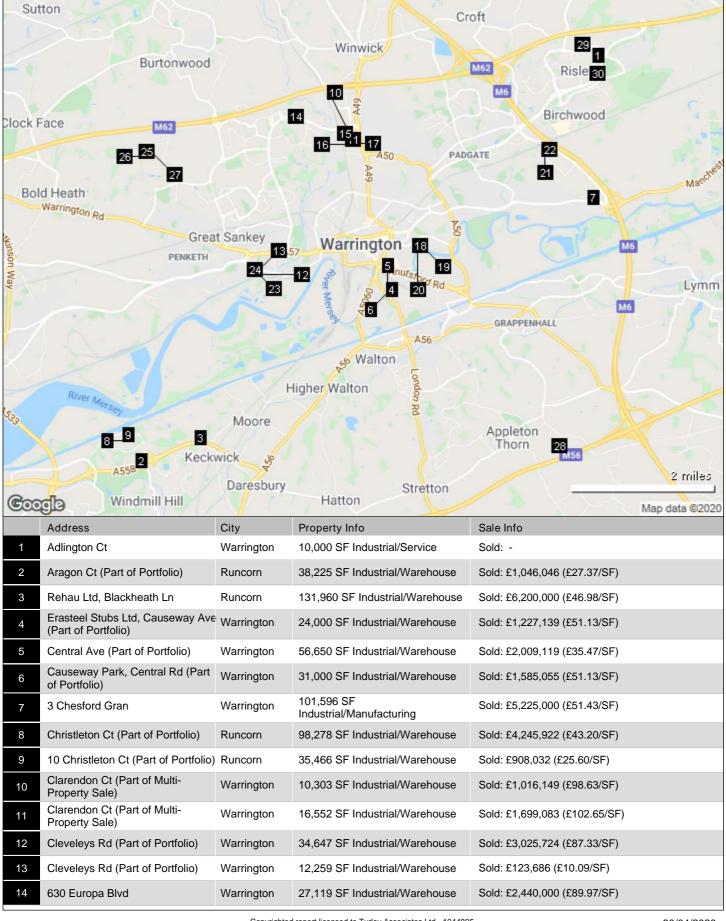
# No data available for the current selection

#### DEALS BY RENT FREE MONTHS









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30/04/2020

15	Eddie Stobart, Hawleys Ln (Part of Portfolio)	Warrington	133,174 SF Industrial/Distribution	Sold: £8,052,000 (£60.46/SF)
16	Eddie Stobart, Hawleys Ln (Part of Portfolio)	warnington	159,279 SF Industrial/Distribution	Sold: £10,736,000 (£67.40/SF)
17	Eddie Stobart, Hawleys Ln (Part of Portfolio)	Warrington	90,659 SF Industrial/Distribution	Sold: £5,612,000 (£61.90/SF)
18	Howley 80, Howley Ln (Part of Multi-Property Sale)	Warrington	78,621 SF Industrial/Distribution	Sold: £3,602,690 (£45.82/SF)
19	Norbert Dentressangle, Howley Ln (Part of Multi-Property Sale)	Warrington	38,947 SF Industrial/Warehouse	Sold: £2,217,926 (£56.95/SF)
20	Units 1-4 Howley Ln (Part of Multi- Property Sale)	Warrington	45,000 SF Industrial/Warehouse	Sold: £1,619,383 (£35.99/SF)
21	23 Kingsland Gran (Part of Portfolio)	Warrington	43,000 SF Industrial/Distribution	Sold: £4,661,043 (£108.40/SF)
22	31 Kingsland Gran	Warrington	17,932 SF Industrial/Warehouse	Sold: £1,050,000 (£58.55/SF)
23	Liverpool Rd (Part of Portfolio)	Warrington	74,539 SF Industrial/Warehouse	Sold: £1,464,187 (£19.64/SF)
24	Penketh Business Park, 66-70 Old Liverpool Rd (Part of Portfolio)	Warrington	26,441 SF Industrial/Warehouse	Sold: £1,204,403 (£45.55/SF)
25	Design & Build - Phase 1, Omega Blvd (Part of Multi-Property Sale)	Warrington	307,807 SF Industrial/Warehouse	Sold: £22,148,285 (£71.96/SF)
26	Omega Blvd (Part of Multi-Property Sale)	_	225,310 SF Industrial/Warehouse	Sold: £26,955,842 (£119.64/SF)
27	Omega Blvd (Part of Multi-Property Sale)	Warrington	203,182 SF Industrial/Warehouse	Sold: £22,754,534 (£111.99/SF)
28	Iron Mountain, 1 Stretton Rd (Part of Portfolio)	Warrington	106,114 SF Industrial/Distribution	Sold: £9,000,000 (£84.81/SF)
29	Fujitsu Services Limited, Temple Ct (Part of Portfolio)	Warrington	140,827 SF Industrial/Warehouse	Sold: £18,243,707 (£129.55/SF)
30	Trinity Ct (Part of Multi-Property Sale)	Warrington	10,115 SF Industrial/Warehouse	Sold: -

1

#### Units 3-12, Unit 8 - Adlington Ct

SOLD

Warrington, WA3 6PL Sale on 30/10/2019 - Research Complete 10,000 SF Service Unit in a 53,608 SF building Built in Jan 1994





Buyer & Seller Contact Info

Buyer Type:

Seller Type: Listing Agent:



Transaction Details

ID: 4932304

Sale Date: 30/10/2019 (467 days on market)

Escrow Length: - Sale Price: -

Asking Price: £365,000

Price/SF:

Tenure: Freehold Percent Leased: 100.0%

Sale Type: Owner User

Unit Type: 10,000 SF Industrial Unit Year Built/Age: Built in Jan 1994 Age: 25

NIA: 53,608 SF Star Rating:

Tenants at time of sale: AC Active; ATP; Metalflex Industrial Supplies Ltd; Rachelfield; RMIG Ltd

Sale History: Sold on 30/10/2019

Portfolio sale of 34 properties sold for £25,773,000 on 18/12/2015

Sold for £200,000 (£3.73/SF) on 01/04/2005

#### Units 3-12, Unit 8 - Adlington Ct

**SOLD** 

ID: 7449394

10,000 SF Service Unit in a 53,608 SF building Built in Jan 1994 (con't)

#### Bldg Type: Service NIA: 53,608 SF Bldg Status: Built in Jan 1994 % Leased: 100.0% Rent/SF/Yr: Floors: Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: Warehouse Avail: 0 SF Office Avail: 0 SF Service Charge Max Contig: Smallest Space: Owner Type: Corporate/User Land Area: Owner Occupied: No Lot Dimensions: Tenancy: Multi Ceiling Height: Column Spacing: Loading Docks: None (bldg. total) Levelators: None Cross Docks: Crane: None Drive Ins: 10/10'0" w x 14'0" h (total) Const Type: Steel Sprinklers: Rail Spots: None Rail Line: None

(100.0%)

53,608 SF

**Location Information** 

50 free Surface Spaces are available; Ratio of 0.93/1,000 SF Roller Shutters, Security System, Storage Space, Yard

**Current Industrial Information** 

Second Address:

Market:
Submarket:

Industrial

2013 Tax @ £0.41/sf

Property Mix:

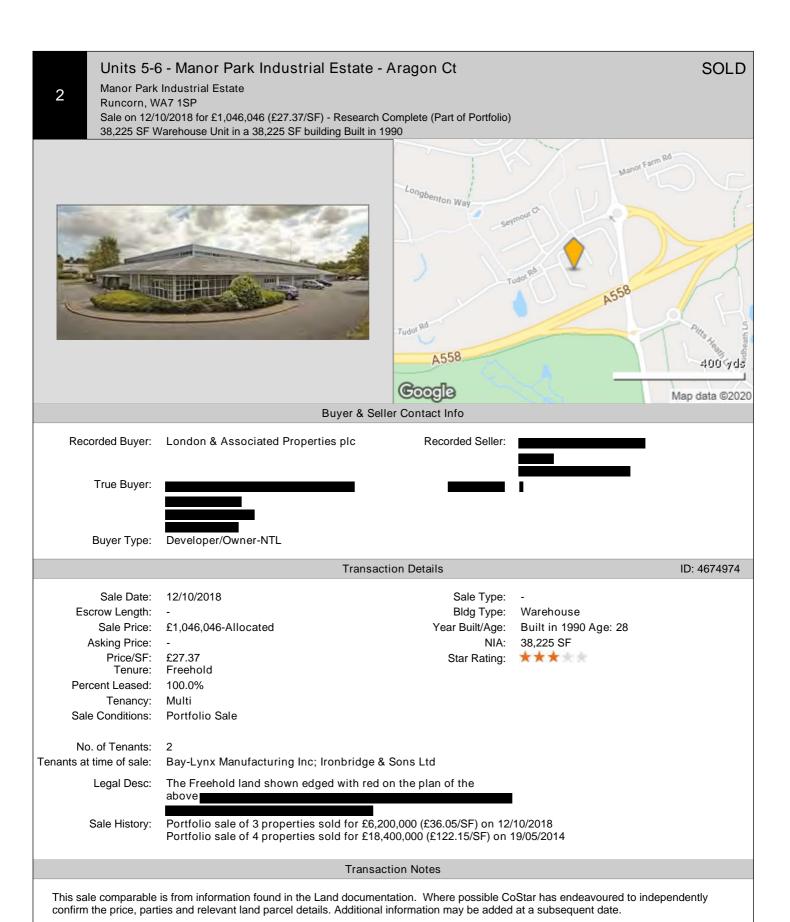
Expenses:

Parking:

Features:

County:

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# Units 5-6 - Manor Park Industrial Estate - Aragon Ct

**SOLD** 

38,225 SF Warehouse Unit in a 38,225 SF building Built in 1990 (con't)

#### **Current Industrial Information**

ID: 7483112

Bidg Type:WarehouseNIA:38,225 SFBidg Status:Built in 1990% Leased:100.0%Rent/SF/Yr:WithheldFloors:1Bidg Vacant:21,541 SFTotal Avail:21,541 SF

Indig Vacant: 21,541 SF Total Avail: 21,541 SF

Plot Ratio: Warehouse Avail: 21,541 SF

Warehouse Avail: 21,541 SF

Office Avail: 0 SF Service Charge
Max Contig: 14,913 SF

Smallest Space: 6,628 SF Owner Type: Developer/Owner-NTL

Land Area: - Owner Occupied: No
Lot Dimensions: - Tenancy: Multi

 Ceiling Height:
 17'1"
 Column Spacing:

 Loading Docks:
 None (bldg. total)
 Levelators:
 None

 Cross Docks:
 Crane:
 None

 Drive Ins:
 4/8'0" w x 14'0"h (total)
 Const Type:
 Steel

Sprinklers: -Rail Line: None

Property Mix: Industrial 33,080 SF (86.5%)

Office 5,145 SF (13.5%)

Expenses: 2007 Tax @ £1.44/sf

Parking: 40 Surface Spaces are available; Ratio of 1.04/1,000 SF

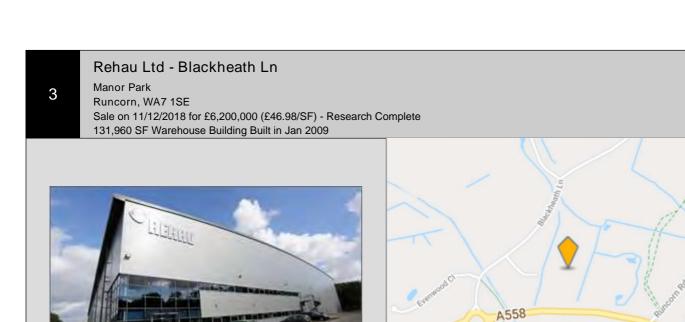
Features: Yard

**Location Information** 

Rail Spots:

None

Second Address:
Park Name:
Market:
Submarket:
County:



Buyer & Seller Contact Info



Transaction Details ID: 4601268

Investment

Warehouse

131,960 SF

\*\*\*

Built in Jan 2009 Age: 9

6.15 AC (267,894 SF)

Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:

Sale Date: 11/12/2018

Escrow Length: -

Sale Price: £6,200,000-Confirmed

Asking Price: -

Price/SF: £46.98

Price/AC Land Gross: £1,008,130.08 Tenure: Freehold

Percent Leased: 100.0%
Tenancy: Single

No. of Tenants: 1

Tenants at time of sale: Rehau Ltd

Sale History: Sold for £6,200,000 (£46.98/SF) on 11/12/2018

Sold for £11,450,000 (£86.77/SF) on 05/02/2016

## Transaction Notes

PIN Properties, has completed the sale of the Manor Portfolio.

The portfolio comprises 137,500 sq ft of industrial accommodation across nine units in Manor Park, Runcorn and was sold to London and Associated Properties for £6.2M.

The vendor had agent representation.

SOLD

400 yds

Map data @2020

## Rehau Ltd - Blackheath Ln

**SOLD** 

131,960 SF Warehouse Building Built in Jan 2009 (con't)

#### **Current Industrial Information**

Owner Type:

Tenancy:

Levelators:

Const Type:

Rail Spots:

Crane:

Owner Occupied:

Column Spacing:

(94.9%)

(5.1%)

Developer/Owner-NTL

No

Single

None

None

Steel

None

ID: 7477950

Bldg Type: Warehouse NIA: 131,960 SF Bldg Status: Built in Jan 2009 % Leased: 100.0% Rent/SF/Yr: Withheld Floors: Bldg Vacant: 0 SF Total Avail: 3,350 SF Plot Ratio: 0.49 Warehouse Avail: 0 SF Office Avail: 3,350 SF Service Charge

Max Contig: 3,350 SF
Smallest Space: 3,350 SF

Land Area: 6.15 AC
Lot Dimensions: -

Ceiling Height: 39'4"

Loading Docks: 7 ext (bldg. total)

Cross Docks: Yes

Drive Ins: 4/10'0" w x 16'0" h (total)
Sprinklers: Wet

Rail Line: None

Property Mix: Industrial Office

Power: 3p

Parking: 100 Surface Spaces are available; 17 Industrial Trailer Spaces are available; Ratio of 0.88/1,000 SF

Features: EPC - B, Fenced Lot, Security System, Skylights, Yard

Location Information

125.196 SF

6,764 SF

Park Name: Market:

Submarket: County:

# Erasteel Stubs Ltd - Causeway Ave Causeway Park 4 Warrington, WA4 6QB Sale on 14/09/2019 for £1,227,139 (£51.13/SF) - Research Complete (Part of Portfolio) 24,000 SF Warehouse Building Built in Oct 1995 Map data @2020 Buyer & Seller Contact Info True Buyer: Buyer Type: Government

Transaction Details ID: 4916226

Listing Agent:

Sale Date: 14/09/2019 Sale Type: Investment Bldg Type: Escrow Length: Warehouse

Sale Price: £1,227,139-Allocated Year Built/Age: Built in Oct 1995 Age: 23

Asking Price: NIA: 24,000 SF

Price/SF: Land Area: 1.08 AC (47,219 SF) £51.13 Price/AC Land Gross: \*\*\* £1,132,047.05 Star Rating:

Freehold Tenure:

Percent Leased: 100.0% Tenancy: Single

No. of Tenants:

Sale Conditions:

Tenants at time of sale: **Erasteel Stubs Ltd** 

Portfolio Sale

Sale History: Portfolio sale of 8 properties sold for £6,510,000 on 14/09/2019

## **Transaction Notes**

Causeway Land Company Ltd has sold the freehold interest in Causeway Park, Warrington to Warrington Borough Council for £6,510,000 reflecting a net initial yield of 9.3%.

The 134,282 sq ft industrial units are let to various tenants such as Erasteel Stubs Ltd, Great bear and CPM UK.

The motivation of the acquisitions was due to regeneration purposes.

Both parties had agent representation

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SOLD

400 yds

# Erasteel Stubs Ltd - Causeway Ave

24,000 SF Warehouse Building Built in Oct 1995 (con't)

SOLD

## Income Expense Data

Net Income

Net Operating Income £605,430 - Debt Service

Cash Flow

- Capital Expenditure

#### **Current Industrial Information**

Location Information

ID: 8625448

Bldg Type: Warehouse Bldg Status: Built in Oct 1995

Rent/SF/Yr: Bldg Vacant: 0 SF Plot Ratio: 0.51 Office Avail: 0 SF

Max Contig:

Smallest Space:

Land Area: 1.08 AC Lot Dimensions:

Ceiling Height: 13'11"-20'5" Loading Docks: None (bldg. total) Cross Docks: Drive Ins: 4/10'0"w x 12'0"h (total) Sprinklers:

> Rail Line: None

Parking: Features:

Second Address: Causeway Ave

Park Name: Causeway Park Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind

County: Cheshire

NIA: 24,000 SF % Leased: 100.0%

Floors: 0 SF Total Avail: Warehouse Avail: 0 SF Service Charge

> Owner Type: Government

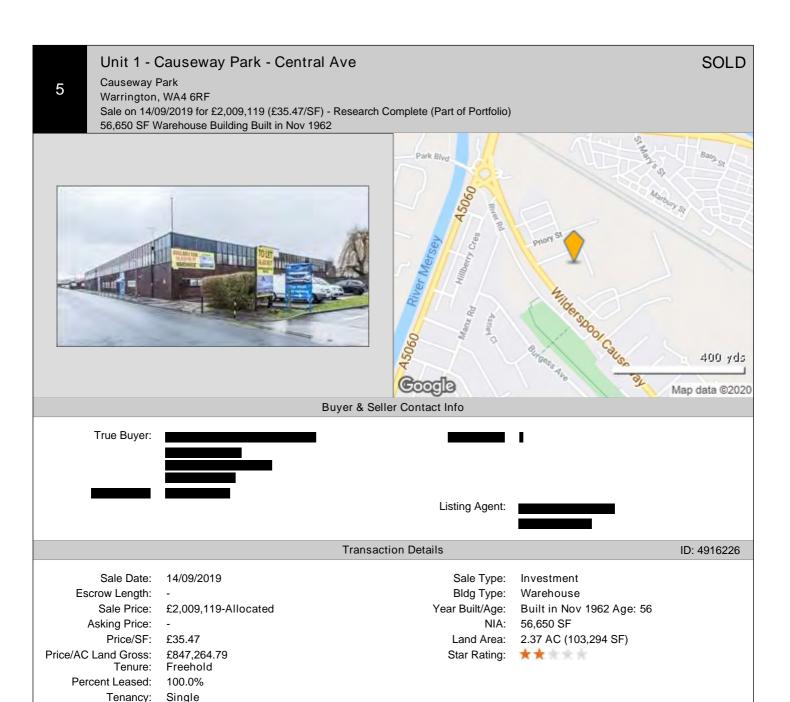
Owner Occupied: No Tenancy: Single

Column Spacing: Levelators: None Crane: None

Const Type: Steel Rail Spots: None

50 free Surface Spaces are available; Ratio of 1.14/1,000 SF

Roller Shutters, Security System, Storage Space



Sale Conditions: Portfolio Sale

Sale History: Portfolio sale of 8 properties sold for £6,510,000 on 14/09/2019

## **Transaction Notes**

Causeway Land Company Ltd has sold the freehold interest in Causeway Park, Warrington to Warrington Borough Council for £6,510,000 reflecting a net initial yield of 9.3%.

The 134,282 sq ft industrial units are let to various tenants such as Erasteel Stubs Ltd, Great bear and CPM UK.

The motivation of the acquisitions was due to regeneration purposes.

Both parties had agent representation

# Unit 1 - Causeway Park - Central Ave

56,650 SF Warehouse Building Built in Nov 1962 (con't)

Net Income

**SOLD** 

Net Operating Income	£605,430

- Debt Service
- Capital Expenditure
Cash Flow

#### **Current Industrial Information**

Income Expense Data

ID: 8573726

Bldg Type: Warehouse NIA: 56,650 SF Bldg Status: Built in Nov 1962 % Leased: 100.0% Rent/SF/Yr: Floors: 2 Bldg Vacant: Total Avail: 0 SF 0 SF Plot Ratio: Warehouse Avail: 0.55 0 SF Office Avail: 0 SF Service Charge

Max Contig: Smallest Space: -

Land Area: 2.37 AC
Lot Dimensions: -

Ceiling Height: Loading Docks: None (bldg. total)
Cross Docks: Drive Ins: 3/10'0"w x 12'0"h (total)
Sprinklers: -

None

Property Mix: Industrial Office

Rail Line:

Parking:

Features:

Omoo

32,890 SF (58.1%) 23,760 SF (41.9%)

20 free Surface Spaces are available; Ratio of 0.39/1,000 SF Air Conditioning, Security System

noning, Security System

Park Name: Market: Submarket: County: 2.55

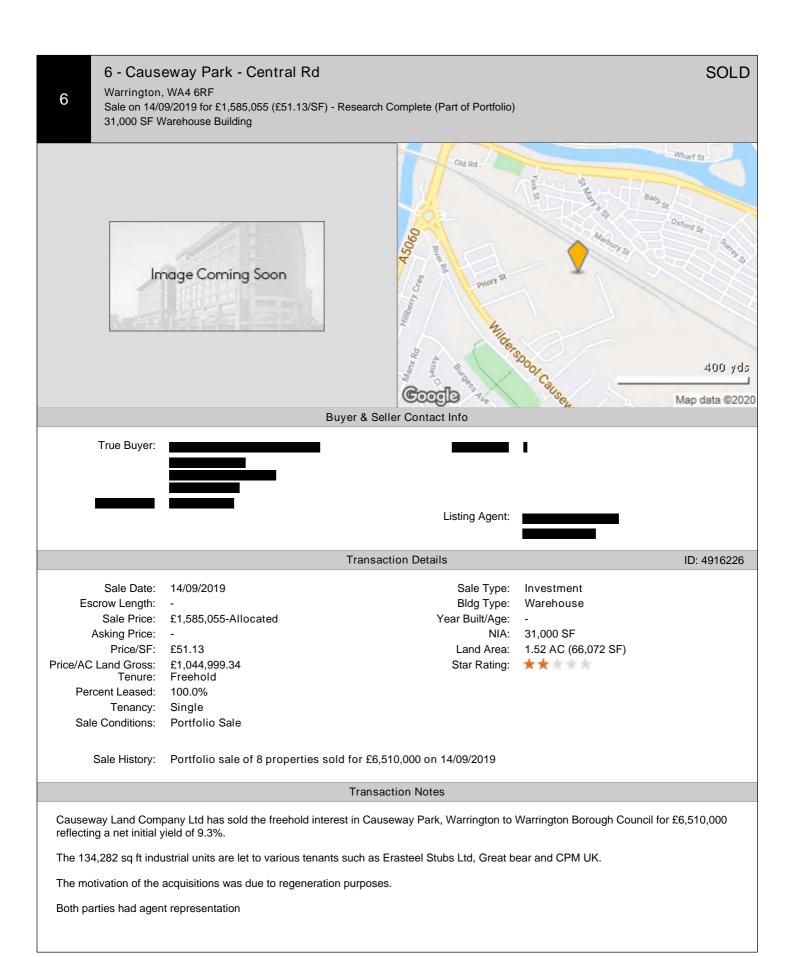
Owner Type: Government
Owner Occupied: No

Occupied: No Tenancy: Single

Column Spacing: Levelators: None
Crane: None
Const Type: Steel

Rail Spots: None

Location Information



# 6 - Causeway Park - Central Rd

SOLD

31,000 SF Warehouse Building (con't)

Income Expense Data

Net Income

Net Operating Income
- Debt Service
- Capital Expenditure

Cash Flow

**Current Industrial Information** 

ID: 11240300

Bldg Type: Warehouse Bldg Status: Existing

Rent/SF/Yr: Bldg Vacant: 0 SF
Plot Ratio: 0.47
Office Avail: 0 SF

Max Contig: Smallest Space: -

Land Area: 1.52 AC Lot Dimensions: -

Ceiling Height: Loading Docks: - (bldg. total)
Cross Docks: -

Sprinklers: -Rail Line: None

Drive Ins:

NIA: 31,000 SF

£605,430

% Leased: 100.0% Floors: -Total Avail: 0 SF

Warehouse Avail: 0 SF Service Charge -

Owner Type: Government

Owner Occupied: No Tenancy: Single

Column Spacing: -

Levelators: -Crane: -Const Type: -Rail Spots: -

**Location Information** 

Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind

County: Cheshire



Warrington, WA1 4RQ Sale on 16/10/2019 for £5,225,000 (£51.43/SF) - Research Complete 101,596 SF Manufacturing Building Built in Apr 1995





Buyer & Seller Contact Info

Recorded Buyer: MREF IV Logistics One Ltd Recorded Seller: ALPHA UK PROPERTY FUND ASSET COMPANY ("NO. 2")ALPH

True Buyer:

True Seller:

Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:

Transaction Details ID: 5012548

Investment

101,596 SF

\*\*\*

Manufacturing

Built in Apr 1995 Age: 24

5.50 AC (239,580 SF)

Sale Date: 16/10/2019 Escrow Length:

Sale Price: £5,225,000-Confirmed

Asking Price:

7

Price/SF: £51.43 Price/AC Land Gross: £950,000.00

Tenure: Freehold Percent Leased: 100.0% Tenancy: Single

No. of Tenants:

Tenants at time of sale: Crest Medical; Sixteen3 Ltd

> (03.11.1989) The Freehold land shown edged with red on the plan of the Legal Desc:

above Title filed at the Registry and being Units 1-4, 31 Chesford

Grange, Woolston, Warrington (WA1 4PR).

Sale History: Sold for £5,225,000 (£51.43/SF) on 16/10/2019

Portfolio sale of 2 properties sold for £10,600,000 (£57.41/SF) on 01/09/2019 Non-Arms Length

3 Chesford Gran SOLD

101,596 SF Manufacturing Building Built in Apr 1995 (con't)

#### **Transaction Notes**

In September 2019, the Company announced that it acquired 66.4% of the shares in Alpha2. The acquisition increased ART's ownership interest in Alpha2 to 100%. The Alpha2 portfolio consisted of two unleveraged industrial assets located in England and has a net asset value of £16.2 million as at 30 September 2019.

As from 18 September 2019, in accordance with IFRS 3 (Business combinations), the Group has therefore consolidated its 100% investment in Alpha2.

The shares in Alpha2 were purchased from Antler Investment Holdings Limited, a related party to the Company. The shares in Alpha2 were purchased at its adjusted net asset value of £10.6 million with its portfolio independently valued as at 31 August 2019. The purchase consideration for the increased Alpha2 shareholding was satisfied by the re-issue from treasury of 5,030,284 ordinary shares in ART at an issue price equivalent to ART's estimated adjusted net asset value of 211.4p per share (£10.6 million). Given the nature of the transaction and the underlying assets, the Company has accounted for the transaction as a property acquisition as opposed to a business combination. As a result, the shares issued as consideration for the acquisition have been recognised at the fair value of the assets received as opposed to the traded price on the day of issue.

Up to the 18 September 2019, the Group accounted for its 33.6% investment in Alpha2 as an associate by the equity method, in accordance with IFRS 11. As from 18 September 2019, income and expenses related to the Alpha2 investment have been recognised in the statement of comprehensive income.

Post period end, the sale of the penultimate asset in the Alpha2 portfolio completed realising proceeds of £5.2 million. The sale price was in line with the asset's 30 September 2019 valuation. CID 5012548

Current Industrial Information	ID: 8238036
--------------------------------	-------------

101,596 SF Bldg Type: Manufacturing NIA: 100.0% Bldg Status: Built in Apr 1995 % Leased: Rent/SF/Yr: Floors: Total Avail: 0.SFBldg Vacant: 0 SF Plot Ratio: 0.42 Warehouse Avail: 0 SF

Plot Ratio: 0.42 Warehouse Avail: 0 SF
Office Avail: 0 SF
Max Contig: -

Smallest Space: - Owner Type: Investment Manager
Land Area: 5.50 AC Owner Occupied: No

Lot Dimensions: - Tenancy: Single

Ceiling Height:21'0"Column Spacing:-Loading Docks:4 ext (bldg. total)Levelators:-Cross Docks:-Crane:-Drive Ins:5 (total)Const Type:SteelSprinklers:YesRail Spots:None

Rail Line: None

Property Mix: Industrial 101,596 SF (100.0%)

Parking: 110 Surface Spaces are available; Ratio of 1.08/1,000 SF

 $\label{eq:Features: EPC - C, Roller Shutters, Security System, Yard} \\$ 

Location Information

Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind

County: Cheshire

# Units 6-10 - Manor Park - Christleton Ct

SOLD

8

Manor Park Runcorn, WA7 1ST

Sale on 12/10/2018 for £4,245,922 (£43.20/SF) - Research Complete (Part of Portfolio)

98,278 SF Warehouse Unit in a 98,278 SF building Built in Jan 1987





Buyer & Seller Contact Info

Recorded Seller:

Sale Type:

Bldg Type:

Star Rating:

NIA:

Year Built/Age:

Recorded Buyer: London & Associated Properties plc

tios pic

Warehouse

98,278 SF

\*\*\*

Built in Jan 1987 Age: 31

True Buyer:



Buyer Type: Developer/Owner-NTL

Transaction Details

ID: 4674974

Sale Date: 12/10/2018

Escrow Length: -

Sale Price: £4,245,922-Allocated

Asking Price: Price/SF: £4

Price/SF: £43.20 Tenure: Freehold Percent Leased: 100.0% Tenancy: Multi

Sale Conditions: Portfolio Sale

No. of Tenants: 4

Tenants at time of sale: ICE; KRSS; Rinnai UK Ltd; Thermo Fisher Scientific

Legal Desc: The Freehold land shown edged with red on the plan of the

above title filed at the Registry and being 6, 7, 8 and 10 Christleton

Court, Manor Park, Runcorn (WA7 1ST).

Sale History: Portfolio sale of 3 properties sold for £6,200,000 (£36.05/SF) on 12/10/2018

Portfolio sale of 4 properties sold for £18,400,000 (£122.15/SF) on 19/05/2014

## Transaction Notes

This sale comparable is from information found in the Land documentation. Where possible CoStar has endeavoured to independently confirm the price, parties and relevant land parcel details. Additional information may be added at a subsequent date.

## Units 6-10 - Manor Park - Christleton Ct

SOLD

98,278 SF Warehouse Unit in a 98,278 SF building Built in Jan 1987 (con't)

## **Current Industrial Information**

ID: 8440509

Bldg Type: Warehouse NIA: 98,278 SF Bldg Status: Built in Jan 1987 % Leased: 100.0% Rent/SF/Yr: Floors: Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: Warehouse Avail: 0 SF Office Avail: 0 SF Service Charge

Max Contig: Smallest Space: -

Smallest Space: - Owner Type: Developer/Owner-NTL

Land Area: - Owner Occupied: No

Lot Dimensions: - Tenancy: Multi

Ceiling Height: 18'0" Column Spacing: Loading Docks: None (bldg. total) Levelators: None Cross Docks: Crane: None Drive Ins: 5/8'0" w x 12'0"h (total) Const Type: Steel Sprinklers: Rail Spots: None

Rail Line: None

Property Mix: Industrial 98,278 SF (100.0%)

Expenses: 2015 Tax @ £0.35/sf

Power: 3p

Parking: 100 Surface Spaces are available; Ratio of 1.68/1,000 SF

Features: Air Conditioning, Roller Shutters, Yard

Location Information

Second Address: Park Name:

Market: Submarket:

County:



Warrington Rd

Warrington Rd

Warrington Rd

MA'N OR PARK

400 yds

Map data ©2020

#### Buyer & Seller Contact Info

Recorded Buyer: London & Associated Properties plc

True Buyer:

Recorded Seller:

Transaction Details

ID: 4674974

SOLD

Sale Date: 12/10/2018

Escrow Length: -

Sale Price: £908,032-Allocated

Asking Price: -

Price/SF: £25.60

Price/AC Land Gross: £3,492,430.77

Tenure: Freehold cent Leased: 100.0%

Percent Leased: 10

Tenancy: Multi

Sale Conditions: Portfolio Sale

Sale Type:

Bldg Type: Warehouse

Year Built/Age: Built in 1987 Age: 31

NIA: 35,466 SF

Land Area: 0.26 AC (11,326 SF)

Star Rating: \*\*\*

Legal Desc: The Freehold land shown edged with red on the plan of the

above title filed at the Registry and being

Sale History: Portfolio sale of 3 properties sold for £6,200,000 (£36.05/SF) on 12/10/2018

Portfolio sale of 4 properties sold for £18,400,000 (£122.15/SF) on 19/05/2014

## **Transaction Notes**

This sale comparable is from information found in the Land documentation. Where possible CoStar has endeavoured to independently confirm the price, parties and relevant land parcel details. Additional information may be added at a subsequent date.

## Manor Park Industrial Estate - 10 Christleton Ct

SOLD

35,466 SF Warehouse Building Built in 1987 (con't)

#### **Current Industrial Information**

ID: 9076750

Bldg Type: Warehouse NIA: 35,466 SF Bldg Status: Built in 1987 % Leased: 100.0% Rent/SF/Yr: Floors: Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: Warehouse Avail: 0 SF Service Charge

Max Contig: Smallest Space:

Land Area: 0.26 AC Lot Dimensions:

Ceiling Height: Loading Docks: None (bldg. total) Cross Docks: Drive Ins:

> Sprinklers: Rail Line: None

Property Mix: Industrial

Parking: 50 Surface Spaces are available; Ratio of 1.40/1,000 SF

Features: **Roller Shutters** 

Park Name: Market: Submarket:

County:

Office Avail: 0 SF

2/8'0" w x 12'0"h (total)

35,466 SF

(100.0%)

Owner Type:

Tenancy:

Levelators:

Const Type:

Rail Spots:

Crane:

Owner Occupied:

Column Spacing:

Developer/Owner-NTL

No

Single

None

None

Steel

**Location Information** 

# Units 1-21 - Winwick Quay - Clarendon Ct

SOLD

10

Winwick Quay Warrington, WA2 8QP

Sale on 12/02/2020 for £1,699,083 (£102.65/SF) - Research Complete (Part of Multi-Property)

16,552 SF Warehouse Building Built in Mar 2004





Buyer & Seller Contact Info

True Buyer: -

True Seller:

Seller Type: Listing Agent:

Sale Type:

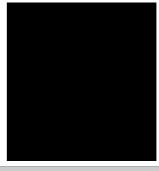
Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:



Built in Mar 2004 Age: 15

4.09 AC (178,160 SF)

Investment

Warehouse

16,552 SF

\*\*\*

Transaction Details

ID: 5065650

Sale Date: 12/02/2020 (23 days on market)

Escrow Length: -

Sale Price: £1,699,083-Allocated

Asking Price: -

21,000,000711100010

Asking ince.

Price/SF: £102.65
Price/AC Land Gross: £415,423.72

Tenure: Freehold

Percent Leased: 100.0%
Tenancy: Multi

Sale Conditions: Auction Sale

No. of Tenants: 9

Tenants at time of sale: 1st Class Health Studio; Advance; Complete Property Maintenance; Family Martial Arts; Flues Uk; Music

Electronics Service Hub; Pad Motors; UL International (UK) Ltd; Urban Group

Sale History: Portfolio sale of 3 properties sold for £3,675,000 (£104.81/SF) on 12/02/2020

Portfolio sale of 99 properties sold for £116,000,000 on 05/02/2018 Portfolio sale of 97 properties sold for £90,500,000 on 25/04/2017

## Units 1-21 - Winwick Quay - Clarendon Ct

SOLD

16,552 SF Warehouse Building Built in Mar 2004 (con't)

#### **Transaction Notes**

Lot Number 80, Allsop Auction 11th February 2020

An undisclosed investor has purchased the freehold investment interest at Clarendon Court, Winwick Quay, Warrington for £3,675,000.

The property comprises 35,064 sq ft of Industrial space.

#### **Current Industrial Information**

ID: 7476433

NIA: 16.552 SF Bldg Type: Warehouse Bldg Status: Built in Mar 2004 % Leased: 100.0% Rent/SF/Yr: £9.75 Floors: Bldg Vacant: 0 SF Total Avail: 984 SF Plot Ratio: Warehouse Avail: 0.09 984 SF Office Avail: Service Charge 0 SF

Max Contig: 492 SF
Smallest Space: 492 SF
Land Area: 4.09 AC
Owner Occupied: No
Lot Dimensions: - Tenancy: Multi

Ceiling Height: 10'11"-11'3" Column Spacing: Loading Docks: Levelators: None (bldg. total) None Cross Docks: Crane: None Drive Ins: 21/8'0" w x 8'0" h (total) Const Type: Steel Sprinklers: Rail Spots: None

Rail Line: None

Property Mix: Industrial 16,552 SF (100.0%)

Parking: 40 Surface Spaces are available; Ratio of 2.13/1,000 SF

Features: 24 Hour Access, Demised WC facilities, Security System, Storage Space, Yard

#### Location Information

Second Address:
Park Name:
Market:
Submarket:
County:

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# Units 34-48 - Winwick Quay - Clarendon Ct

SOLD

11

Winwick Quay Warrington, WA2 8QP

Sale on 12/02/2020 for £1,016,149 (£98.63/SF) - Research Complete (Part of Multi-Property)

10,303 SF Warehouse Building Built in 1983





Buyer & Seller Contact Info

True Buyer:



Investment

Warehouse

10,303 SF

\*\*\*\*

Built in 1983 Age: 37

4.09 AC (178,095 SF)

Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:

Transaction Details

ID: 5065650

Sale Date: 12/02/2020 (23 days on market)

Escrow Length:

Sale Price: Asking Price:

£1,016,149-Allocated

Price/SF:

£98.63

Price/AC Land Gross: Tenure:

£248,538.34 Freehold

Percent Leased:

100.0%

Tenancy:

Multi

Sale Conditions: Auction Sale

No. of Tenants: 22

Tenants at time of sale:

A1 Electrical Solution Ltd; Ambiance Bain; Black Label Grooming Ltd; Cheshire Auto Trim Ltd; Euro Furniture; Euro Furniture Logistics and Furniture; Gefran Ltd; H&M; Harrison Contract Tiling Ltd; Hygiene; Merlin Repairs; Mimea UK Ltd; Mr James Hull; Mr Paul Barlow; Ms Nicola Faizy; Ms Vic Wheeler; Newlyn; P.S. Clothing; Sandwiches & Catering Direct; Scotshield; Stormforce Limited; Stormforce Marine

Portfolio sale of 3 properties sold for £3,675,000 (£104.81/SF) on 12/02/2020 Sale History:

Portfolio sale of 99 properties sold for £116,000,000 on 05/02/2018 Portfolio sale of 97 properties sold for £90,500,000 on 25/04/2017

## Units 34-48 - Winwick Quay - Clarendon Ct

SOLD

10,303 SF Warehouse Building Built in 1983 (con't)

#### **Transaction Notes**

Lot Number 80, Allsop Auction 11th February 2020

An undisclosed investor has purchased the freehold investment interest at Clarendon Court, Winwick Quay, Warrington for £3,675,000.

The property comprises 35,064 sq ft of Industrial space.

#### **Current Industrial Information**

ID: 7446706

NIA: 10.303 SF Bldg Type: Warehouse 100.0% Bldg Status: Built in 1983 % Leased: Rent/SF/Yr: Floors: Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: Warehouse Avail: 0.06 0 SF Office Avail: 0 SF Service Charge

Office Avail: 0 S

Max Contig: 
Smallest Space: -

Smallest Space:-Owner Type:-Land Area:4.09 ACOwner Occupied:NoLot Dimensions:-Tenancy:Multi

Ceiling Height: 11'4" Column Spacing: Loading Docks: Levelators: None (bldg. total) None Cross Docks: Crane: None Drive Ins: 13/8'0" w x 8'0" h (total) Const Type: Masonry Sprinklers: Rail Spots: None

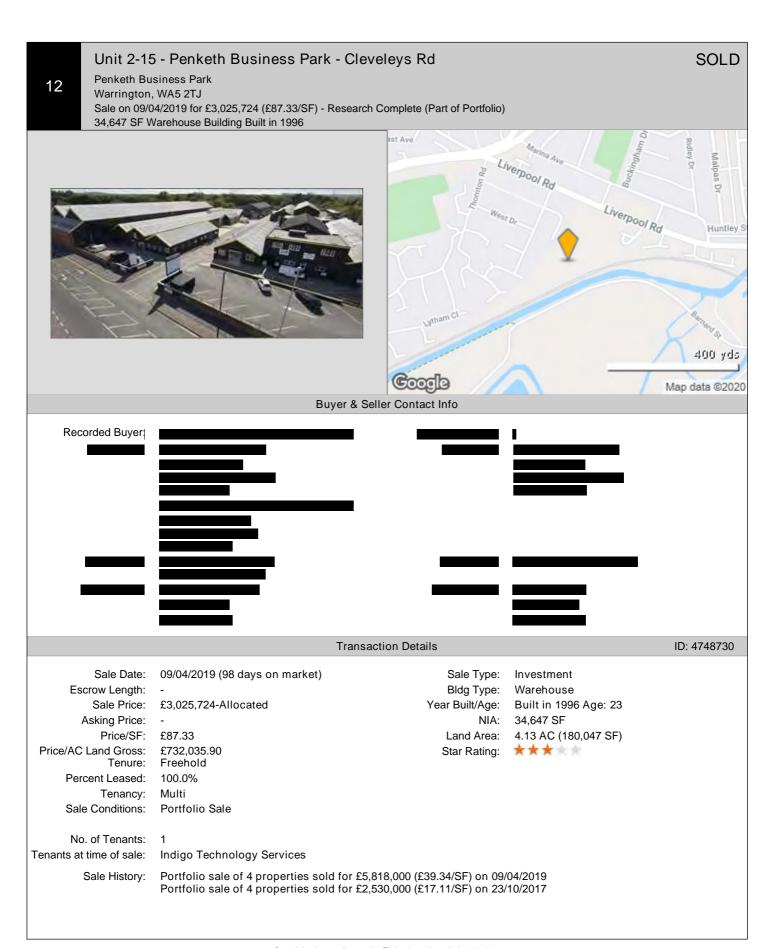
Rail Line: None

Property Mix: Industrial 10,303 SF (100.0%)

Features: 24 Hour Access, Security System, Storage Space, Yard

Location Information

Second Address:
Park Name:
Market:
Submarket:
County:



## Unit 2-15 - Penketh Business Park - Cleveleys Rd

SOLD

34,647 SF Warehouse Building Built in 1996 (con't)

#### **Transaction Notes**

The Penketh Business Park has been sold by M20 Property for £5.8m to a joint venture between Barwood Capital and Caisson Investment Management. The property is almost fully let and is producing a yield of around 9.6% for its new owners.

The deal is one of seven recent multi-let industrial estates deals for Barwood's 2017 Regional Property through Caisson Investment Management as the asset manager totalling more than £38 million. A further estate in the North West was under offer at the time of reporting.

The acquisitions follow the announcement in October 2018 that Barwood Capital had committed up to £15 million of equity for Caisson to aggregate a portfolio of up to £40 million of UK multi-let industrial estates to gain specific exposure to the sector in order for its investors to benefit from secure income, capital growth and renewable energy income.

The seven estates that have been acquired are:

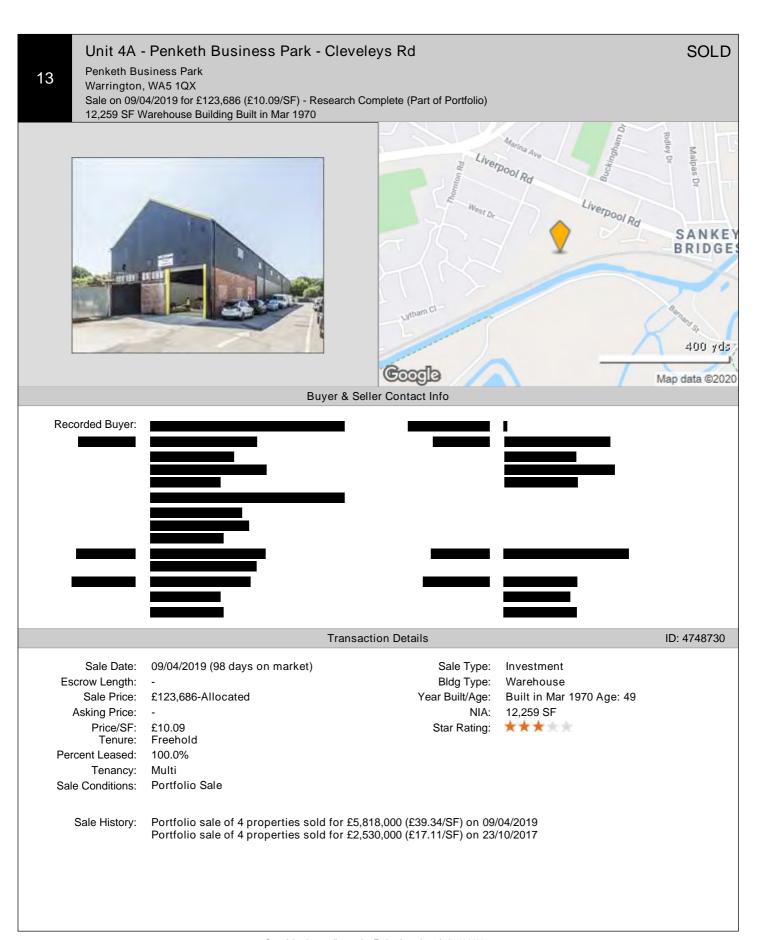
- Eldonwall Trading Estate, Nottingham, a 2.21 acre estate with nearly 50,000 sq ft across nine industrial units
- Bromborough Point, Wirrall International Business Park totals 6.72 acres with 131,485 sq ft across six units of trade counter and traditional warehouse accommodation
- Marconi Courtyard, Corby is a 3.42 acre site with 66,400 sq ft across 13 units
- Broadmeadow Trade Park, Dumbarton totals 4.15 acres with space totalling 77,367 sq ft across 20 units which include offices, laboratories, light industrial and trader counters
- Penketh Business Park, Warrington is on a 6.46 acre estate with 148,534 sq ft across 30 units
- Nasmyth Court, Livingston totals 4.24 acres with space totalling 52,649 sq ft across 26 units
- Hastingwood Industrial Park, Birmingham is a 12.28 acre multi-let estate totalling 337,233 sq ft across 226 units

	Current Industrial Information			ID: 7929532	
Bldg Type:	Warehouse		NIA:	34,647 SF	
Bldg Status:	Built in 1996		% Leased:	72.3%	
Rent/SF/Yr:	£7.26		Floors:	1	
Bldg Vacant:	9,597 SF		Total Avail:	10,423 SF	
Plot Ratio:	0.19		Warehouse Avail:	10,423 SF	
Office Avail:	0 SF		Service Charge	-	
Max Contig:	7,625 SF				
Smallest Space:	412 SF		Owner Type:	Investment Manager	
Land Area:	4.13 AC		Owner Occupied:	No	
Lot Dimensions:	-		Tenancy:	Multi	
Ceiling Height:	-		Column Spacing:	-	
Loading Docks:	None (bldg. total)		Levelators:	None	
Cross Docks:	-		Crane:	-	
Drive Ins:	Yes (total)		Const Type:	Steel	
Sprinklers:	-		Rail Spots:	None	
Rail Line:	None		·		
Property Mix:	Industrial	32,915 SF	(100.0%)		
Features:	Roller Shutters, Security Syst	em Location Info	ormation		
Second Address:				<u> </u>	
Park Name:					
Market:					
Submarket:					
County:					

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30/04/2020

Unit 2-15 - Penketh Business Park - Cleveleys Rd 34,647 SF Warehouse Building Built in 1996 (con't)	SOLD



# Unit 4A - Penketh Business Park - Cleveleys Rd

SOLD

12,259 SF Warehouse Building Built in Mar 1970 (con't)

#### **Transaction Notes**

The Penketh Business Park has been sold by M20 Property for £5.8m to a joint venture between Barwood Capital and Caisson Investment Management. The property is almost fully let and is producing a yield of around 9.6% for its new owners.

The deal is one of seven recent multi-let industrial estates deals for Barwood's 2017 Regional Property through Caisson Investment Management as the asset manager totalling more than £38 million. A further estate in the North West was under offer at the time of reporting.

The acquisitions follow the announcement in October 2018 that Barwood Capital had committed up to £15 million of equity for Caisson to aggregate a portfolio of up to £40 million of UK multi-let industrial estates to gain specific exposure to the sector in order for its investors to benefit from secure income, capital growth and renewable energy income.

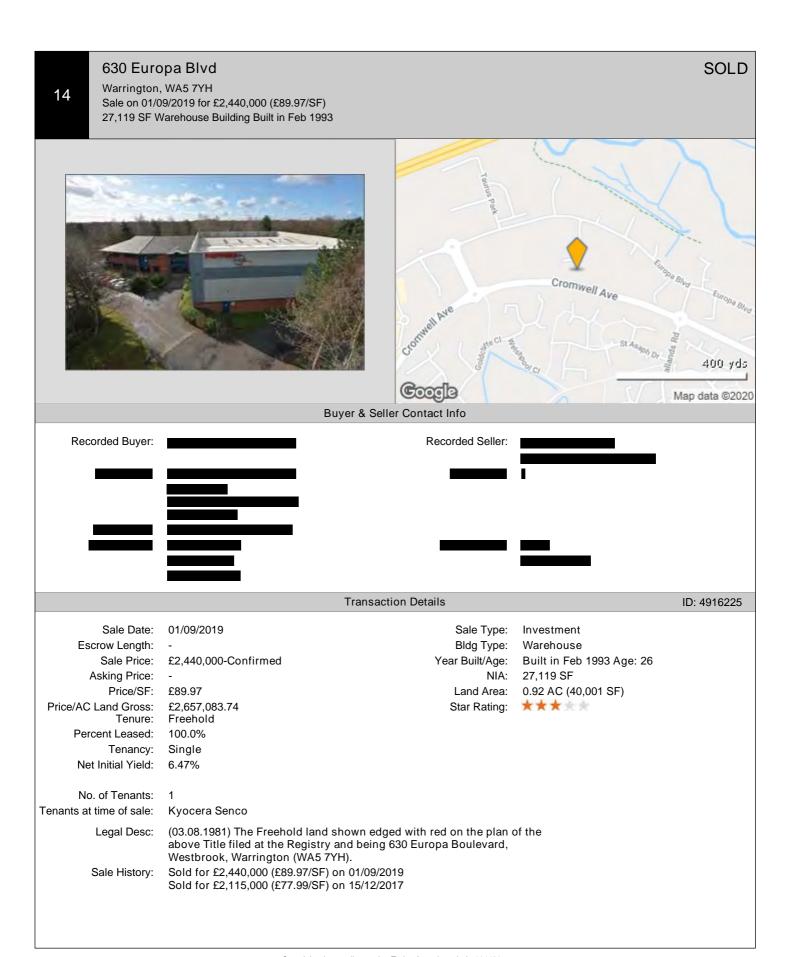
The seven estates that have been acquired are:

- Eldonwall Trading Estate, Nottingham, a 2.21 acre estate with nearly 50,000 sq ft across nine industrial units
- Bromborough Point, Wirrall International Business Park totals 6.72 acres with 131,485 sq ft across six units of trade counter and traditional warehouse accommodation
- Marconi Courtyard, Corby is a 3.42 acre site with 66,400 sq ft across 13 units
- Broadmeadow Trade Park, Dumbarton totals 4.15 acres with space totalling 77,367 sq ft across 20 units which include offices, laboratories, light industrial and trader counters
- Penketh Business Park, Warrington is on a 6.46 acre estate with 148,534 sq ft across 30 units
- Nasmyth Court, Livingston totals 4.24 acres with space totalling 52,649 sq ft across 26 units
- Hastingwood Industrial Park, Birmingham is a 12.28 acre multi-let estate totalling 337,233 sq ft across 226 units

Hastingwood Industi	Hastingwood Industrial Park, Birmingham is a 12.28 acre multi-let estate totalling 337,233 sq ft across 226 units					
	C	urrent Industria	al Information		ID: 8332876	
Bldg Type:	Warehouse		NIA:	12,259 SF		
Bldg Status:	Built in Mar 1970		% Leased:	100.0%		
Rent/SF/Yr:	-		Floors:	1		
Bldg Vacant:	0 SF		Total Avail:	0 SF		
Plot Ratio:			Warehouse Avail:	0 SF		
Office Avail:	0 SF		Service Charge	-		
Max Contig:	-		•			
Smallest Space:	-		Owner Type:	Investment Manager		
Land Area:	-		Owner Occupied:	No		
Lot Dimensions:	-		Tenancy:	Single		
Ceiling Height:	27'11"		Column Spacing:	-		
Loading Docks:	Yes (bldg. total)		Levelators:	None		
Cross Docks:	No		Crane:	None		
Drive Ins:	-		Const Type:	Steel		
Sprinklers:	-		Rail Spots:	None		
Rail Line:	None					
Property Mix:	Industrial	12,259 SF	(100.0%)			
Features:	Fenced Lot, Roller Shutters, S					
5	Location Information					
Park Name:						
Market:						
Submarket:						
County:						
l .						

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30/04/2020



630 Europa Blvd SOLD

27,119 SF Warehouse Building Built in Feb 1993 (con't)

#### **Transaction Notes**

Breck Developments Ltd has purchased the freehold interest in 630 Europa Boulevard, Warrington from an undisclosed vendor for £2,440,000 as an investment.

CoStar tracks the property as 27,119 sqft (2,519 sqm) of industrial space.

Further research is being conducted for more available information on this sales comparable.

## **Current Industrial Information**

ID: 8582901

Bldg Type: Warehouse NIA: 27,119 SF Bldg Status: Built in Feb 1993 100.0% % Leased: Rent/SF/Yr: Floors: 2 Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: 0.68 Warehouse Avail: 0 SF Office Avail: 0 SF Service Charge

Max Contig: Smallest Space: -

Smallest Space:-Owner Type:Developer/Owner-RGNLLand Area:0.92 ACOwner Occupied:NoLot Dimensions:-Tenancy:Single

Ceiling Height: - Column Spacing: Loading Docks: None (bldg. total) Levelators: None

Cross Docks: - Crane: None
Drive Ins: 1/8'0" w x 12'0"h (total) Const Type: Steel
Sprinklers: - Rail Spots: -

Rail Line: None

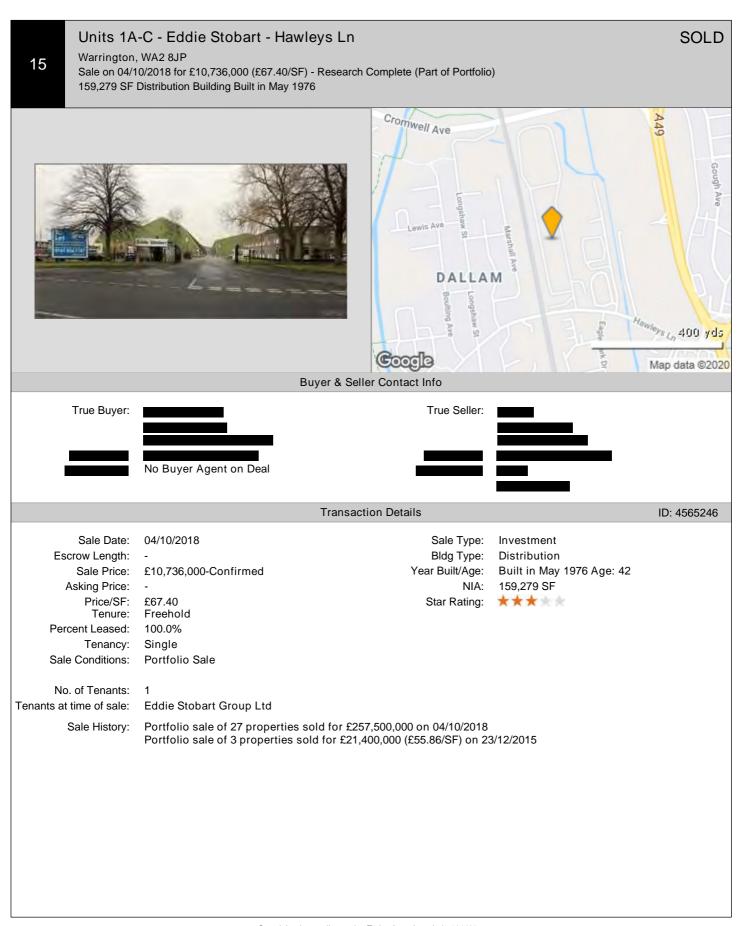
Property Mix: Industrial 18,751 SF (69.1%)
Office 8,368 SF (30.9%)

Parking: 10 Surface Spaces are available; Ratio of 0.36/1,000 SF

Features: Accent Lighting, Courtyard

Location Information

Market: Submarket: County:



# Units 1A-C - Eddie Stobart - Hawleys Ln

SOLD

159,279 SF Distribution Building Built in May 1976 (con't)

#### **Transaction Notes**

Ascendas REIT has acquired its second UK portfolio of 26 properties for a total consideration of £257.5 million in October 2018 from Griffen UK.

This follows its initial acquisition of 12 logistical assets in July from Oxenwood Real Estate and Catalina Holdings, which marked its first UK investment and entry into the European market. Please see COMP ID: 4488905. The acquisition thus results in increasing Ascendas' total UK property portfolio to 38.

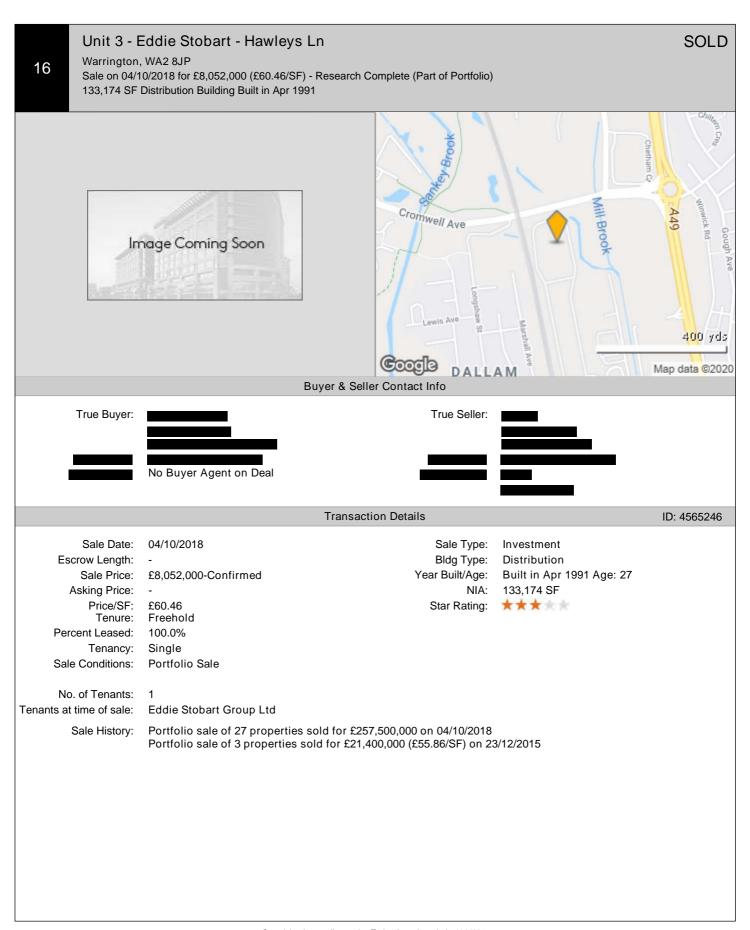
The motivation behind the acquisition for Ascendas revolves around its four objectives of sustainable returns; good with with Ascendas' portfolio; diversification of their portfolio with more freehold properties and quality tenants; and expanding its UK footprint, for which the target is to reach S\$847m, equivalent to c. £482m.

At acquisition, the portfolio generated and income that demonstrates an Ascendas expected NIY of 5.54%, with a reversionary yield estimated at 5.39% post acquisition.

Griffen declined to comment on the motivation behind the sale, citing confidentiality.

The vendors were advised by CBRE. The buyers were unrepresented

The vendors were adv	The vendors were advised by CBRE. The buyers were unrepresented.				
		Current Industrial Information		ID: 8237956	
Bldg Type:	Distribution		NA: 159,279 SF		
Bldg Status:	Built in May 1976	% Leas	•		
Rent/SF/Yr:	-		ors: 1		
Bldg Vacant:	0 SF	Total Av			
Plot Ratio:		Warehouse Av			
Office Avail:	0 SF	Service Cha			
Max Contig:	-		·		
Smallest Space:	-	Owner Ty	rpe: REOC		
Land Area:	-	Owner Occup			
Lot Dimensions:	-	Tenar	ncy: Single		
Ceiling Height:	29'6"-35'3"	Column Spac	ing: -		
Loading Docks:	2 ext (bldg. total)	Levelate	ors: -		
Cross Docks:	-	Cra	ine: -		
Drive Ins:	4 (total)	Const Ty	rpe: Steel		
Sprinklers:	-	Rail Sp	ots: None		
Rail Line:	None				
Property Mix:	Industrial	159,279 SF (100.0%)			
Features:	Roller Shutters				
		Location Information			
Market:					
Submarket:					
County:					



## Unit 3 - Eddie Stobart - Hawleys Ln

SOLD

133,174 SF Distribution Building Built in Apr 1991 (con't)

#### **Transaction Notes**

Ascendas REIT has acquired its second UK portfolio of 26 properties for a total consideration of £257.5 million in October 2018 from Griffen

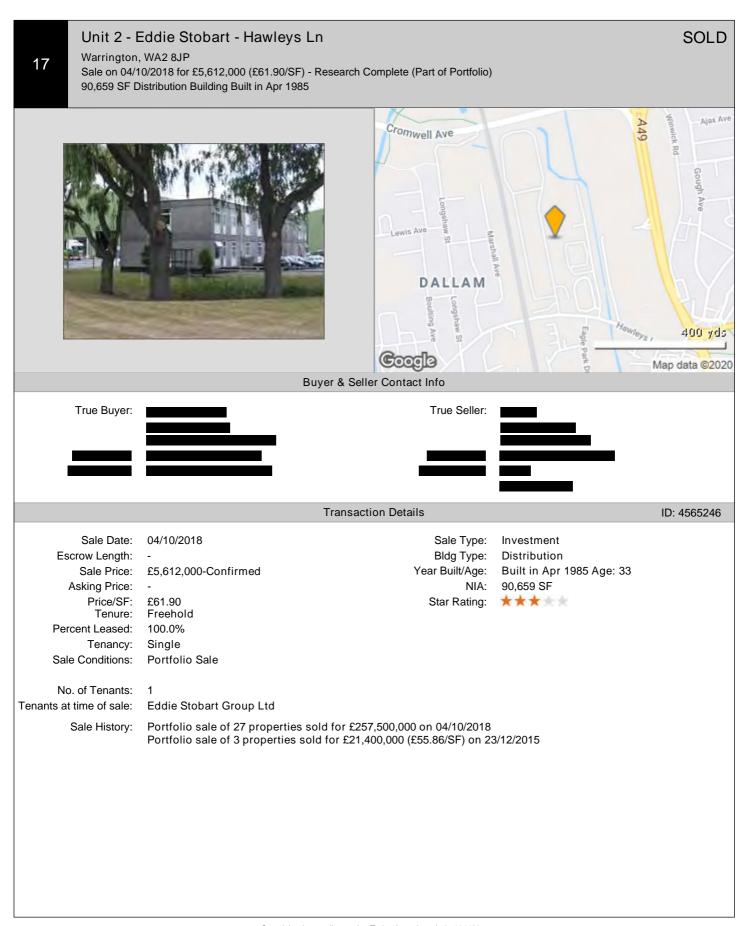
This follows its initial acquisition of 12 logistical assets in July from Oxenwood Real Estate and Catalina Holdings, which marked its first UK investment and entry into the European market. Please see COMP ID: 4488905. The acquisition thus results in increasing Ascendas' total UK property portfolio to 38.

The motivation behind the acquisition for Ascendas revolves around its four objectives of sustainable returns; good with with Ascendas' portfolio; diversification of their portfolio with more freehold properties and quality tenants; and expanding its UK footprint, for which the target is to reach S\$847m, equivalent to c. £482m.

At acquisition, the portfolio generated and income that demonstrates an Ascendas expected NIY of 5.54%, with a reversionary yield estimated at 5.39% post acquisition.

Griffen declined to comment on the motivation behind the sale, citing confidentiality.

The vendors were advised by CBRE. The buyers were unrepresented.					
	Current Industrial Information				ID: 8237954
Bldg Type:	Distribution		NIA:	133,174 SF	
Bldg Status:	Built in Apr 1991		% Leased:	100.0%	
Rent/SF/Yr:	-		Floors:	1	
Bldg Vacant:	0 SF		Total Avail:	0 SF	
Plot Ratio:			Warehouse Avail:	0 SF	
Office Avail:	0 SF		Service Charge	-	
Max Contig:	-		•		
Smallest Space:	-		Owner Type:	REOC	
Land Area:	-		Owner Occupied:	No	
Lot Dimensions:	-		Tenancy:	Single	
Coiling Hoight	33'9"		Column Spacing:		
Ceiling Height: Loading Docks:	None (bldg. total)		Levelators:	None	
Cross Docks:	-		Crane:	-	
Drive Ins:	3 (total)		Const Type:	Steel	
Sprinklers:	- (total)		Rail Spots:	None	
Rail Line:	None		rtaii Opoto.	None	
Property Mix:	Industrial	133,174 SF	(100.0%)		
Parking:	22 Industrial Trailer Spaces are available; Ratio of 0.16/1,000 SF				
Features:	Roller Shutters				
		Location Info	ormation		
Market:					
Submarket:					
County:					
,					



## Unit 2 - Eddie Stobart - Hawleys Ln

SOLD

90,659 SF Distribution Building Built in Apr 1985 (con't)

#### **Transaction Notes**

Ascendas REIT has acquired its second UK portfolio of 26 properties for a total consideration of £257.5 million in October 2018 from Griffen UK.

This follows its initial acquisition of 12 logistical assets in July from Oxenwood Real Estate and Catalina Holdings, which marked its first UK investment and entry into the European market. Please see COMP ID: 4488905. The acquisition thus results in increasing Ascendas' total UK property portfolio to 38.

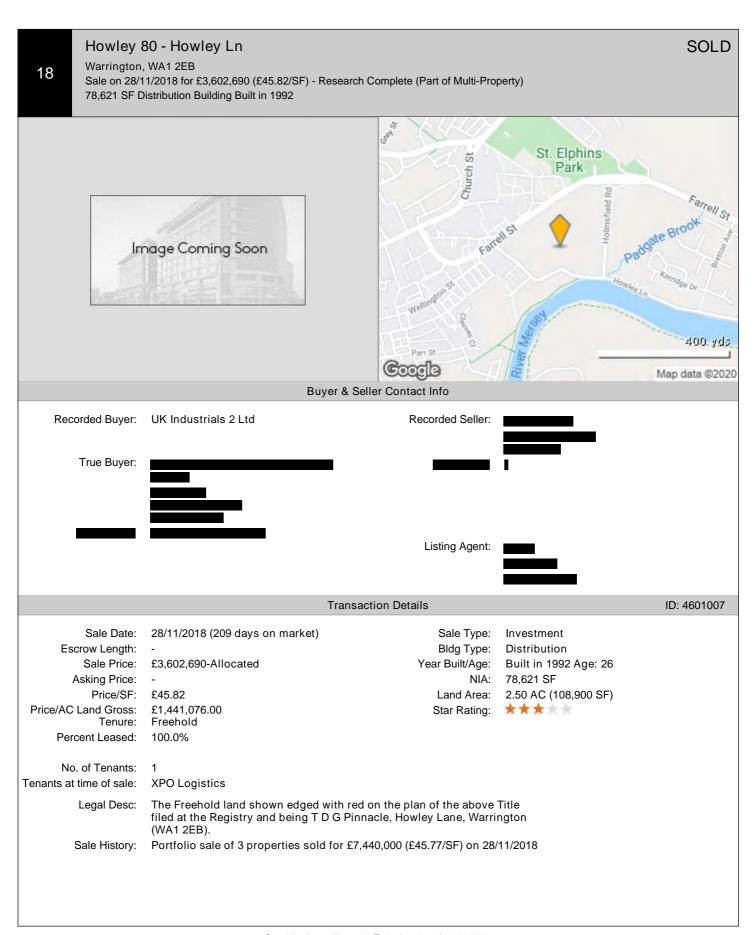
The motivation behind the acquisition for Ascendas revolves around its four objectives of sustainable returns; good with with Ascendas' portfolio; diversification of their portfolio with more freehold properties and quality tenants; and expanding its UK footprint, for which the target is to reach S\$847m, equivalent to c. £482m.

At acquisition, the portfolio generated and income that demonstrates an Ascendas expected NIY of 5.54%, with a reversionary yield estimated at 5.39% post acquisition.

Griffen declined to comment on the motivation behind the sale, citing confidentiality.

The vendors were advised by CBRE. The buyers were unrepresented

The vendors were advised by CBRE. The buyers were unrepresented.				
Current Industrial Information				ID: 8237953
Bldg Type:	Distribution	NIA:	90,659 SF	
Bldg Status:	Built in Apr 1985	% Leased:	100.0%	
Rent/SF/Yr:	· •	Floors:	1	
Bldg Vacant:	0 SF	Total Avail:	0 SF	
Plot Ratio:		Warehouse Avail:	0 SF	
Office Avail:	0 SF	Service Charge	-	
Max Contig:	-	_		
Smallest Space:	-	Owner Type:	REOC	
Land Area:	-	Owner Occupied:	No	
Lot Dimensions:	-	Tenancy:	Single	
Ceiling Height:	29'6"	Column Spacing:	-	
Loading Docks:	- (bldg. total)	Levelators:	-	
Cross Docks:	-	Crane:	-	
Drive Ins:	3 (total)	Const Type:	Steel	
Sprinklers:	-	Rail Spots:	None	
Rail Line:	None			
Property Mix:	Industrial	90,659 SF (100.0%)		
Features:	Roller Shutters			
		Location Information		
Market:	Warrington			
Submarket:	Warrington Core Ind/Wa	arrington Core Ind		
County:	Cheshire			



## Howley 80 - Howley Ln

**SOLD** 

78,621 SF Distribution Building Built in 1992 (con't)

#### **Transaction Notes**

Vengrove has acquired a site comprising urban warehouses in Warrington, North West England for an undisclosed sum.

Comprising three industrial units and a standalone office building, totalling 171,372 sq. ft., the portfolio is currently let on a short-term basis to global transportation and logistics service provider XPO Logistics.

Investec provided Vengrove with a £6.25 million senior facility to support the acquisition. The 5-year facility represents the first time that Investec has partnered with Vengrove, who intend to undertake some light asset management and reposition the warehouses in order to drive rental growth, benefitting from the portfolio's strategic location serving the Warrington conurbation of over 200,000 people.

Edit: The price was recorded on the Land Registry as being £7,440,000.

#### Current Industrial Information

ID: 8634112

Bldg Type: Distribution NIA: 78,621 SF

Bldg Status: Built in 1992 % Leased: Rent/SF/Yr: Withheld Floors: 1

Bldg Vacant:78,621 SFTotal Avail:78,621 SFPlot Ratio:0.72Warehouse Avail:78,621 SF

Office Avail: 0 SF Service Charge

Max Contig: 78,621 SF Smallest Space: 78,621 SF

Smallest Space: 78,621 SF Owner Type: Developer/Owner-NTL

Land Area: 2.50 AC Owner Occupied: -

Lot Dimensions: - Tenancy: -

Ceiling Height:-Column Spacing:-Loading Docks:6 ext (bldg. total)Levelators:NoneCross Docks:NoCrane:-Drive Ins:Yes (total)Const Type:SteelSprinklers:-Rail Spots:-

Rail Line: None

Property Mix: Industrial 78,621 SF (100.0%)

Features: Roller Shutters, Storage Space, Yard

Location Information

Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind

# Unit 2 - Norbert Dentressangle - Howley Ln

**SOLD** 

Warrington, WA1 2EB

Sale on 28/11/2018 for £2,217,926 (£56.95/SF) - Research Complete (Part of Multi-Property) 38,947 SF Warehouse Building Built in Feb 1990





Buyer & Seller Contact Info

Recorded Buyer: UK Industrials 2 Ltd

True Buyer:

Recorded Seller:

Listing Agent:

Sale Type:

Bldg Type:

Star Rating:

NIA:

Year Built/Age:



Investment

Warehouse

38,947 SF

\*\*\*

Built in Feb 1990 Age: 28

Transaction Details

ID: 4601007

Sale Date: 28/11/2018 (209 days on market)

Escrow Length: -

Sale Price: £2,217,926-Allocated

Asking Price: -

Price/SF: £56.95 Tenure: Freehold

Percent Leased: 100.0%

No. of Tenants:

Tenants at time of sale: XPO Logistics

Legal Desc: The Freehold land shown edged with red on the plan of the above Title

filed at the Registry and being T D G Pinnacle, Howley Lane, Warrington

(WA1 2EB).

Sale History: Portfolio sale of 3 properties sold for £7,440,000 (£45.77/SF) on 28/11/2018

## Unit 2 - Norbert Dentressangle - Howley Ln

**SOLD** 

38,947 SF Warehouse Building Built in Feb 1990 (con't)

#### **Transaction Notes**

Vengrove has acquired a site comprising urban warehouses in Warrington, North West England for an undisclosed sum.

Comprising three industrial units and a standalone office building, totalling 171,372 sq. ft., the portfolio is currently let on a short-term basis to global transportation and logistics service provider XPO Logistics.

Investec provided Vengrove with a £6.25 million senior facility to support the acquisition. The 5-year facility represents the first time that Investec has partnered with Vengrove, who intend to undertake some light asset management and reposition the warehouses in order to drive rental growth, benefitting from the portfolio's strategic location serving the Warrington conurbation of over 200,000 people.

Edit: The price was recorded on the Land Registry as being £7,440,000.

#### **Current Industrial Information**

ID: 8634141

38,947 SF Bldg Type: Warehouse NIA: Bldg Status: Built in Feb 1990 % Leased: 100.0% Rent/SF/Yr: Floors: 1 Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: Warehouse Avail: 0 SF Office Avail: 0 SF Service Charge

Max Contig: -

Smallest Space: - Owner Type: Developer/Owner-NTL

Land Area: - Owner Occupied: Lot Dimensions: - Tenancy: Single

Ceiling Height:-Column Spacing:-Loading Docks:None (bldg. total)Levelators:NoneCross Docks:-Crane:-Drive Ins:4 (total)Const Type:SteelSprinklers:-Rail Spots:None

Rail Line: None

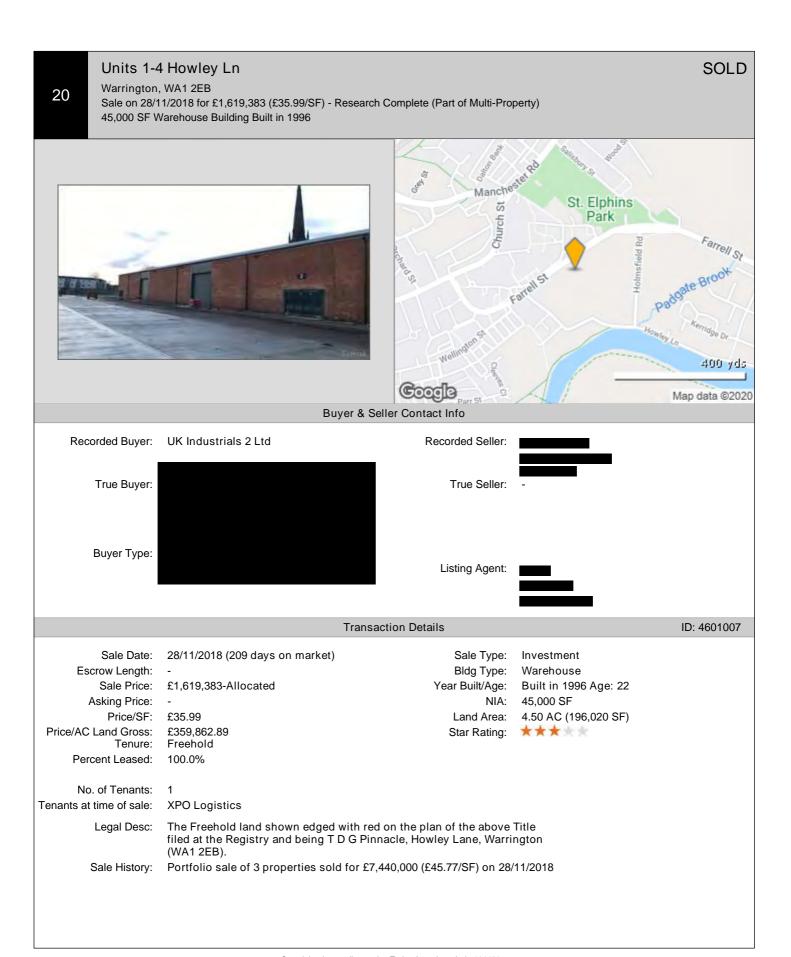
Property Mix: Industrial 19,799 SF (100.0%)

Features: Fenced Lot, Roller Shutters, Security System

Location Information

Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind



Units 1-4 Howley Ln SOLD

45,000 SF Warehouse Building Built in 1996 (con't)

#### **Transaction Notes**

Vengrove has acquired a site comprising urban warehouses in Warrington, North West England for an undisclosed sum.

Comprising three industrial units and a standalone office building, totalling 171,372 sq. ft., the portfolio is currently let on a short-term basis to global transportation and logistics service provider XPO Logistics.

Investec provided Vengrove with a £6.25 million senior facility to support the acquisition. The 5-year facility represents the first time that Investec has partnered with Vengrove, who intend to undertake some light asset management and reposition the warehouses in order to drive rental growth, benefitting from the portfolio's strategic location serving the Warrington conurbation of over 200,000 people.

Edit: The price was recorded on the Land Registry as being £7,440,000.

### Current Industrial Information ID: 8634125

Bldg Type:WarehouseNIA:45,000 SFBldg Status:Built in 1996% Leased:19.6%Rent/SF/Yr:WithheldFloors:1

Bldg Vacant: 36,200 SF
Plot Ratio: 0.23

Warehouse Avail: 45,000 SF

Office Avail: 0.25

Various Observed

Applied Observed

Applied Observed

Office Avail: 0.25

Office Avail: 0 SF Service Charge -

Smallest Space: 8,800 SF Owner Type: Developer/Owner-NTL Land Area: 4.50 AC Owner Occupied: -

Land Area: 4.50 AC Owner Occupied: Lot Dimensions: - Tenancy: -

Ceiling Height: - Column Spacing: - Loading Docks: 8 ext (bldg. total) Levelators: -

Cross Docks: No Crane: 
Drive Ins: - Const Type: Steel

Sprinklers: - Rail Spots: -

Rail Line: None

Max Contig:

Property Mix: Industrial 26,998 SF (60.0%)

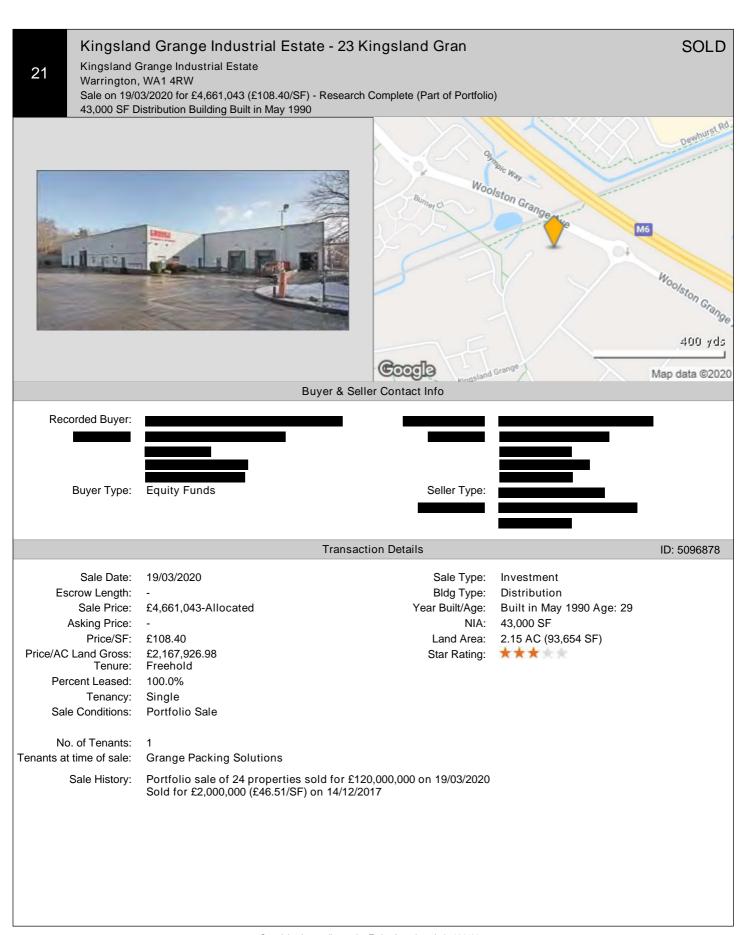
Features: 24 Hour Access

18,600 SF

### Location Information

Second Address:

Market:
Submarket:
County:



## Kingsland Grange Industrial Estate - 23 Kingsland Gran

SOLD

43,000 SF Distribution Building Built in May 1990 (con't)

#### **Transaction Notes**

\*\*This list has not been confirmed It is believed to be correct but there may be subsequent changes. Some of the 22 assets consist of multiple properties as tracked by CoStar Group so the total of properties varies from the asset count.

Clearbell Property Partners III LP (Clearbell), a fund managed by Clearbell Capital LLP has sold the Cara portfolio of UK logistics assets to Blackstone's Mileway European last mile logistics a fund managed by Blackstone Group.

The portfolio sold for £120m reflects a yield of 5.35%.

The Cara portfolio comprises 22 small-to-medium sized industrial and logistics assets located throughout the UK. The portfolio, which totals over 2m sq ft, primarily includes warehouses and logistics sites in suburban, last-mile locations.

The portfolio was acquired to take advantage of the high demand in the fundamentally undersupplied industrial and logistics sector, to generate rental returns for investors.

generate rental return	s for investors.				
		Income Expense D	ata		
	Estimated Net Income	Net Operating Income - Debt Service - Capital Expenditure Cash Flow	£6,4		
		Current Industrial Infor	mation		ID: 8589870
Bldg Type: Bldg Status: Rent/SF/Yr: Bldg Vacant: Plot Ratio: Office Avail: Max Contig: Smallest Space: Land Area: Lot Dimensions: Ceiling Height: Loading Docks: Cross Docks: Drive Ins: Sprinklers: Rail Line:	Distribution Built in May 1990 - 0 SF 0.46 0 SF 2.15 AC - 3 ext (bldg. total) - 1/8'0" w x 12'0"h (total) - None Industrial Office	Wa S Ov Co 35,167 SF (81	MIA: % Leased: Floors: Total Avail: arehouse Avail: Service Charge  Owner Type: vner Occupied: Tenancy: blumn Spacing: Levelators: Crane: Const Type: Rail Spots:	43,000 SF 100.0% 1 0 SF 0 SF - Equity Funds No Single - None None Steel None	ID: 8589870
Parking: Features:  Park Name: Market: Submarket: County:	2017 Tax @ £1.58/sf  20 Surface Spaces are ava Fenced Lot, Security Syste	ilable; Ratio of 0.50/1,000	O SF		

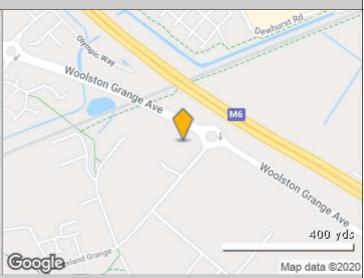
22

## 31 Kingsland Gran

SOLD

Warrington, WA1 4RW
Sale on 30/01/2019 for £1,050,000 (£58.55/SF) - Research Complete
17,932 SF Warehouse Building Built in Nov 1958





Buyer & Seller Contact Info

True Buyer:

Buyer Type: Pension Fund

Seller Type: Other - Private

Investment

Warehouse

17,932 SF

\*\*\*

Built in Nov 1958 Age: 60

1.62 AC (70,567 SF)

Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:

Transaction Details

ID: 4784207

Sale Date: 30/01/2019

Escrow Length: -

Sale Price: £1,050,000-Full Value

Asking Price: -

Price/SF: £58.55
Price/AC Land Gross: £648,148.15

Tenure: Freehold

Percent Leased: 100.0% Tenancy: Single

No. of Tenants: 1

Tenants at time of sale: Bureau Veritas Uk Limited

Legal Desc: The Freehold land shown edged with red on the plan of the above Title

filed at the Registry and being 31 Kingsland Grange, Woolston,

Warrington (WA1 4RW).

Sale History: Sold for £1,050,000 (£58.55/SF) on 30/01/2019

Sold for £635,000 (£35.41/SF) on 01/07/2011

### Transaction Notes

Robert Graham Trustees Ltd have purchased the freehold interest in 31 Kingsland Grange, Warrington, WA1 4RW, from Warburton Properties Ltd. The property sold for a full value of £1,050,000 on January 30th 2019.

Agent representation for both parties is currently not known.

# 31 Kingsland Gran SOLD

17,932 SF Warehouse Building Built in Nov 1958 (con't)

#### **Current Industrial Information**

ID: 7751475

Bldg Type: Warehouse NIA: 17,932 SF Bldg Status: Built in Nov 1958 % Leased: 100.0% Rent/SF/Yr: Floors: Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: 0.25 Warehouse Avail: 0 SF Office Avail: 0 SF Service Charge

Max Contig: -

Smallest Space: - Owner Type: Pension Fund

Land Area: 1.62 AC Owner Occupied: No
Lot Dimensions: - Tenancy: Single

 Ceiling Height:
 Column Spacing:

 Loading Docks:
 None (bldg. total)
 Levelators:
 None

 Cross Docks:
 Crane:
 None

 Drive Ins:
 1/8'0" w x 12'0"h (total)
 Const Type:
 Steel

 Sprinklers:
 Rail Spots:
 None

Rail Line: None

Property Mix: Industrial 13,890 SF (77.5%)

Office 4,042 SF (22.5%)

Expenses: 2010 Tax @ £3.90/sf

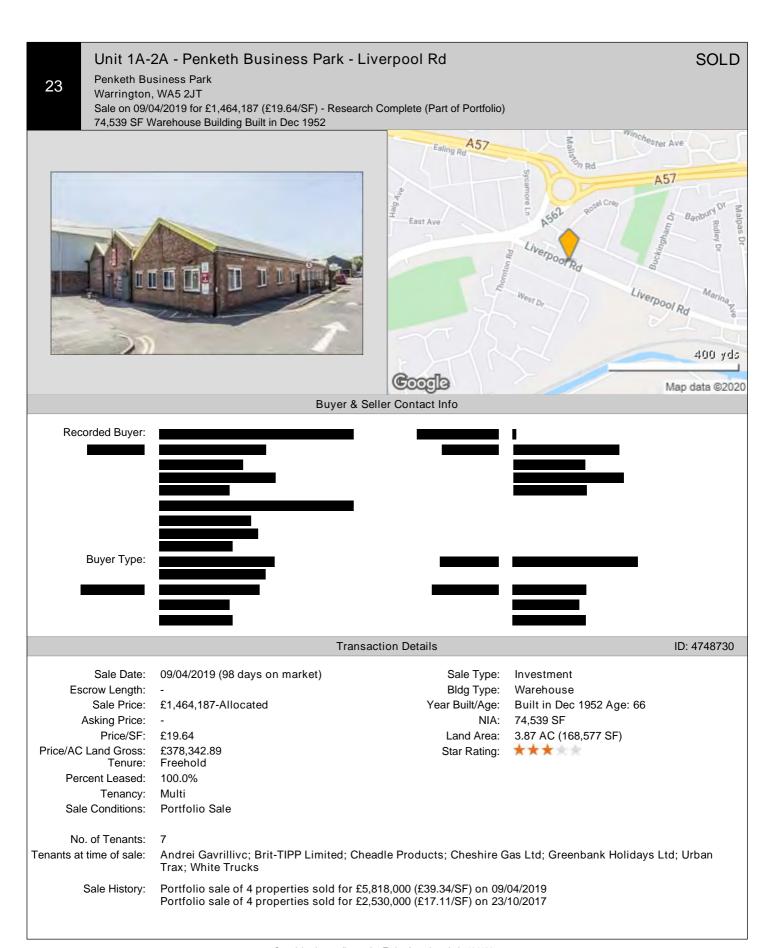
Parking: 50 Surface Spaces are available; Ratio of 2.78/1,000 SF

Features: Air Conditioning, Fenced Lot, Raised Floor, Security System, Storage Space

**Location Information** 

Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind



## Unit 1A-2A - Penketh Business Park - Liverpool Rd

SOLD

74,539 SF Warehouse Building Built in Dec 1952 (con't)

#### **Transaction Notes**

The Penketh Business Park has been sold by M20 Property for £5.8m to a joint venture between Barwood Capital and Caisson Investment Management. The property is almost fully let and is producing a yield of around 9.6% for its new owners.

The deal is one of seven recent multi-let industrial estates deals for Barwood's 2017 Regional Property through Caisson Investment Management as the asset manager totalling more than £38 million. A further estate in the North West was under offer at the time of reporting.

The acquisitions follow the announcement in October 2018 that Barwood Capital had committed up to £15 million of equity for Caisson to aggregate a portfolio of up to £40 million of UK multi-let industrial estates to gain specific exposure to the sector in order for its investors to benefit from secure income, capital growth and renewable energy income.

The seven estates that have been acquired are:

- Eldonwall Trading Estate, Nottingham, a 2.21 acre estate with nearly 50,000 sq ft across nine industrial units
- Bromborough Point, Wirrall International Business Park totals 6.72 acres with 131,485 sq ft across six units of trade counter and traditional warehouse accommodation
- Marconi Courtyard, Corby is a 3.42 acre site with 66,400 sq ft across 13 units
- Broadmeadow Trade Park, Dumbarton totals 4.15 acres with space totalling 77,367 sq ft across 20 units which include offices, laboratories, light industrial and trader counters
- Penketh Business Park, Warrington is on a 6.46 acre estate with 148,534 sq ft across 30 units
- Nasmyth Court, Livingston totals 4.24 acres with space totalling 52,649 sq ft across 26 units
- Hastingwood Industrial Park, Birmingham is a 12.28 acre multi-let estate totalling 337,233 sq ft across 226 units

, ,		Current Industrial Ir	nformation		ID: 8332877
Bldg Type:	Warehouse		NIA:	74,539 SF	
Bldg Status:	Built in Dec 1952		% Leased:	98.9%	
Rent/SF/Yr:	£12.85		Floors:	1	
Bldg Vacant:	812 SF		Total Avail:	2,502 SF	
Plot Ratio:	0.44		Warehouse Avail:	2,502 SF	
Office Avail:	0 SF		Service Charge	-	
Max Contig:	940 SF				
Smallest Space:	750 SF		Owner Type:	Investment Manager	
Land Area:	3.87 AC		Owner Occupied:	-	
Lot Dimensions:	-		Tenancy:	-	
Ceiling Height:	27'11"		Column Spacing:	-	
Loading Docks:	None (bldg. total)		Levelators:	None	
Cross Docks:	-		Crane:	-	
Drive Ins:	5 (total)		Const Type:	Masonry	
Sprinklers:	-		Rail Spots:	None	
Rail Line:	None		·		
Property Mix:	Industrial	74,539 SF (	100.0%)		
Features:	Fenced Lot, Yard				
Location Information					
Second Address:					
Park Name:					
Market:					
Submarket:					
County:					

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30/04/2020

Unit 1A-2A - Penketh Business Park - Liverpool Rd 74,539 SF Warehouse Building Built in Dec 1952 (con't)	SOLD

## Units 3A-3C - Penketh Business Park - 66-70 Old Liverpool Rd

SOLD

26,441 SF Warehouse Building (con't)

#### **Transaction Notes**

The Penketh Business Park has been sold by M20 Property for £5.8m to a joint venture between Barwood Capital and Caisson Investment Management. The property is almost fully let and is producing a yield of around 9.6% for its new owners.

The deal is one of seven recent multi-let industrial estates deals for Barwood's 2017 Regional Property through Caisson Investment Management as the asset manager totalling more than £38 million. A further estate in the North West was under offer at the time of reporting.

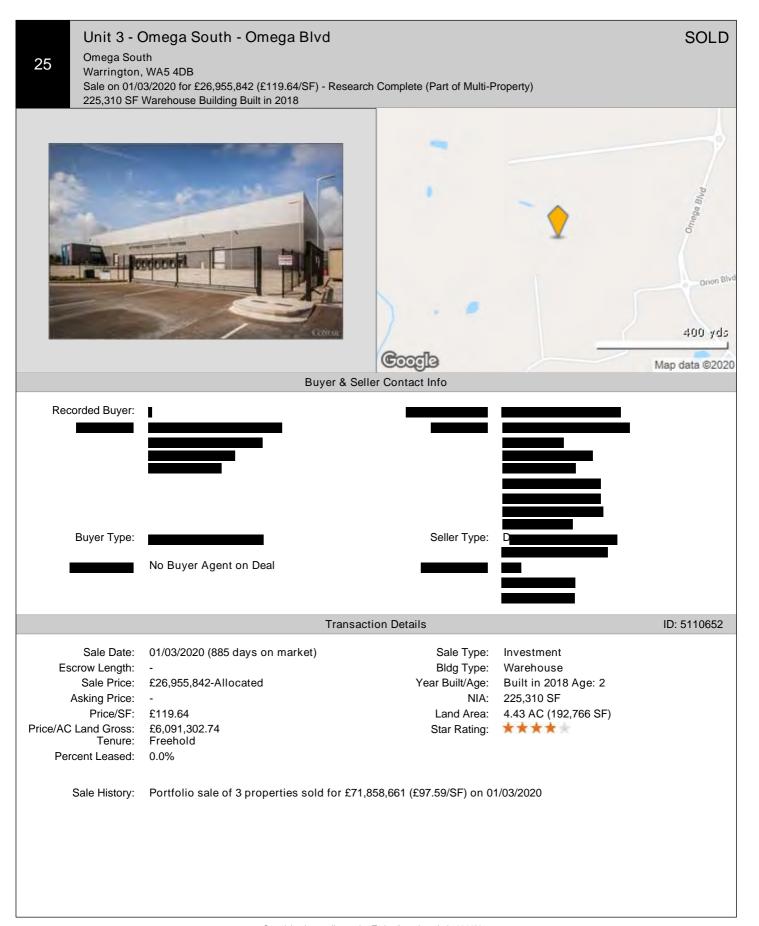
The acquisitions follow the announcement in October 2018 that Barwood Capital had committed up to £15 million of equity for Caisson to aggregate a portfolio of up to £40 million of UK multi-let industrial estates to gain specific exposure to the sector in order for its investors to benefit from secure income, capital growth and renewable energy income.

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- Penketh Business Park, Warrington is on a 6.46 acre estate with 148,534 sq ft across 30 units
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- Hastingwood Industrial Park, Birmingham is a 12.28 acre multi-let estate totalling 337,233 sq ft across 226 units

• Hastingwood industrial Park, Birmingham is a 12.28 acre multi-let estate totalling 337,233 sq it across 226 units					
		Current Industria	l Information		ID: 9278581
D			NII A	00.444.05	
Bldg Type:	Warehouse		NIA:	26,441 SF	
Bldg Status:	Existing		% Leased:	100.0%	
Rent/SF/Yr:	-		Floors:	2	
Bldg Vacant:	0 SF		Total Avail:	0 SF	
Plot Ratio:			Warehouse Avail:	0 SF	
Office Avail:	0 SF		Service Charge	-	
Max Contig:	-				
Smallest Space:	-		Owner Type:	Investment Manager	
Land Area:	-		Owner Occupied:	No	
Lot Dimensions:	-		Tenancy:	Multi	
Ceiling Height:	-		Column Spacing:	-	
Loading Docks:	- (bldg. total)		Levelators:	-	
Cross Docks:	-		Crane:	-	
Drive Ins:	-		Const Type:	-	
Sprinklers:	-		Rail Spots:	-	
Rail Line:	None				
Property Mix:	Industrial	26,441 SF	(100.0%)		
Features:	Storage Space				
r oataroo.	crorago opaco				
Location Information					
Second Address:	66-70 Liverpool Rd				
Market:	Warrington				
Submarket:	Warrington Core Ind/Warrington Core Ind				
County:	Cheshire				

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## Unit 3 - Omega South - Omega Blvd

SOLD

225,310 SF Warehouse Building Built in 2018 (con't)

#### **Transaction Notes**

Mountpark Properties have acquired the freehold interest in 3 industrial units in Warrington from developers Omega Warrington Limited (OWL) on the Omega Warrington development site for £71.86m.

The 3 units are currently being speculatively developed with no pre-let agreements or tenants line up in place. The units include Unit 2 at 203,182 sq ft, Unit 3 at 225,310 sq ft and Unit 4 at 307,807 sq ft, with a combined total of 736,299 sq ft.

Construction in underway for all 3 units with an estimated practical completion date of Q4 20 / Q1 21.

Mountpark paid cash for the developments which was financed through internal resources. Although it has not been confirmed as to whether revolving credit facilities were used.

Mountpark was not represented and Omega Warrington was advised by JLL.

#### **Current Industrial Information**

ID: 10712873

Bldg Type: Warehouse NIA: 225,310 SF Bldg Status: Built in 2018 100.0% % Leased: Rent/SF/Yr: Floors: Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: 1.17 Warehouse Avail: 0 SF Office Avail: 0 SF Service Charge

Max Contig: -Smallest Space: -

Land Area: 4.43 AC Lot Dimensions: -

Ceiling Height: Loading Docks: 8 ext (bldg. total)
Cross Docks: No
Drive Ins: 2 (total)

Sprinklers: -Rail Line: None

Property Mix: Industrial

Column Spacing: Levelators:

Owner Occupied:

Owner Type:

Tenancy:

Levelators: 8 ext
Crane: Const Type: Steel
Rail Spots: -

Developer/Owner-NTL

Single

225,310 SF (100.0%)

8 Surface Spaces are available; 11 Industrial Trailer Spaces are available; Ratio of 0.20/1,000 SF

Features: 24 Hour Access, Roller Shutters, Security System, Storage Space, Yard

## **Location Information**

Park Name: Market: Submarket: County:

Parking:



# Unit 2 - Omega South - Omega Blvd Omega South

SOLD

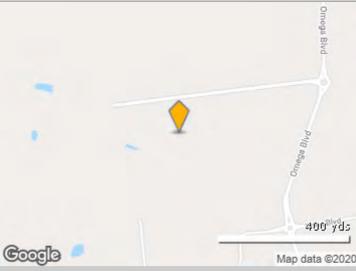
Omega South
Warrington, WA5 4DB

26

Sale on 01/03/2020 for £22,754,534 (£111.99/SF) - Research Complete (Part of Multi-Property)

203,182 SF Warehouse Building Built in 2019





Buyer & Seller Contact Info

Recorded Buyer: True Buyer:

Developer/Owner-NTL

Recorded Seller: True Seller:

Seller Type:

Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:

Investment

Warehouse

203,182 SF

\*\*\*

Built in 2019 Age: 1

4.57 AC (199,056 SF)

Buyer Agent: No Buyer Agent on Deal

Listing Agent:

## Transaction Details

ID: 5110652

Sale Date: 01/03/2020 (885 days on market)

Escrow Length: -

Buyer Type:

Sale Price: £22,754,534-Allocated

Asking Price: -

Price/SF: £111.99

Price/AC Land Gross: £4,979,437.16

Tenure: Freehold

Percent Leased: 0.0%

Sale History: Portfolio sale of 3 properties sold for £71,858,661 (£97.59/SF) on 01/03/2020

## Unit 2 - Omega South - Omega Blvd

SOLD

203,182 SF Warehouse Building Built in 2019 (con't)

#### **Transaction Notes**

Mountpark Properties have acquired the freehold interest in 3 industrial units in Warrington from developers Omega Warrington Limited (OWL) on the Omega Warrington development site for £71.86m.

The 3 units are currently being speculatively developed with no pre-let agreements or tenants line up in place. The units include Unit 2 at 203,182 sq ft, Unit 3 at 225,310 sq ft and Unit 4 at 307,807 sq ft, with a combined total of 736,299 sq ft.

Construction in underway for all 3 units with an estimated practical completion date of Q4 20 / Q1 21.

Mountpark paid cash for the developments which was financed through internal resources. Although it has not been confirmed as to whether revolving credit facilities were used.

Mountpark was not represented and Omega Warrington was advised by JLL.

#### **Current Industrial Information**

ID: 10712849

Bldg Type: Warehouse NIA: 203,182 SF Bldg Status: Built in 2019 % Leased: 100.0% Rent/SF/Yr: Floors: Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: 1.02 Warehouse Avail: 0 SF Office Avail: 0 SF Service Charge

Max Contig: -

Smallest Space: - Owner Type: Developer/Owner-NTL

Land Area: 4.57 AC Owner Occupied: No
Lot Dimensions: - Tenancy: Single

Ceiling Height:-Column Spacing:-Loading Docks:13 ext (bldg. total)Levelators:13 extCross Docks:-Crane:-Drive Ins:3 (total)Const Type:SteelSprinklers:-Rail Spots:-

Rail Line: None

Property Mix: Industrial 203,182 SF (100.0%)

Parking: 130 Surface Spaces are available; 33 Industrial Trailer Spaces are available; Ratio of 1.19/1,000 SF Features: 24 Hour Access, Demised WC facilities, Roller Shutters, Security System, Storage Space, Yard

Location Information

Park Name: Omega South Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind

# Unit 4 - Design & Build - Phase 1 - Omega Blvd

SOLD

27

Omega South Warrington, WA5 4DB

Sale on 01/03/2020 for £22,148,285 (£71.96/SF) - Research Complete (Part of Multi-Property)

307,807 SF Warehouse Building





Buyer & Seller Contact Info

Recorded Buyer: True Buyer:



Recorded Seller: True Seller:

Seller Type:
Listing Agent:

Buyer Type:

Buyer Agent:

Transaction Details

ID: 5110652

Sale Date: 01/03/2020 (885 days on market)

Escrow Length: -

Sale Price: £22,148,285-Allocated

Asking Price: -

Price/SF: £71.96

Price/AC Land Gross: £2,560,021.85

Tenure: Freehold

Percent Leased: 0.0%

NIA: 307,807 SF

Sale Type:

Bldg Type:

Year Built/Age:

Land Area: 8.65 AC (376,864 SF)

Investment

Warehouse

Star Rating: \*\*\*

Sale History: Portfolio sale of 3 properties sold for £71,858,661 (£97.59/SF) on 01/03/2020

## Unit 4 - Design & Build - Phase 1 - Omega Blvd

SOLD

307,807 SF Warehouse Building (con't)

#### **Transaction Notes**

Mountpark Properties have acquired the freehold interest in 3 industrial units in Warrington from developers Omega Warrington Limited (OWL) on the Omega Warrington development site for £71.86m.

The 3 units are currently being speculatively developed with no pre-let agreements or tenants line up in place. The units include Unit 2 at 203,182 sq ft, Unit 3 at 225,310 sq ft and Unit 4 at 307,807 sq ft, with a combined total of 736,299 sq ft.

Construction in underway for all 3 units with an estimated practical completion date of Q4 20 / Q1 21.

Mountpark paid cash for the developments which was financed through internal resources. Although it has not been confirmed as to whether revolving credit facilities were used.

Mountpark was not represented and Omega Warrington was advised by JLL.

#### **Current Industrial Information**

ID: 10462858

Bldg Type:WarehouseNIA:307,807 SFBldg Status:Existing% Leased:100.0%Rent/SF/Yr:WithheldFloors:1Bldg Vacant:0 SFTotal Avail:307,807 SF

Plot Ratio: 0.82 Warehouse Avail: 307,807 SF

Office Avail: 0 SF Service Charge -

Max Contig: 307,807 SF

Smallest Space: 184,000 SF Owner Type: Developer/Owner-NTL

Land Area: 8.65 AC Owner Occupied: No Lot Dimensions: - Tenancy: -

Ceiling Height:-Column Spacing:-Loading Docks:18 ext (bldg. total)Levelators:18 extCross Docks:NoCrane:-Drive Ins:4 (total)Const Type:SteelSprinklers:-Rail Spots:-

Rail Line: None

Property Mix: Industrial 307,807 SF (100.0%)

Parking: 41 Industrial Trailer Spaces are available; 160 Covered Spaces are available; Ratio of 1.09/1,000 SF

Features: 24 Hour Access, Demised WC facilities, Reception, Security System, Storage Space, Yard

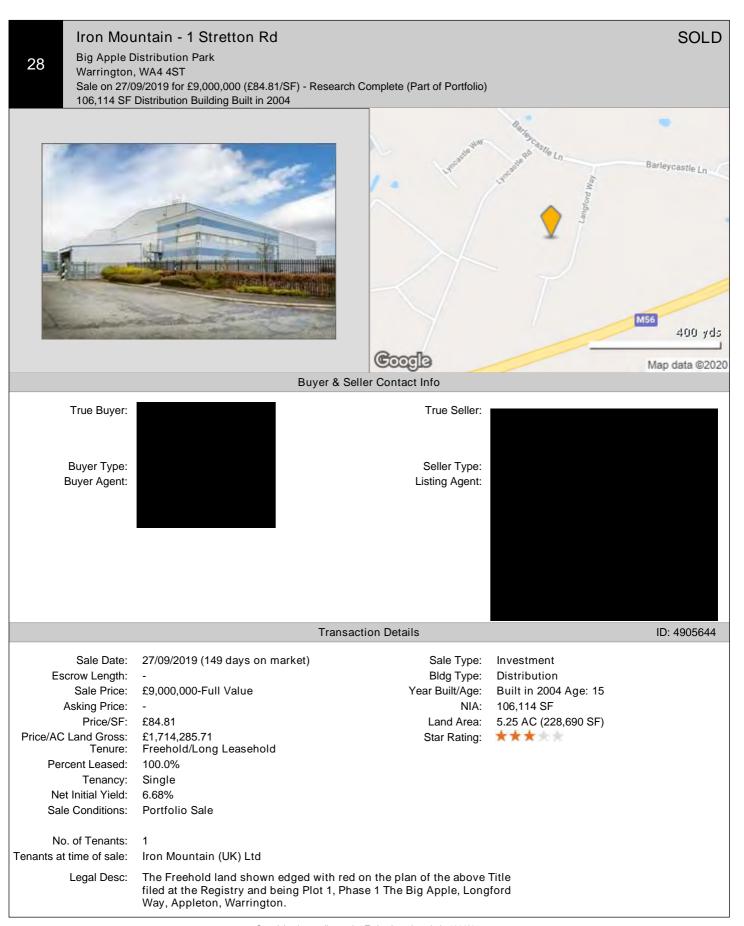
Location Information

Park Name: Omega South Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind

County: Cheshire

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### Iron Mountain - 1 Stretton Rd

SOLD

106,114 SF Distribution Building Built in 2004 (con't)

Sale History: Portfolio sale of 9 properties sold for £75,400,000 (£75.16/SF) on 27/09/2019

Sold for £6,686,875 (£63.02/SF) on 30/03/2005

#### **Transaction Notes**

Warehouse REIT has purchased an eight asset fully-let portfolio of reversionary warehouse and distribution assets, from Aviva Investors, for £75.4 million. Producing an annual rent of £5.38 million, the purchase price reflects a net initial yield of just over 7%. £70 million will be payed immediately with an additional deferred payment of the remaining balances due on or before September 2023.

The portfolio comprises one multi-let and seven single let warehouses providing a total floor area of 995,106 sq ft, with individual units ranging from circa 50,000 to 217,000 sq ft. The occupiers include the strong covenants of Iron Mountain, Direct Wines, the Sytner Group and Amazon. The portfolio has a WAULT of circa 5.3 years and a low average rent of £5.40 psf.

All the assets are located close to major UK conurbations and on or near arterial routes: Reading and Gloucester in the South; Coventry, Leicester and Nottingham in the Midlands; Grimsby and the Humber Docks in the North East; and Warrington in the North West.

The purchasing agent commented to CoStar that their client was attracted by the continuity of income for their REIT with a reasonably high yield and an attractive average term certain to expiry.

Both the purchaser and vendor had agent representation.

#### Income Expense Data

Income Gross Scheduled Income £5,380,000

+ Other Income - Vacancy Allowance

Effective Gross Income

#### **Current Industrial Information**

ID: 8452296

Bldg Type: Distribution NIA: 106,114 SF

 Bldg Status:
 Built in 2004
 % Leased:
 100.0%

 Rent/SF/Yr:
 Floors:
 2

 Bldg Vacant:
 0 SF
 Total Avail:
 0 SF

 Plot Ratio:
 0.46
 Warehouse Avail:
 0 SF

Office Avail: 0 SF Service Charge -

Max Contig: Smallest Space: - Owner Type: Public REIT

Land Area: 5.25 AC Owner Occupied: No
Lot Dimensions: - Tenancy: Single

Ceiling Height: 42'0" Column Spacing: -

Loading Docks:8 ext (bldg. total)Levelators:-Cross Docks:-Crane:-Drive Ins:1 (total)Const Type:Steel

Sprinklers: - Rail Spots: -

Rail Line: None

Property Mix: Industrial 100,000 SF (94.2%)
Office 5,000 SF (4.7%)

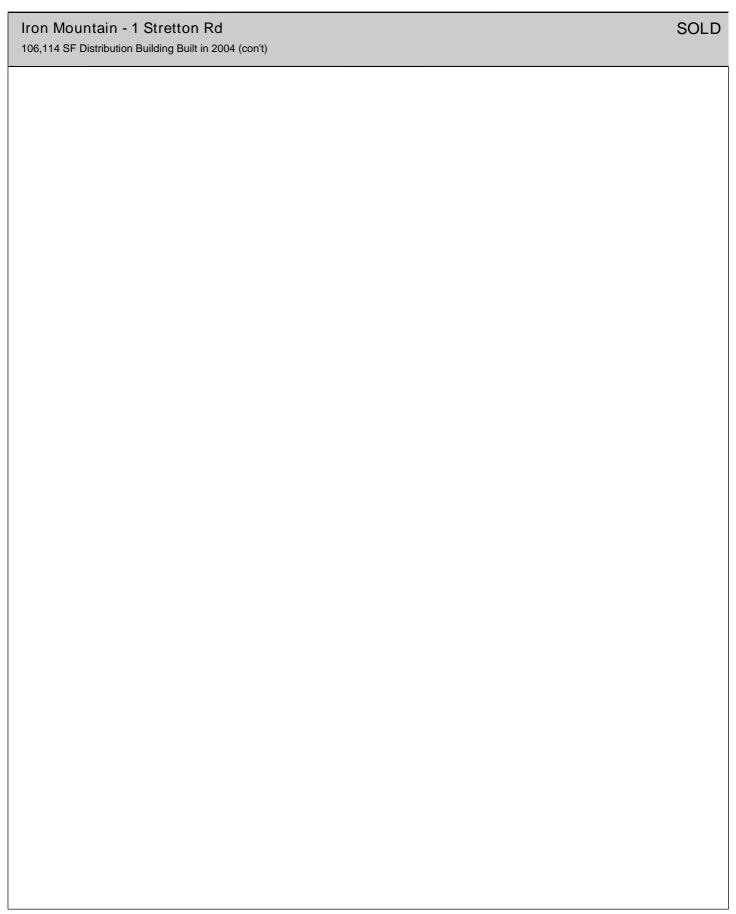
Features: EPC - C, Fenced Lot, Roller Shutters, Security System

Location Information

Park Name: Big Apple Distribution Park

Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind

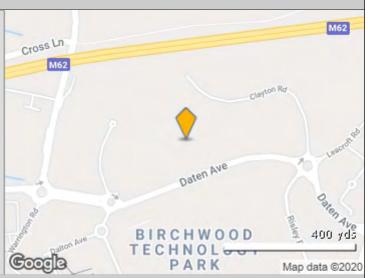


# Fujitsu Services Limited - Temple Ct

SOLD

Warrington, WA3 6GD
Sale on 02/10/2018 for £18,243,707 (£129.55/SF) - Research Complete (Part of Portfolio) 140,827 SF Warehouse Building Built in Jun 1997





Buyer & Seller Contact Info

True Buyer:

Buyer Type: Buyer Agent:



True Seller:

Seller Type: Listing Agent:

Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:



Built in Jun 1997 Age: 21

8.30 AC (361,548 SF)

Investment

Warehouse

140,827 SF

\*\*\*

Transaction Details

ID: 4533770

Sale Date: 02/10/2018

Escrow Length: -

Sale Price: £18,243,707-Allocated

Asking Price:

Price/SF: £129.55

Price/AC Land Gross: £2,198,036.99

Tenure: Freehold Percent Leased: 100.0%

Tenancy: Single

Sale Conditions: Portfolio Sale

No. of Tenants: 1

Tenants at time of sale: Fujitsu Services Limited

Sale History: Portfolio sale of 7 properties sold for £111,000,000 (£102.71/SF) on 02/10/2018

Portfolio sale of 21 properties sold for £150,000,000 on 12/03/2018

Sold for £6,420,000 (£45.59/SF) on 25/03/2013

## Fujitsu Services Limited - Temple Ct

SOLD

140,827 SF Warehouse Building Built in Jun 1997 (con't)

#### **Transaction Notes**

In an off-market transaction, US-based real estate investment trust Liberty Property Trust has purchased a one million sq ft warehouse and logistics portfolio from commercial real estate investor Leftfield Properties for £111m.

The portfolio consists of seven warehousing and distribution facilities centred on strategically important locations in the Midlands and the North West and two properties on the M8 motorway, just east of Glasgow. The portfolio was built up by Leftfield through select acquisitions since 2010 to capitalise on structural shifts in the UK logistics market, particularly the growth in internet retailing.

The facilities fulfil both national and last-mile distribution roles with good access to motorway links and major urban centres.

The off-market acquisition supports Liberty's growing investment in the UK logistics sector, with the business having recently purchased a 10-acre site for development on Brackmills, Northampton. Liberty's UK warehouse portfolio is a balance of well-let assets, including this new acquisition, and a development pipeline which together extend to approximately 4 million sq ft. The

Leftfield purchase also mirrors the increasing depth and breadth of Liberty's American industrial and warehouse operation which currently owns and operates a portfolio of 100 million sq ft and touches nearly three-quarters of the US logistics market.

The Leftfield assets have a total passing rent of £6.4 million per annum (a 5.41% net initial yield) with a weighted average unexpired lease term of just under 4.5 years, offering significant opportunities for Liberty to add value in the near-term through its in-house asset management and leasing expertise. Current tenants include major retail and 3PL operators Tesco, DHL and Great Bear as well as XPO, with whom Liberty has an extensive relationship in the US.

The purchaser had agent representation.

Curront	Inductrial	Information

ID: 8552305

Bldg Type: Warehouse NIA: 140.827 SF Bldg Status: Built in Jun 1997 % Leased: 100.0% Rent/SF/Yr: Floors: 2 Bldg Vacant: Total Avail: 0 SF 0 SF Plot Ratio: 0.39 Warehouse Avail: 0 SF Office Avail: 0 SF Service Charge

Max Contig: Smallest Space: -

- Owner Type: Other/Unknown-Instl

Land Area: 8.30 AC Owner Occupied: No
Lot Dimensions: - Tenancy: Single

Ceiling Height:32'4"Column Spacing:-Loading Docks:9 ext (bldg. total)Levelators:5 extCross Docks:-Crane:-Drive Ins:1 (total)Const Type:SteelSprinklers:-Rail Spots:-

Rail Line: None

Property Mix: Industrial 140,827 SF (100.0%)

Features: Accent Lighting, EPC - D, Roller Shutters, Security System, Storage Space, Yard

Location Information

Second Address: Daten Ave

Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind

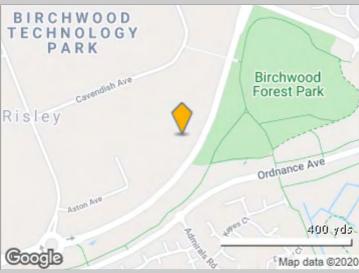
# Units 9-17 - Risley Industrial Estate - Trinity Ct

SOLD

30

Risley Industrial Estate Warrington, WA3 6QT Sale on 11/02/2020 - Research Complete (Part of Multi-Property) 10,115 SF Warehouse Building Built in 1979





Buyer & Seller Contact Info

True Buyer: -

Seller Type:

True Seller:

Listing Agent:

Transaction Details

ID: 5102317

11/02/2020 (22 days on market) Sale Date: Sale Type:

Investment Escrow Length: Bldg Type: Warehouse Year Built/Age: Sale Price:

Built in 1979 Age: 41 10,115 SF Asking Price: NIA:

Price/SF: Star Rating: \*\*\*\* Tenure: Freehold Percent Leased: 100.0%

No. of Tenants:

Sale Conditions:

Tenancy:

Ace Mobile Mechanics Ltd; Contest Sports Network Ltd; Excel Automatic Doors Limited; Griffin Exhibitions Tenants at time of sale:

Ltd; Mr Gary Burnell; Mr Thomas Nutter; North Central Events Ltd; Rainbow International Restoration Ltd;

Raw Strength

**Auction Sale** 

Multi

Sale History: Portfolio sale of 4 properties sold for £2,280,000 (£85.68/SF) on 11/02/2020

Portfolio sale of 99 properties sold for £116,000,000 on 05/02/2018 Portfolio sale of 97 properties sold for £90,500,000 on 25/04/2017

## Units 9-17 - Risley Industrial Estate - Trinity Ct

SOLD

10,115 SF Warehouse Building Built in 1979 (con't)

#### **Transaction Notes**

Lot Number 84, Allsop Auction, 11 February 2020.

An undisclosed investor has purchased the freehold investment interest at Trinity Court, Peartree Lane, Warrington, Cheshire, WA3 6QT for £2,280,000.

### **Current Industrial Information**

ID: 7592235

NIA: 10,115 SF Bldg Type: Warehouse Bldg Status: Built in 1979 % Leased: 100.0% Rent/SF/Yr: Floors: 1 Bldg Vacant: 0 SF Total Avail: 0 SF Plot Ratio: Warehouse Avail: 0 SF Office Avail: Service Charge 0 SF

Max Contig: -

Smallest Space: - Owner Type: Land Area: - Owner Occupied: No
Lot Dimensions: - Tenancy: Multi

Ceiling Height: Column Spacing: Loading Docks: None (bldg. total) Levelators: None Cross Docks: Crane: None Drive Ins: 6/10'0" w x 10'0" h (total) Const Type: Steel Sprinklers: Rail Spots: None

Rail Line: None

Property Mix: Industrial 10,115 SF (100.0%)

Parking: 12 free Surface Spaces are available; Ratio of 1.19/1,000 SF

Features: Roller Shutters, Security System, Storage Space

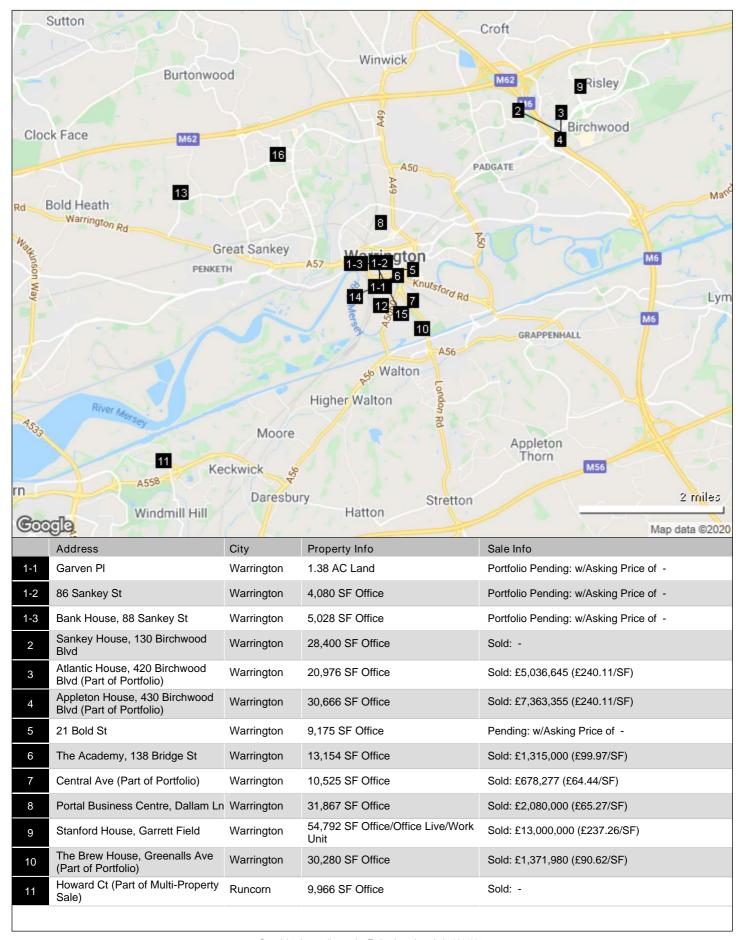
Location Information

Second Address: Trinity Ct

Park Name: Risley Industrial Estate

Market: Warrington

Submarket: Warrington Core Ind/Warrington Core Ind



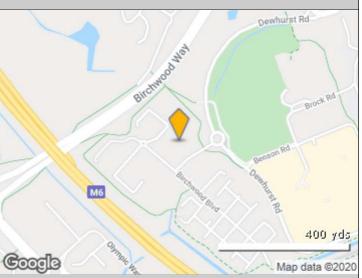
12	Lakeview, 600 Lakeside Dr	Warrington	32,000 SF Office	Sold: £3,550,000 (£110.94/SF)
13	Clearwater 3, Lingley Green Ave	Warrington	10,817 SF Office	Sold: -
14	Nolan House, 10 Mersey St (Part of Portfolio)	Warrington	18,205 SF Office	Sold: £2,900,000 (£159.30/SF)
15	Hilden House, 103 Sankey St (Par of Portfolio)	t Warrington	50,679 SF Office	Sold: -
16	Webster Ct	Warrington	10,070 SF Office	Sold: -

## Sankey House - 130 Birchwood Blvd

SOLD

Warrington, WA3 7QH Sale on 21/01/2020 - Research Complete 28,400 SF Office Building Built in Mar 2001





### Buyer & Seller Contact Info

True Buyer: Your Housing Group

95 Wood Ln Manchester, M31 4LW 0345 345 0272

Buyer Type: Corporate/User

True Seller: TBF & KL Thompson Trust

Ronnie McKee Killyvally Rd Coleraine, BT51 5JZ

028 2955 8353

Seller Type: Trus

Listing Agent: Canning O'Neill

Mark Canning 0161 242 1765

### Transaction Details

ID: 5023661

Sale Date: 21/01/2020

Escrow Length: -

Sale Price: --Unconfirmed

Asking Price: Price/SF: -

Tenure: Freehold
Percent Leased: 100.0%
Tenancy: Multi

Sale Type: -Bldg Type: Office

Year Built/Age: Built in Mar 2001 Age: 18

NIA: 28,400 SF

Land Area: 2.06 AC (89,694 SF)

Star Rating: \*\*\*

### **Transaction Notes**

Your Housing Group have purchased the freehold interest in 130 Birchwood Boulevard, Sankey House, Warrington, WA3 7QH, from TBF & KL Thompson Ministries Trust. The property sold for an undisclosed amount in January 2020.

TBF & KL Thompson Ministries Trust had agent representation, whilst the representation of Our Housing Group is currently not known.

## Sankey House - 130 Birchwood Blvd

**SOLD** 

28,400 SF Office Building Built in Mar 2001 (con't)

**Current Building Information** 

ID: 7458186

Bldg Type: Office Bldg Status: Built in Mar 2001

Star Rating: \*\*\* NIA: 28,400 SF

Total Avail: 0 SF % Leased: 100.0%

Bldg Vacant:0 SFRent/SF/Yr:-Tenancy:MultiElevators:0

Owner Type: Corporate/User
Owner Occupied No Floors:

Typical Floor Size: 9,459 SF Land Area: 2.06 AC Plot Ratio: 0.32

Const Type: Masonry

Parking: 157 free Surface Spaces are available; Ratio of 5.61/1,000 SF Amenities: Accent Lighting, Air Conditioning, Bus Line, Raised Floor

Location Information

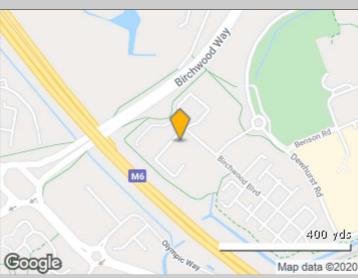
3

Market: Warrington

Submarket: Warrington/Warrington Fringe

Warrington, WA3 7WE Sale on 01/11/2018 for £5,036,645 (£240.11/SF) - Research Complete (Part of Portfolio) 20,976 SF Office Building Built in Oct 1997





Buyer & Seller Contact Info

Recorded Buyer: True Buyer:

> Buyer Type: Buyer Agent:



Recorded Seller: True Seller:

> Seller Type: Listing Agent:

> > Sale Type:

Bldg Type:

Star Rating:

NIA:

Year Built/Age:

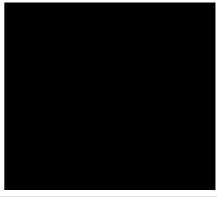
Investment

20,976 SF

\*\*\*

Built in Oct 1997 Age: 21

Office



Transaction Details

ID: 4645715

Sale Date: 01/11/2018

Escrow Length: -

Sale Price: £5,036,645-Allocated

Asking Price: -

Price/SF: £240.11
Tenure: Freehold
Percent Leased: 100.0%
Tenancy: Single
Net Initial Yield: 6.37%

Sale Conditions: Portfolio Sale

No. of Tenants: 1

Tenants at time of sale: Highways England

Legal Desc: The Freehold land shown edged with red on the plan of the above Title

filed at the Registry and being Appleton House, 430 Birchwood Boulevard, Birchwood, Warrington (WA3 7WD) and Atlantic House, 420

Birchwood Boulevard, Birchwood, Warrington (WA3 7WD).

Sale History: Portfolio sale of 2 properties sold for £12,400,000 (£240.11/SF) on 01/11/2018

Portfolio sale of 2 properties sold for £5,575,000 (£107.95/SF) on 01/11/2016

### Atlantic House - 420 Birchwood Blvd

SOLD

20,976 SF Office Building Built in Oct 1997 (con't)

#### **Transaction Notes**

Warrington Borough Council has acquired Atlantic House & Appleton House, Warrington from Commercial Estates Group for £12.4m, reflecting a net initial yield of 6.37%.

CEG completed their value-add play and fulfilled their business plan to re-gear the existing tenant and fill the other vacancy. Refurbishment works were undertaken at Atlantic House.

Both the purchaser and vendor had agent representation.

### **Current Building Information**

ID: 8516455

Bldg Type: Office Star Rating: \*\*\* Total Avail: 0 SF Bldg Vacant: 0 SF Tenancy: Single

Owner Type: Government

Owner Occupied No

Land Area:

Property Mix:

Market:

20,976 SF (100.0%)

Location Information

Parking: 75 Surface Spaces are available; Ratio of 3.57/1,000 SF

Office

Amenities: Security System

Warrington

Submarket: Warrington/Warrington Fringe

County: Cheshire Bldg Status: Built in Oct 1997

NIA: 20,976 SF % Leased: 100.0% Rent/SF/Yr:

Elevators: 0

Floors: Typical Floor Size: 8,206 SF Const Type: Masonry

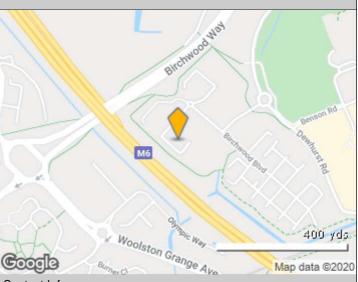
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30/04/2020

3

Warrington, WA3 7WD
Sale on 01/11/2018 for £7,363,355 (£240.11/SF) - Research Complete (Part of Portfolio) 30,666 SF Office Building Built in Aug 2000





Buyer & Seller Contact Info

Recorded Buyer: True Buyer:

> Buyer Type: Buyer Agent:



Recorded Seller: True Seller:

> Seller Type: Listing Agent:

> > Sale Type:

Bldg Type:

Star Rating:

NIA:

Year Built/Age:

Investment

30,666 SF

\*\*\*

Built in Aug 2000 Age: 18

Office



Transaction Details

ID: 4645715

Sale Date: 01/11/2018

Escrow Length: -

Sale Price: £7,363,355-Allocated

Asking Price: -

Price/SF: £240.11
Tenure: Freehold

Percent Leased: 100.0%
Tenancy: Single

Sale Conditions: Portfolio Sale

No. of Tenants:

Tenants at time of sale: New Balance Athletic Shoes (U.K) Ltd

Legal Desc: The Freehold land shown edged with red on the plan of the above Title

filed at the Registry and being Appleton House, 430 Birchwood Boulevard, Birchwood, Warrington (WA3 7WD) and Atlantic House, 420

Birchwood Boulevard, Birchwood, Warrington (WA3 7WD).

Sale History: Portfolio sale of 2 properties sold for £12,400,000 (£240.11/SF) on 01/11/2018

Portfolio sale of 2 properties sold for £5,575,000 (£107.95/SF) on 01/11/2016

## Appleton House - 430 Birchwood Blvd

SOLD

30,666 SF Office Building Built in Aug 2000 (con't)

#### **Transaction Notes**

Warrington Borough Council has acquired Atlantic House & Appleton House, Warrington from Commercial Estates Group for £12.4m, reflecting a net initial yield of 6.37%.

CEG completed their value-add play and fulfilled their business plan to re-gear the existing tenant and fill the other vacancy. Refurbishment works were undertaken at Atlantic House.

Both the purchaser and vendor had agent representation.

### **Current Building Information**

ID: 8516470

Bldg Type: Office Bldg Status: Built in Aug 2000

 Star Rating:
 ★★★
 NIA: 30,666 SF

 Total Avail:
 0 SF
 % Leased: 100.0%

 Bldg Vacant:
 0 SF
 Rent/SF/Yr: 

 Tenancy:
 Single
 Elevators: 0

Owner Type: Government

Owner Occupied No Floors: 3

Typical Floor Size: 12,400 SF Land Area: - Const Type: Masonry

Property Mix: Office 30,666 SF (100.0%)
Parking: 130 Surface Spaces are available; Ratio of 4.23/1,000 SF

Amenities: Security System

**Location Information** 

Market: Warrington

Submarket: Warrington/Warrington Fringe



Warrington, WA1 1EJ 9,175 SF Office Building Built in 1878 Property is for sale

4





### Sale Contacts

Sales Co:

Sales Contact 1:

Sales Contact 2:



### For Sale Data

Asking Price: - Sale Type: Investment
Price/SF: - Bldg Status: Built in 1878

Days on Market: 31 NIA: 9,175 SF

Sale Status: Under Offer
Percent Leased: 100.0%
Tenancy: Single

### **Transaction Notes**

The property comprises a substantial Grade II Listed Building. The building is arranged over three storeys, with a basement and is of brick elevations under a pitched slate roof. There is a small two-storey extension to the rear with a flat felted roof.

The premises benefits from a primary entrance from Bold Street and a secondary entrance from Suez Street.

There is a private car park accessed from Bold Street, where there is a separate single storey brick storage building

Internally the property comprises reception area and meeting room with a series of cellular office rooms, kitchen and toilets.

#### FOR SALE 21 Bold St

Property is for sale (con't)

Owner Type:

# **Current Building Information**

ID: 8572196

Office Bldg Status: Built in 1878 Bldg Type: \*\*\* Star Rating: NIA: 9,175 SF 0 SF % Leased: Total Avail: 100.0% Bldg Vacant: 0 SF Rent/SF/Yr: For Sale Only

Tenancy: Single Elevators:

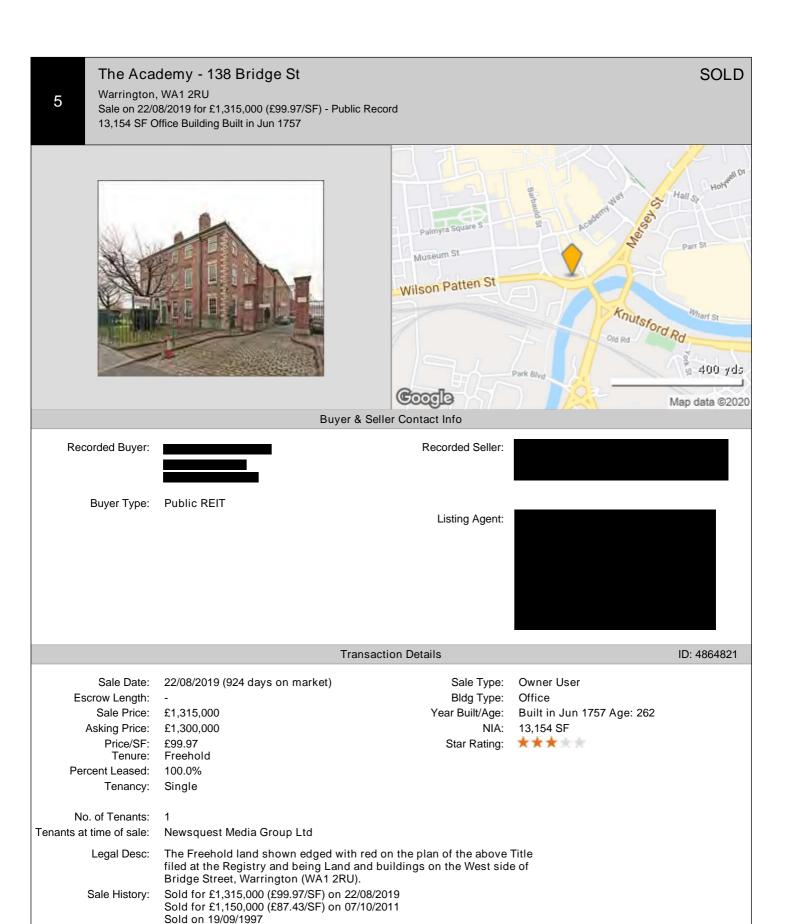
Owner Occupied No Floors: Typical Floor Size: 2,714 SF Land Area: Const Type: Masonry

9,175 SF Property Mix: Office (100.0%)Parking: 17 Surface Spaces are available; Ratio of 1.85/1,000 SF

Amenities: Security System, Storage Space

Location Information

Second Address: Market: Submarket: County:



Sold on 05/02/1990

## The Academy - 138 Bridge St

SOLD

13,154 SF Office Building Built in Jun 1757 (con't)

## **Current Building Information**

ID: 8728293

Bldg Type: Office
Star Rating: ★★★

Total Avail: 0 SF

Bldg Vacant: 0 SF
Tenancy: Single
Owner Type: -

Owner Occupied No

Land Area: -

Bldg Status: Built in Jun 1757

NIA: 13,154 SF % Leased: 100.0% Rent/SF/Yr: -Elevators: 0

Floors: 4

Typical Floor Size: 4,199 SF Const Type: Masonry

Property Mix: Office 13,154 SF (100.0%)
Parking: 27 Surface Spaces are available; Ratio of 2.00/1,000 SF

Amenities: Fenced Lot, Security System, Storage Space

**Location Information** 

Second Address:
Market:
Submarket:
County:

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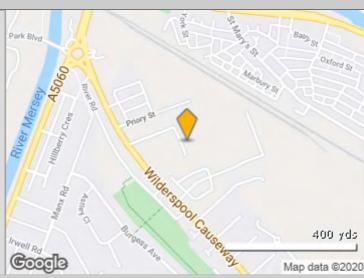
## Unit 2 - Causeway Park - Central Ave

SOLD

6

Warrington, WA4 6QF Sale on 14/09/2019 for £678,277 (£64.44/SF) - Research Complete (Part of Portfolio) 10,525 SF Office Building Built in Jul 1978

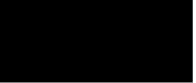




#### Buyer & Seller Contact Info

True Buyer:

Buyer Type:



True Seller:

Listing Agent:

## Transaction Details

ID: 4916226

Sale Date: 14/09/2019

Escrow Length:

Sale Price: £678,277-Allocated

Asking Price:

Price/SF: £64.44 Price/AC Land Gross:

£5,822,120.17

Tenure: Percent Leased:

Freehold 100.0%

Tenancy:

Single

Sale Conditions: Portfolio Sale

No. of Tenants: Tenants at time of sale: **CPM** 

#### Investment Sale Type:

Bldg Type: Office

Year Built/Age: Built in Jul 1978 Age: 41

NIA: 10,525 SF

Land Area: 0.12 AC (5,075 SF)

Star Rating: \*\*\*\*

#### Transaction Notes

Causeway Land Company Ltd has sold the freehold interest in Causeway Park, Warrington to Warrington Borough Council for £6,510,000 reflecting a net initial yield of 9.3%.

The 134,282 sq ft industrial units are let to various tenants such as Erasteel Stubs Ltd, Great bear and CPM UK.

The motivation of the acquisitions was due to regeneration purposes.

Both parties had agent representation

## Unit 2 - Causeway Park - Central Ave

10,525 SF Office Building Built in Jul 1978 (con't)

## SOLD

#### Income Expense Data

Net Income Net Operating Income £605,430

- Debt Service
- Capital Expenditure
Cash Flow

#### **Current Building Information**

ID: 8625455

Bldg Type: Office Bldg Status: Built in Jul 1978

 Star Rating:
 ★★
 NIA: 10,525 SF

 Total Avail:
 0 SF
 % Leased: 100.0%

 Bldg Vacant:
 0 SF
 Rent/SF/Yr: 

 Tenancy:
 Single
 Elevators: 0

Owner Type: Government

Owner Occupied No Floors: 2

Typical Floor Size: 2,200 SF Land Area: 0.12 AC Plot Ratio: 2.07

Const Type:

Property Mix: Office 4,000 SF (100.0%)

Parking: 20 free Surface Spaces are available; Ratio of 5.00/1,000 SF

**Location Information** 

Masonry

Park Name:
Market:
Submarket:
County:

7

#### Portal Business Centre - Dallam Ln

SOLD

Warrington, WA2 7LT Sale on 31/01/2020 for £2,080,000 (£65.27/SF) - Research Complete 31,867 SF Office Building Built in Mar 1993, Renov 2000





Buyer & Seller Contact Info

Recorded Buyer: True Buyer:



Recorded Seller: True Seller:

Buyer Type:

Transaction Details

ID: 5110033

Sale Date: 31/01/2020

Escrow Length:

Sale Price: £2,080,000-Full Value

Asking Price:

Price/SF: £65.27

Price/AC Land Gross: £2,859,106.53

Tenure: Percent Leased:

Freehold 100.0%

Tenancy:

Multi

Sale Type: Investment Bldg Type: Office

Year Built/Age: Built in Mar 1993, Renov 2000 Age: 26

> NIA: 31,867 SF

Land Area: 0.73 AC (31,690 SF)

\*\*\* Star Rating:

Legal Desc:

The Freehold land shown edged with red on the plan of the above Title

filed at the Registry and being land and buildings on the west side of

Dallam Lane, Warrington.

#### **Transaction Notes**

Ram Properties Ltd have purchased the Portal Business Centre by way of an investment for £2,080,000. It is understood that they are expanding their investment portfolio. The transaction was confirmed via The Land Registry.

#### Portal Business Centre - Dallam Ln

SOLD

31,867 SF Office Building Built in Mar 1993, Renov 2000 (con't)

#### **Current Building Information**

Bldg Status:

% Leased:

Rent/SF/Yr:

Elevators:

Plot Ratio:

Typical Floor Size:

Floors:

Const Type: Masonry

NIA:

31,867 SF

100.0%

3

1.01

Withheld

10,771 SF

ID: 7428878

Built in Mar 1993, Renov 2000

Bldg Type: Office

\*\*\* Star Rating: 21,095 SF

Total Avail: Bldg Vacant: 0 SF Tenancy: Multi

Owner Type: Developer/Owner-NTL

Owner Occupied

Land Area: 0.73 AC

Property Mix: Office

Parking: 12 Surface Spaces are available; Ratio of 0.38/1,000 SF

Amenities:

System

24 Hour Access, Accent Lighting, Air Conditioning, Controlled Access, EPC - C, Raised Floor, Security

(100.0%)

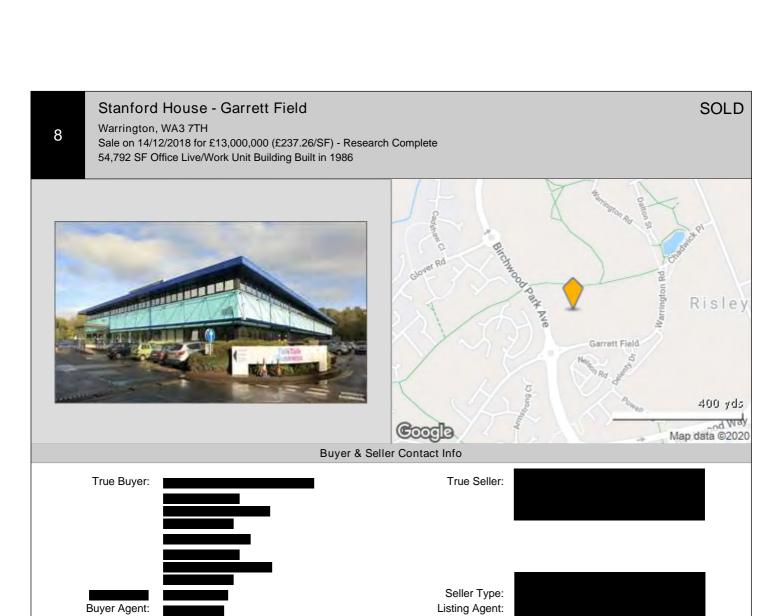
Location Information

31,867 SF

Second Address: Market:

> Submarket: County:

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Transaction Details ID: 4593613

Investment

54,792 SF

\*\*\*

Office Live/Work Unit

Built in 1986 Age: 32

4.73 AC (206,039 SF)

Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:

Sale Date: 14/12/2018

Escrow Length: -

Sale Price: £13,000,000-Confirmed

Asking Price: -

Price/SF: £237.26

Price/AC Land Gross: £2,748,414.38 Tenure: Freehold

Percent Leased: 0.0%
Tenancy: Multi

Net Initial Yield: 7.25%

Legal Desc: The Freehold land shown edged with red on the plan of the

above Title filed at the Registry and being Stanford House, Science Park South, Garrett Field, Birchwood, Warrington (WA3 7TH).

Sale History: Sold for £13,000,000 (£237.26/SF) on 14/12/2018

Sold for £4,000,000 (£73.00/SF) on 03/05/2003 Sold for £3,700,000 (£67.53/SF) on 12/01/2002

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#### Stanford House - Garrett Field

**SOLD** 

54,792 SF Office Live/Work Unit Building Built in 1986 (con't)

#### **Transaction Notes**

Texton Property Fund Ltd has sold the freehold interest in Garrett Field - Stanford House to Warrington Borough Council in Warrington for £13,000,000 in December 2018.

The 54,803 sq ft office building was formerly occupied by Talk Talk, who is paying £1m a year to rent the now vacant building and had five plus years remaining on its lease.

JLL is instructed as leasing agent to let Stanford House on TalkTalk's behalf, seeking either a single occupier or one for each floor.

Both parties were represented in the deal.

#### **Current Building Information**

ID: 8516579

Bldg Type: Office Live/Work Unit Bldg Status: Built in 1986 Star Rating: \*\*\* NIA: 54,792 SF Total Avail: 54,792 SF % Leased: 100.0% Bldg Vacant: 0 SF Rent/SF/Yr: Withheld Elevators: Tenancy: Multi

Owner Type: Government

Owner Occupied No Floors: 2

Typical Floor Size: 27,396 SF
Land Area: 4.73 AC Plot Ratio: 0.27

Const Type: Steel

Parking: 381 Surface Spaces are available; Ratio of 6.95/1,000 SF

Amenities: 24 Hour Access, Central Heating, Demised WC facilities, Kitchen, Natural Light, Open-Plan, Partitioned

Offices, Raised Floor, Reception, Secure Storage, Security System, Storage Space, Suspended Ceilings, Wi-

Fi, Yard

Location Information

Second Address: Garrett Fld

Market: Warrington

Submarket: Warrington/Warrington Fringe

County: Cheshire

9

Warrington, WA4 6HL Sale on 05/10/2018 for £1,371,980 (£90.62/SF) - Research Complete (Part of Portfolio) 30,280 SF Office Building Built in 1757, Renov 1995





Buyer & Seller Contact Info

Recorded Buyer: True Buyer:

> Buyer Type: Buyer Agent:



Recorded Seller: True Seller:

> Seller Type: Listing Agent:

> > Sale Type:

Bldg Type:

Star Rating:

NIA:

Year Built/Age:



Built in 1757, Renov 1995 Age: 261

Transaction Details ID: 4537517

Office

Investment

30,280 SF

\*\*\*

Sale Date: 05/10/2018

Escrow Length:

Sale Price: £1,371,980-Allocated

Asking Price: Price/SF: £90.62

Tenure: Freehold/Long Leasehold

Percent Leased: 100.0% Tenancy: Multi

Sale Conditions: Portfolio Sale, Partial Interest

Transfer (50.00%)

No. of Tenants:

Tenants at time of sale: Agency Central; Ameritz Music Ltd; Assura plc; Assura plc; Assura plc; Assura Properties UK Ltd;

Bruntwood; Clover Leaf Media; Energetics Design & Build; Enjoy Marketing; Ixis IT Limited; Medical Properties Ltd; MMI Engineering Ltd; National Skills Academy; Ryans Solicitors; Steps Charity Worldwide; Team Knowledge; The Secretary of State For Health; Wayne Austin I F A Ltd; Whitestone Scotfield

#### The Brew House - Greenalls Ave

**SOLD** 

30,280 SF Office Building Built in 1757, Renov 1995 (con't)

#### **Transaction Notes**

Bruntwood and Legal & General have entered a 50:50 partnership to create UK's largest property platform dedicated to driving science and technology growth in regional cities. The two partners will invest £360,000,000 of capital into a new company called Bruntwood SciTech.

The deal represents the largest investment made in science and technology property assets in Europe this year. The business plan will grow Bruntwood SciTech's assets from 1.3 million sq ft on day one to over 6.2 million sq ft over the next ten years, increasing the value of the portfolio to £1.8bn.

It is expected to create 20,000 jobs over the next 10 years.

The motivation for this venture is to create opportunity into places where businesses can start and scale. Furthermore, the investment in science and technology will play a crucial role in boosting the UK economy

#### **Current Building Information**

ID: 7446646

Bldg Type: Office Bldg Status: Built in 1757, Renov 1995

 Star Rating:
 ★★★
 NIA: 30,280 SF

 Total Avail:
 0 SF
 % Leased: 100.0%

 Bldg Vacant:
 0 SF
 Rent/SF/Yr: 

 Tenancy:
 Multi
 Elevators: 0

Owner Type: Developer/Owner-NTL

Owner Occupied No Floors: 6

Typical Floor Size: 8,503 SF Land Area: - Const Type: Masonry

Property Mix: Office 30,280 SF (100.0%)
Parking: 20 Surface Spaces are available; Ratio of 0.66/1,000 SF

Amenities: 24 Hour Access, Accent Lighting, Air Conditioning, Raised Floor

Location Information

Park Name:
Market:
Submarket:
County:

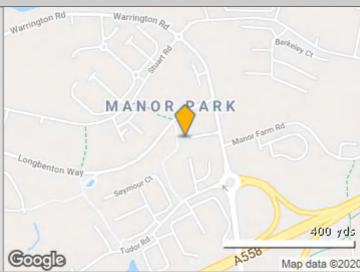
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#### Block B - Manor Park - Howard Ct

SOLD

Runcorn, WA7 1SJ Sale on 01/03/2019 - Research Complete (Part of Multi-Property) 9,966 SF Office Building Built in Aug 1999





Buyer & Seller Contact Info

True Buyer: Buyer Type: Buyer Agent:



True Seller:

Listing Agent:



Transaction Details

ID: 5054692

01/03/2019 Sale Date:

Escrow Length: Sale Price:

Asking Price:

Price/SF:

Tenure: Freehold

Percent Leased: 100.0% Tenancy: Multi

No. of Tenants: 2

Tenants at time of sale: Emovis Operations Mersey Ltd; imovies Itd

Investment Sale Type: Bldg Type: Office

Year Built/Age: Built in Aug 1999 Age: 19

> NIA: 9,966 SF

0.34 AC (14,636 SF) Land Area:

Star Rating: \*\*\*

#### **Transaction Notes**

SIPP Armitage have purchased the freehold interest to the multi property investment sale on Manor Park for £2,230,000.

#### Block B - Manor Park - Howard Ct

**SOLD** 

9,966 SF Office Building Built in Aug 1999 (con't)

#### **Current Building Information**

ID: 7496054

Bldg Type: Office Bldg Status: Built in Aug 1999

Star Rating: \*\*\*

Total Avail: 0 SF

Bldg Vacant: 0 SF

Tenancy: Multi

NIA: 9,966 SF

% Leased: 100.0%

Rent/SF/Yr: 
Elevators: 0

Owner Type: Other - Private

Owner Occupied No Floors: 2

Typical Floor Size: 4,983 SF
Land Area: 0.34 AC Plot Ratio: 0.68
Const Type: Steel

Property Mix: Office 9,966 SF (100.0%)
Parking: 42 Surface Spaces are available; Ratio of 1.97/1,000 SF

Amenities: Accent Lighting, Common Parts WC Facilities, Demised WC facilities, Kitchen, Open-Plan, Recessed

Lighting, Suspended Ceilings

Location Information

Park Name:
Market:
Submarket:
County:

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#### Lakeview - 600 Lakeside Dr

SOLD

Warrington, WA1 1RW Sale on 06/09/2019 for £3,550,000 (£110.94/SF) - Research Complete 32,000 SF Office Building Built in Jul 1995





Buyer & Seller Contact Info

True Buyer:

Buyer Type:

True Seller:

Seller Type: Listing Agent:

Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:



Built in Jul 1995 Age: 24

1.44 AC (62,678 SF)

Investment

32,000 SF

\*\*\*

Office

Transaction Details

ID: 4906988

Sale Date: 06/09/2019

Escrow Length: -

Sale Price: £3,550,000-Confirmed

Asking Price: -

Price/SF: £110.94
Price/AC Land Gross: £2,467,162.42

Fact Land Gross: £2,467,162.42
Tenure: Freehold
Percent Leased: 100.0%

Tenancy: Multi Net Initial Yield: 12.90%

No. of Tenants: 5

Tenants at time of sale: 1st Call Locksmiths; A B Sciex UK Ltd; Countryside Properties plc; Village Hotels & Leisure Ltd; VUR

Village Trading No 1 Limited

Sale History: Sold for £3,550,000 (£110.94/SF) on 06/09/2019

Portfolio sale of 22 properties sold for £203,500,000 on 02/10/2015

#### Lakeview - 600 Lakeside Dr

**SOLD** 

32,000 SF Office Building Built in Jul 1995 (con't)

#### **Transaction Notes**

Northwood investors international Ltd has purchased the freehold interest in 600 Lakeside Drive, Lakeview, Warrington from RDI REIT Plc for £3,550,000 as an investment, reflecting a net initial yield of 12.9%.

CoStar tracks the property as 31,150 sqft (2,893 sqm) of office space.

The property has a Net Rental Income of £0.49m with a Gross Estimated Rental Value of £0.39m with WAULT of 1.6 years.

#### Current Building Information

ID: 7452233

Bldg Type: Office Bldg Status: Built in Jul 1995

Star Rating: \*\*\*

Total Avail: 0 SF

Bldg Vacant: 0 SF

Tenancy: Multi

NIA: 32,000 SF

% Leased: 100.0%

Rent/SF/Yr: 
Elevators: 0

Owner Type: Investment Manager

Owner Occupied No Floors: 3

Typical Floor Size: 17,776 SF Land Area: 1.44 AC Plot Ratio: 0.51

Const Type: Masonry

Property Mix: Office 31,150 SF (100.0%)
Parking: 100 Surface Spaces are available; Ratio of 1.88/1,000 SF

Amenities: Air Conditioning, Raised Floor

Location Information

Market: Warrington

Submarket: Warrington/Warrington Central

County: Cheshire

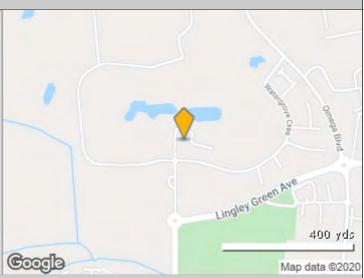
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## Clearwater 3 - Lingley Green Ave

SOLD

Warrington, WA5 3WZ Sale on 28/11/2018 - Research Complete 10,817 SF Office Building





Buyer & Seller Contact Info

Buyer Type:

Seller Type: Listing Agent:



## Transaction Details

ID: 4590222

Sale Date: 28/11/2018 (64 days on market)

Escrow Length: - Sale Price: -

Asking Price: £1,600,000

Price/SF: -

Tenure: Freehold Percent Leased: 100.0%

Sale Type: Investment Bldg Type: Office

Year Built/Age: -

NIA: 10,817 SF Star Rating:

#### **Current Building Information**

ID: 10914841

Bldg Type: Office

Star Rating: \*\* \* \*

Total Avail: 0 SF

Bldg Vacant: 0 SF

Tenancy: Owner Type: Owner Occupied -

Land Area: -

Bldg Status: Existing
NIA: 10,817 SF

% Leased: 100.0% Rent/SF/Yr: -Elevators: 0

Floors: 2

Typical Floor Size: 8,811 SF

Property Mix: Office 10,817 SF (100.0%)

Location Information

Park Name: Lingley Mere Business Park

Market: Warrington

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30/04/2020

Clearwater 3 - L 10,817 SF Office Buildi	Lingley Green Ave	SOLD
Submarket: County:		

## Nolan House - 10 Mersey St

**SOLD** 

13

Warrington, WA1 2BL
Sale on 07/05/2019 for £2,900,000 (£159.30/SF) - Research Complete (Part of Portfolio)
18,205 SF Office Building Built in Apr 1994





Buyer & Seller Contact Info

Recorded Buyer: True Buyer:

> Buyer Type: Buyer Agent:



Recorded Seller: True Seller:

> Seller Type: Listing Agent:

> > Sale Type:

Bldg Type:

Land Area:

Star Rating:

NIA:

Year Built/Age:

Investment

18,205 SF

\*\*\*\*

Built in Apr 1994 Age: 25

0.76 AC (33,032 SF)

Office



#### Transaction Details

ID: 4752254

Sale Date: 07/05/2019

Escrow Length: -

Sale Price: £2,900,000-Confirmed

Asking Price: -

Price/SF: £159.30
Price/AC Land Gross: £3,824,343.93

Tenure: Freehold
Percent Leased: 100.0%
Tenancy: Single
Sale Conditions: Portfolio Sale

No. of Tenants: 1

Tenants at time of sale: Job Centre Plus

Legal Desc: The Freehold land shown edged with red on the plan of the

above Title filed at the Registry and being James Cook House, 79

Corporation Road, Middlesbrough (TS1 2BA).

### Nolan House - 10 Mersey St

SOLD

18,205 SF Office Building Built in Apr 1994 (con't)

#### **Transaction Notes**

Ace Liberty and Stone Plc has completed the purchase of two properties: Nolan House in Warrington for £2,900,000 and James Cook House in Middlesbrough for £7,225,000, for a total consideration of £10.125m from Oval Real Estate. The net initial yield of 7.53% was estimated based the aggregating income of Nolan House and weighted accordingly.

Both properties are let to the Secretary of State for Communities and Local Government, who are long-term tenants, until 31 March 2027. The property in Warrington is the only Jobcentre Plus serving the Warrington South constituency, and likewise the Middlesbrough property is the only Jobcentre Plus servicing its local constituency (Middlesbrough).

The properties are both let on an attractive full repairing and insuring (FRI) basis and are subject to an upwards only market rent review in 2023.

The passing rent for the 18,205 sq ft (1,691 sq m) Nolan House in Warrington was £232,400 per annum. Rental income for the second asset is not publicly available.

Both parties were represented in the transaction.

#### **Current Building Information**

ID: 8509183

Bldg Type: Office
Star Rating: ★★
Total Avail: 0 SF
Bldg Vacant: 0 SF
Tenancy: Single

Owner Type: Investment Manager

Owner Occupied No

a ino

Land Area: 0.76 AC

Bldg Status: Built in Apr 1994 NIA: 18,205 SF

% Leased: 100.0% Rent/SF/Yr: -

Elevators: 0

Floors: 3

Typical Floor Size: 6,000 SF Plot Ratio: 0.55

Const Type: Masonry

Property Mix: Office 18,205 SF (100.0%)

Parking: 80 free Surface Spaces are available; Ratio of 4.07/1,000 SF

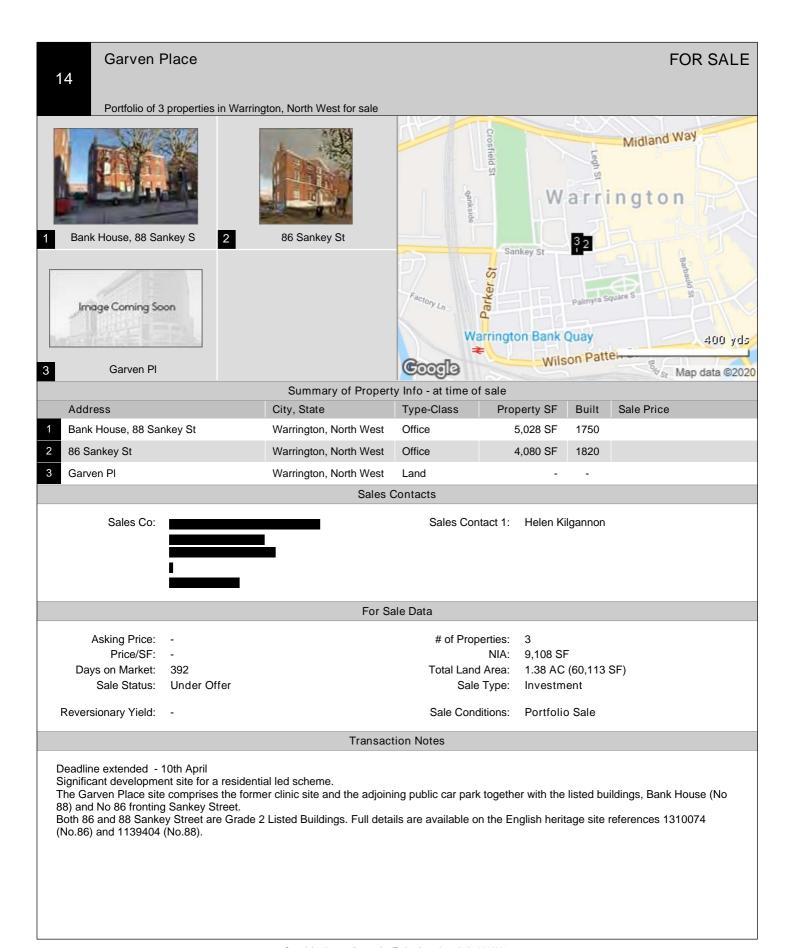
Amenities: Security System, Skylights

Location Information

Market: Warrington

Submarket: Warrington/Warrington Central

County: Cheshire



Garven Place FOR SALE (con't)

Current Building Information: Bank House, 88 Sankey St ID: 11079463

Built in 1750 Bldg Type: Office Bldg Status: \*\*\* Star Rating: NIA: 5,028 SF Total Avail: 0 SF % Leased: 100.0% Bldg Vacant: 0 SF Rent/SF/Yr: For Sale Only

Tenancy: - Elevators: 0
Owner Type: -

Owner Occupied - Floors: 3

Typical Floor Size: 3,809 SF Land Area: -

Location Information

Market: Warrington

Submarket: Warrington/Warrington Central

County: Cheshire

Current Building Information: 86 Sankey St ID: 8578676

Office Bldg Status: Built in 1820 Bldg Type: \*\*\* Star Rating: NIA: 4,080 SF Total Avail: % Leased: 100.0% 0 SF Rent/SF/Yr: Bldg Vacant: 0 SF For Sale Only

Tenancy: Multi Elevators: 0

Owner Type: Government

Owner Occupied No Floors: 3

Typical Floor Size: 1,360 SF
Land Area: - Const Type: Masonry

Property Mix: Office 4,080 SF (100.0%)

Location Information

Market: Warrington

Submarket: Warrington/Warrington Central

County: Cheshire

Current Land Information: Garven PI ID: 11078413

Proposed Use: -

Density Allowed: - Land Area: 1.38 AC (60,113 SF)

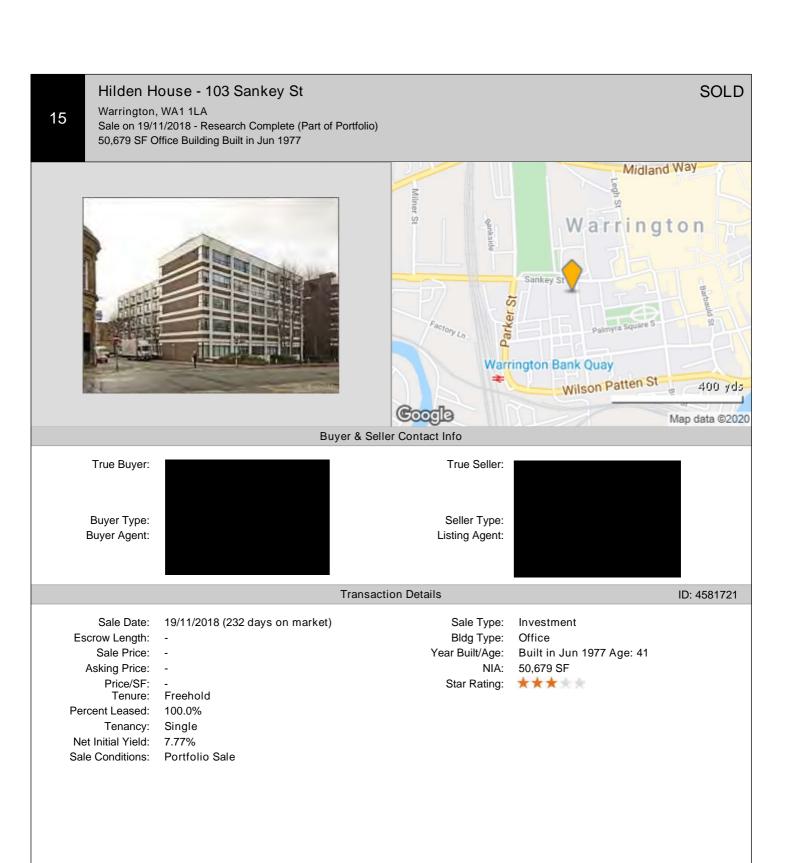
Number of Lots:-Min Div Lot Size:-Max # of Units:-On-Site Improv:-Units per Acre:-Lot Dimensions:-Improvements:-Owner Type:-

Location Information

Market: Warrington

Submarket: Warrington/Warrington Central

County: Cheshire



### Hilden House - 103 Sankey St

SOLD

50,679 SF Office Building Built in Jun 1977 (con't)

#### **Transaction Notes**

Singaporean investor Elite Partners Capital has completed a £282.15m deal to buy Telereal Trillium's Hayhill Portfolio, which comprises 98 regional offices let to the Department for Work and Pensions (DWP). Lloyds has financed the deal with a £177m loan.

Lloyds Bank's agreement is a two-year bridging facility and was arranged by the Real Estate and Housing's global Investors team in London led by Klaus Betz-Vais with support from Lloyds' Singaporean commercial real estate team, led by Tim Wheeler.

The deal reflects a net initial yield of 7.81%, and is the first investment in the UK by Elite.

The Hayhill Portfolio comprises 97 freehold offices, 85% of which are located in town centres across the U.K., measuring a combined 2.6 million square feet. Approximately 99.4% of the rental income is secured against the covenant of the U.K. Secretary of State for Communities and Local Government.

The portfolio is currently let to the Department for Work and Pensions - the U.K.'s largest government department - on 10-year Full Repair and Insurance leases with built-in rent uplifts, which commenced on 1 April 2018 and expire on 31 March 2028. The 2.6m sq ft portfolio has a combined annual rent of £23.29m, and a capital value of £109/sq ft. The DWP took 10-year leases on the offices on 1 April this year.

Both parties were represented in the transaction.

\*\*Please note that further addresses acquired in this deal will be linked into this sale comparable in due course - see attached brochure for full property list\*\*

#### **Current Building Information**

ID: 8534548

Built in Jun 1977

50.679 SF

100.0%

0

NIA:

Bldg Type: Office Bldg Status: Star Rating: \*\*\* Total Avail: 0 SF % Leased: Bldg Vacant: 0 SF Rent/SF/Yr: Elevators: Tenancy: Single

Owner Type: Investment Manager

Owner Occupied Floors: No

10,317 SF Typical Floor Size: Land Area: Const Type: Masonry

Property Mix: Office 50,679 SF (100.0%)

Parking: 45 free Surface Spaces are available

Amenities: Security System

Location Information

Market: Warrington

Submarket: Warrington/Warrington Central

County: Cheshire 16

## Unit 4 - Carina Park - Webster Ct

SOLD

Warrington, WA5 8WD Sale on 21/08/2019 - Research Complete 10,070 SF Office Building Built in 2006



WESTBROOK

Westbrook Way

Westbrook Way

Map data ©2020

Buyer & Seller Contact Info

True Buyer: - True Seller:

Seller Type: Listing Agent:



Transaction Details

ID: 4864814

Sale Date: 21/08/2019 (1,013 days on market)

Escrow Length: -

Sale Price: --Unconfirmed
Asking Price: £1,359,450

Price/SF: -

Tenure: Freehold
Percent Leased: 0.0%
Tenancy: Multi

Sale Type: Owner User Bldg Type: Office

Year Built/Age: Built in 2006 Age: 13

NIA: 10,070 SF

Land Area: 4.18 AC (182,081 SF)

Star Rating: \*\*\*

#### Transaction Notes

An undisclosed buyer has purchased the freehold in Webster Court from and undisclosed vendor on confidential terms and for an undisclosed sum.

#### Unit 4 - Carina Park - Webster Ct

**SOLD** 

10,070 SF Office Building Built in 2006 (con't)

## Current Building Information ID: 7824676

Office Bldg Type: Bldg Status: Built in 2006 \*\*\* Star Rating: NIA: 10,070 SF % Leased: Total Avail: 2,500 SF 100.0% Bldg Vacant: 0 SF Rent/SF/Yr: £14.50 Tenancy: Multi Elevators:

Owner Type: 
Owner Occupied No Floors: 3

Typical Floor Size: 3,357 SF

Land Area: 4.18 AC Plot Ratio: 0.06
Const Type: Steel

Property Mix: Office 10,070 SF (100.0%)
Parking: 38 Surface Spaces are available; Ratio of 3.77/1,000 SF
Amenities: Accent Lighting, Air Conditioning, EPC - C, Raised Floor

Location Information second Address:

Second Address:
Park Name:
Market:
Submarket:
County:

# Appendix 5: Port & Rail Annual Operating Revenue (EBITDA)

#### Returns

	Size	Income	Value
Ships EBITDA			
Bulk Vessels	2,500,000	4.00	10,000,000
Container Vessels	2,500	50.00	125,000
MDHC Dues	2,500,000	1.00	2,500,000
Rail EBITDA	28,000	100.00	2,800,000

15,425,000

Assume that business rates and insurance for the tenant (no Landlord expense) Assumes no berth restrictions

2 vessels per day for 5 days a week each carrying 5kt, therefore 2,500kt per annum - £4 EBITDA per cargo tonne 50 vessels per annum each carrying 50 containers, therefore 2.5kt per annum - £50 EBITDA per box MDHC revenues for passing through the Mersey (£1 per cargo tonne)

2 trains per day, with 40 boxes for 50 weeks per year

# **Appendix 6: Gleeds Budget Estimate**

Project: Port Warrington

Client: Peel Holdings (Management) Limited

Document: Indicative Budget

Date of issue: 30/06/2019

Revision No: Job Number:

MNCM0XXX



Ref	Description		Lower	Upper
	SUMMARY			
1.00	Road Infrastructure & Drainage		£12,098,000	£18,480,500
2.00	Services Infrastructure		£7,624,500	£10,844,500
3.00	Rail Connection		£6,940,739	£8,090,739
4.00	Port Facilities		£23,959,213	£24,544,977
5.00	Buildings Port Warrington Commercial Units		£167,404,534 £70,446,246	£184,144,987 £77,490,870
6.00	Miscellaneous		£3,476,450	£3,824,095
			£291,949,681	£327,420,668

Preliminaries and OH&P	inc	£0.00	£0.00
Risk	10%	£29,194,968	£32,742,067
Fees	8%	£25,691,572	£28,813,019
Total Budget (Rounded)		£347,000,000	£389,000,000

## Exclusions:

- 1 VAT
- 2 Work to plots and dealing with plot abnormals
- 3 Plot entrance features or walled entrances
- 4 Gateway feature signage
- 5 Section 106 or 278 works with the exception of what has been priced
- 6 Works in connection with exiting ponds or watercourses
- 7 Retaining wall structures it is assumed that the new road network will follow existing ground levels
- 8 Site clearance
- 9 Not used
- 10 Inflation is excluded beyond Q2 2019
- 11 Works to Moor Lane swingbridge to be excluded
- 12 Ground remediation excluded
- 13 Turning Facility excluded
- 14 500,000m3 void to fill to be excluded
- 15 Dredging excluded

MNCMXXXX

Utilities/Infrastructure

Date: 30/06/2019





Item	Description	Comment	WSP Cost View (services)	QTY	Unit	Rate	Gleeds Lower Boundary	Gleeds Higher Boundary	Mitigation	Notes
Road Infrastructure	e & Drainage									
New Road Infrastructure	7.3m wide carriageway; including drainage, lighting, footways and cycleway	Drainage assumed to be gravity - no allowance for pumping stations. New roads allowed to whole site as advised by Tier					6,300,000	9,000,000	Review groundconditions and surchargeing, review extent of existing road whah may be able to be upgraded	Approx 4,500m in length
Roundabouts	To existing road at entrance to site - 1nr	Unknown if this is by local authority					200,000	300,000	Review of design and requirements for services diversions - survey required	
Drainage attenuation	Surface water drainage restricted discharge	Volumes range from 70,270m2 to 94,555m2 - open stograge will be required following topo survey. Allowance only at this stage pending agreement of final strategy					2,500,000	5,000,000	Design development; topo survey required to establish where open storage can be achieved	PROVISIONAL COSTS ONL NEEDS REVIEW WITH SGI
Drainage discharge	Allowance for interceptor and connections into the Ship Canal						250,000	500,000	Design development	
Pumpstation	Pumping drainage to canal outfall locations	Advised by Tier					150,000	150,000	Design development	
Foul drainage	PACKAGE SYSTEM NOT ALLOWABLE, SGI TO DEVELOP FOUL DRAINAGE DRAWING	Allowance £40k per plot - Tier					1,120,000	1,120,000	Design development	PACKAGE SYSTEM NOT ALLOWABLE, SGI TO DEVELOP FOUL DRAINAGE DRAWING
Total		T T		<u> </u>			10,520,000	16,070,000		
OH & P						15%	1,578,000	2,410,500		
Sub Total							12,098,000	18,480,500		
Services Infrastruct	ure									
Now Floatrical Infrastructura	: Top area adjacent to Forrest Way (18 number buildings)									
ivew Electrical Illitastructure	Electrical load estimated to range between 3MVA (Standard B8) to	Range may be able to be accommodated without triggering need	f600k-f1 0m: assuming no				600,000	1 000 000	Apply for C3 budget estimates from Scottish	Assumes £200k per 1MVA
	5MVA (Refrigerated B8) Offsite works Estimate  Bottom left units adjacent to Port (10 number buildings)		primary upgrade £200k				200,000		Power/network capacity enquiry to confirm	substation fully constructe
	Electrical load estimated to range between 6MVA (Standard B*) to 14MVA (Refrigerated B8)  Offsite works Estimate		£1.2m - £2.8m - Primary upgrade likely to be required £600k to £1.4m				1,200,000	2,800,000 1,400,000	Apply for C3 budget estimates from Scottish Power/network capacity enquiry to confirm	
	Total load range assuming all as a single phase Total electrival load range could be from 9MVA to 19MVA	Total highly liked to trigger primary sub-station							As above	Space maybe required for 50m x 50m primary sub
New Water Infrastructure	Wholistic 6.26 l/s demand. 2 l/s for the top area and 4.26 l/s for the	We would need to discuss the exact use per building to finalise	£200k connection costs				200,000	200,000	Apply for C3 quotations to United Utilities and	
	bottom left units Offsite works Estimate	infrastructure charges	£500k infrastructure charges				500,000		capacity enquiry	Infrastructure Charges (estimated)
New Gas Infrastructure	3.6 MW for the top site and 8.7 MW for the Port side potentially (TBC)	Gas supply dependent on extent of refrigerated B8 storage. Peel to confirm	Circa £2m for medium pressure gas network on site				2,000,000	2,000,000	Apply to Cadent for network analysis and connection quotation. Might involve a cost and 6 months process	
	Offsite works Estimate						500,000	500,000	•	Estimated
New BT Infrastructure	BT lines and ducts for each plot	Assume ducts and DP's per building plot	£10k per building x18 plots =				280,000	280 000	Recomment dialogue with Openreach and obtain	Costs based on 28 nr
Transference of the second	Offsite works Estimate	, issume dues and or 3 per building plot	£180k				50,000		C3 quotation	buildings Estimated
Existing utilities services on site	Diversion of any existing utilities crossing the site	Unknown at present	Provisionally allow £500k				500,000	500,000	Utility search to be undertaken. Cost range is £2k for whole site, or £1k for two zones	
Total							6,630,000			
OH & P						15%	994,500	1,414,500		
Sub Total							7,624,500			
<b>Rail Connection</b>										

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Utilities/Infrastructure

Date: 30/06/2019

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Item	Description	Comment	WSP Cost View (services)	QTY	Unit	Rate	Gleeds Lower Boundary	Gleeds Higher Boundary	Mitigation	Notes
Private Rail Connection	Supply and laying of new ballast	Costs advised by Sisk					504,782	504,782		
	Suply and installation of pre-stressed G44 sleeper	Costs advised by Sisk					676,466	676,466		
	Supply and installation of Rail CEN 56 Grade A260	Costs advised by Sisk					617,450	617,450		
	Execution of welds in track and turnouts	Costs advised by Sisk					120,605 298,985	120,605		
	Supply and installation of standard crossover 1:8 Supply and installation of buffer stops at depot area	Costs advised by Sisk Costs advised by Sisk					67,890	298,985 67,890		
	Supply and installation of IRJ	Costs advised by Sisk					49,247	49,247		
	Integrating into NWR siding - 200m	Costs advised by Sisk					500,000	500,000		
	Design Fees for Grip Stage 1-5	Costs advised by Sisk					1,100,000	1,100,000		
	BAPA/APA Fees	Costs advised by Sisk					100,000	100,000		
	Allowance only for:									
	Proposed level crossing underneath Action Grange Viaduct for emergency access									
	Hydrogen Pipework Crossing (underneath proposed PWAY alignment Buried Gas Service (underneath proposed PWAY alignment)	) Excluding signalling & OLE					2,000,000	3,000,000		
	Significant bulkfill underneath proposed line Culvert construction underneath the proposed line									
<del> </del>							( 005 405	7.005.405		
Total OH & P						15%	<b>6,035,425</b> 905,314	<b>7,035,425</b> 1,055,314		
Sub Total						1576	6,940,739	8,090,739		
000 1000							.,,	.,		
Port Facilities										
Port Facilities										
For Cracinities	Security Control Building by Employer at entrance to intermodal area			1	item		50,000	50,000		
	Security Barriers (2no) designed by the contractor at entrance to			1	item		10,000	10,000		
	intermodal area (assume each 4m long)									
	Base for Port Office at intermodal area - Space only allowed by	Option 1 text		1	item		25,500	25,500		
	Contractor 192m2 of RC slab 300mm thick allowed for			1			F 000	F 000		
	Base for Stevadore Welfare at intermodal area - Space only allowed by Contractor included in above cost			I	item		5,000	5,000		
Street Lighting	Trench for cable n.e. 1.5m depth			1,748	m	7	12,446	13,690		
Street Lighting	Road lighting column of 10m nominal height, with post top mounted, luminaire at 5 degree tilt - Port Area			58	nr	1,125	65,226	71,748		
Cabling	Cable (all sizes)			1,748	m	4	7,814	8,595		
Cable joint and terminations	All type of termination			58	nr	76	4,391	4,830		
Feeder Pillars	Feeder Pillars			1	nr	3,722	3,722	4,094		
Fencing	Fencing - ISPS	Provisional Quantity		1,000	m	150	150,000	150,000		
Mobile Harbour Crane	Cranes - 4nr	Costs advised by Peel Ports					20,000,000	20,000,000		
Dredging costs	Costs to be advised by Peel						Excl	Excl		
Berth extension - 25m	Provisional allowance only						500,000	1,000,000		
Total							20,834,098	21,343,458		
OH & P						15%	3,125,115	3,201,519		
Sub Total Buildings							23,959,213	24,544,977		
Port Warrington										
	O.,			105.000	£10		E 005 (05	E 500 1/1		
Unit 1	Overall GIA - 125,980ft2		1	125,890	ft2	40	5,035,600	5,539,160		

Date: 30/06/2019

Utilities/Infrastructure

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Item	Description	Comment	WSP Cost View (services) QTY	Unit	Rate	Gleeds Lower Boundary	Gleeds Higher Boundary	Mitigation	Notes
	97 Car Spaces		97	nr	2,000	194,000	213,400	1	
	Service Yard		10,219	m2	110	1,124,090	1,236,499		ļ
	Abnormals - piling to slab	20m piles	125,890	ft2	20	2,517,800	2,769,580		
Unit 2	Overall GIA - 210,243ft2		210,243	ft2	40	8,409,720	9,250,692		
OTHE Z	162 Car Spaces		162	nr	2,000	324,000	356,400		
	Service Yard		10,893	m2	110	1,198,230	1,318,053		
	Abnormals - piling to slab	20m piles	210,243	ft2	20	4,204,860	4,625,346		
11-2-2	O		157.710	640	40	/ 200 400	/ 020 220		
Unit 3	Overall GIA - 157,712ft2 122 Car Spaces		157,712 122	ft2 nr	2,000	6,308,480 244,000	6,939,328 268,400		
	Service Yard		7,259	m2	110	798,490	878,339		
	Abnormals - piling to slab	20m piles	157,712	ft2	20	3,154,240	3,469,664		
		· ·							
Unit 4	Overall GIA - 139,241ft2		139,241	ft2	40	5,569,640	6,126,604		
	108 Car Spaces		108	nr	2,000	216,000	237,600		
	Service Yard		7,189	m2	110	790,790	869,869		ļ
	Abnormals - piling to slab	20m piles	139,241	ft2	20	2,784,820	3,063,302		
Unit 5	Overall GIA - 715,377ft2		715,377	ft2	40	28,615,080	31,476,588		
	553 Car Spaces		553	nr	2,000	1,106,000	1,216,600		l .
	Service Yard		14,843	m2	110	1,632,730	1,796,003		l .
	Abnormals - piling to slab	20m piles	715,377	ft2	20	14,307,540	15,738,294		
Unit 6	Overall GIA - 834,231ft2		834,231	ft2	40	33,369,240	36,706,164		
Offic 0	318 Car Spaces		646	nr	2,000	1,292,000	1,421,200		
	Service Yard		18,188	m2	110	2,000,680	2,200,748		l .
	Abnormals - piling to slab	20m piles	834,231	ft2	20	16,684,620	18,353,082		
11-2-7	O			64.0		1 105 000	1 (00 500		
Unit 7	Overall GIA - 33,00ft2		33,000	ft2	45 2.000	1,485,000	1,633,500		
	26 Car Spaces Service Yard		26 13,541	nr m2	2,000 110	52,000 1,489,510	57,200 1,638,461		l .
	Abnormals - piling to slab	20m piles	33,000	ft2	20	660,000	726,000		
						445 5/0 4/5	4/0 40/ 05/		l
Total OH & P					15%	<b>145,569,160</b> 21,835,374	<b>160,126,076</b> 24,018,911		
Total OH & P Sub Total					15%	145,569,160 21,835,374 167,404,534	160,126,076 24,018,911 184,144,987		
OH & P Sub Total					15%	21,835,374	24,018,911		
OH & P					15%	21,835,374	24,018,911		
OH & P Sub Total	Overall GIA - 36,300ft2		36,300	ft2	<b>15%</b>	21,835,374 <b>167,404,534</b>	24,018,911 184,144,987		
OH & P Sub Total  Commercial Units	Overall GIA - 36,300ft2 52 Car Spaces		36,300 52	ft2 nr		21,835,374	24,018,911		
OH & P Sub Total  Commercial Units			52 1,538		45	21,835,374 167,404,534 1,633,500 104,000 169,180	24,018,911 184,144,987 1,796,850 114,400 186,098		
OH & P Sub Total  Commercial Units	52 Car Spaces	20m piles	52	nr	45 2,000	21,835,374 167,404,534 1,633,500 104,000	24,018,911 184,144,987 1,796,850 114,400		
OH & P Sub Total  Commercial Units  Unit 1	52 Car Spaces Service Yard Abnormals - piling to slab	20m piles	52 1,538 36,300	nr m2 ft2	45 2,000 110 20	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600		
OH & P Sub Total  Commercial Units	52 Car Spaces Service Yard Abnormals - piling to slab Overall GIA - 42,434ft2	20m piles	52 1,538 36,300 42,434	nr m2 ft2 ft2	45 2,000 110 20	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483		
OH & P Sub Total  Commercial Units  Unit 1	52 Car Spaces Service Yard Abnormals - piling to slab Overall GIA - 42,434ft2 80 Car Spaces	20m piles	52 1,538 36,300 42,434 80	nr m2 ft2 ft2 nr	45 2,000 110 20 45 2,000	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000		
OH & P Sub Total  Commercial Units  Unit 1	52 Car Spaces Service Yard Abnormals - piling to slab Overall GIA - 42,434ft2	20m piles	52 1,538 36,300 42,434	nr m2 ft2 ft2	45 2,000 110 20	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab		52 1,538 36,300 42,434 80 2,614 42,434	nr m2 ft2 ft2 nr m2 ft2	45 2,000 110 20 45 2,000 110 20	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548		
OH & P Sub Total  Commercial Units  Unit 1	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2		52 1,538 36,300 42,434 80 2,614 42,434 66,666	nr m2 ft2 ft2 nr m2 ft2	45 2,000 110 20 45 2,000 110 20 40	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces		52 1,538 36,300 42,434 80 2,614 42,434 66,666 120	nr m2 ft2 ft2 nr m2 ft2 ft2 nr	45 2,000 110 20 45 2,000 110 20 40 2,000	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard	20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023	nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2	45 2,000 110 20 45 2,000 110 20 40 2,000 110	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces		52 1,538 36,300 42,434 80 2,614 42,434 66,666 120	nr m2 ft2 ft2 nr m2 ft2 ft2 nr	45 2,000 110 20 45 2,000 110 20 40 2,000	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2	20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666	nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2  Unit 3	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces	20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666 42,434 80	nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2 ft2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20 45 2,000	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530 160,000	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483 176,000		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2  Unit 3	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard	20m piles 20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666 42,434 80 2,016	nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2 ft2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20 45 2,000 110	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530 160,000 221,760	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483 176,000 243,936		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2  Unit 3	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces	20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666 42,434 80	nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2 ft2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20 45 2,000	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530 160,000	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483 176,000		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2  Unit 3	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard	20m piles 20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666 42,434 80 2,016 42,434	nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2 ft2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20 45 2,000 110	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530 160,000 221,760 848,680	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483 176,000 243,936 933,548		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2  Unit 3  Unit 4	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab	20m piles 20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666 42,434 80 2,016	nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2 ft2 ft2 ft2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20 45 2,000 110 20	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530 160,000 221,760	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483 176,000 243,936		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2  Unit 3  Unit 4	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 110,634ft2	20m piles 20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666 42,434 80 2,016 42,434	nr m2 ft2 ft2 nr m2 ft2 ft2 nr m2 ft2 ft2 ft2 ft2 ft2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20 45 2,000 110 20 45	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530 160,000 221,760 848,680 4,425,360	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483 176,000 243,936 933,548 4,867,896		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2  Unit 3	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 110,634ft2 208 Car Spaces	20m piles 20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666 42,434 80 2,016 42,434 110,634 208	nr m2 ft2 ft2 nr m2 ft2 ft2 ft2 ft2 ft2 ft2 ft2 ft2 ft2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20 45 2,000 110 20	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530 160,000 221,760 848,680 4,425,360 416,000	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483 176,000 243,936 933,548 4,867,896 457,600		
OH & P Sub Total  Commercial Units  Unit 1  Unit 2  Unit 3  Unit 4	52 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 66,666ft2 120 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 42,434ft2 80 Car Spaces Service Yard Abnormals - piling to slab  Overall GIA - 110,634ft2 208 Car Spaces Service Yard	20m piles 20m piles 20m piles	52 1,538 36,300 42,434 80 2,614 42,434 66,666 120 4,023 66,666 42,434 80 2,016 42,434 110,634 208 6,232	nr m2 ft2 ft2 nr m2 ft2 ft2 ft2 ft2 ft2 ft2 ft2 nr m2 ft2 ft2	45 2,000 110 20 45 2,000 110 20 40 2,000 110 20 45 2,000 110 20	21,835,374 167,404,534 1,633,500 104,000 169,180 726,000 1,909,530 160,000 287,540 848,680 2,666,640 240,000 442,530 1,333,320 1,909,530 160,000 221,760 848,680 4,425,360 416,000 685,520	24,018,911 184,144,987 1,796,850 114,400 186,098 798,600 2,100,483 176,000 316,294 933,548 2,933,304 264,000 486,783 1,466,652 2,100,483 176,000 243,936 933,548 4,867,896 457,600 754,072		

Date: 30/06/2019

Utilities/Infrastructure

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Item	Description	Comment	WSP Cost View (services)	QTY	Unit	Rate	Gleeds Lower Boundary	Gleeds Higher Boundary	Mitigation	Notes
	73 Car Spaces			73	nr	2,000	146,000	160,600		
	Service Yard			4,029	m2	110	443,190	487,509		
	Abnormals - piling to slab	20m piles		46,887	ft2	20	937,740	1,031,514		
Unit 7	Overall GIA - 127,875ft2			127,875		40	5,115,000	5,626,500		
	240 Car Spaces Service Yard			240 4,045	nr m2	2,000 110	480,000 444,950	528,000 489,445		
	Abnormals - piling to slab	20m piles		127,875		20	2,557,500	2,813,250		
	Abriormals pilling to stab	Zom pilos		127,070		20	2,007,000	2,010,200		
Unit 8	Overall GIA - 29,599ft2			29,599	ft2	45	1,331,955	1,465,151		
	46 Car Spaces			46	nr	2,000	92,000	101,200		
	Service Yard			3,545	m2	110	389,950	428,945		
	Abnormals - piling to slab	20m piles		29,599	ft2	20	591,980	651,178		
Unit 9	Overall GIA - 22,732ft2			22,732	ft2	45	1,022,940	1,125,234		
Utilit 9	43 Car Spaces			43	nr	2,000	86,000	94,600		
	Service Yard			1,698	m2	110	186,780	205,458		
	Abnormals - piling to slab	20m piles		22,732	ft2	20	454,640	500,104		
		·								
Unit 10	Overall GIA -34,100ft2			34,100	ft2	40	1,364,000	1,500,400		
	64 Car Spaces			64	nr	2,000	128,000	140,800		
	Service Yard	20		1,908		110	209,880	230,868		
	Abnormals - piling to slab	20m piles		34,100	ft2	20	682,000	750,200		
Unit 11	Overall GIA - 19.061ft2			19,061	ft2	45	857,745	943,520		
OTHE TT	31 Car Spaces			31	nr	2,000	62,000	68,200		
	Service Yard			1,090	m2	110	119,900	131,890		
	Abnormals - piling to slab	20m piles		19,061	ft2	20	381,220	419,342		
Unit 12	Overall GIA - 17,759ft2			17,759	ft2	45	799,155	879,071		
	27 Car Spaces Service Yard			27	nr m2	2,000 110	54,000 126,280	59,400 138,908		
	Abnormals - piling to slab	20m piles		1,148 17,759		20	355,180	390,698		
	Abriormals pilling to stab	2511 piles		17,707		20	000,100	070,070		
Unit 13 A-D	Overall GIA - 14,000ft2			14,000	ft2	45	630,000	693,000		
	24 Car Spaces			24	nr	2,000	48,000	52,800		
	Service Yard			1,262	m2	110	138,820	152,702		
	Abnormals - piling to slab	20m piles		14,000	ft2	20	280,000	308,000		
Unit 14 A-E	Overall GIA - 25,000ft2			25,000	ft2	45	1,125,000	1,237,500		
Offit 14 A-L	40 Car Spaces			25,000	nr	2,000	80,000	88,000		
	Service Yard			2,500		110	275,000	302,500		
	Abnormals - piling to slab	20m piles		25,000		20	500,000	550,000		
Unit 15	Overall GIA - 19,374ft2			19,374	ft2	45	871,830	959,013		
	83 Car Spaces Service Yard			40 2,500	nr m2	2,000 110	80,000 275,000	88,000 302,500		
	Abnormals - piling to slab	20m piles		19,374		20	387,480	426,228		
	Abriormals pilling to stab	2511 piles		17,071	112	20	307,100	120,220		
Unit 16	Overall GIA - 18,000ft2			18,000	ft2	45	810,000	891,000		
	76 Car Spaces			76	nr	2,000	152,000	167,200		
	Service Yard			2,500		110	275,000	302,500		
	Abnormals - piling to slab	20m piles		18,000	ft2	20	360,000	396,000		
Unit 17	Overall GIA - 18,191ft2			18,191	ft2	45	818,595	900,455		
January 17	105 Car Spaces			10,191	nr	2,000	210,000	231,000		
	Service Yard			2,500		110	275,000	302,500		
	Abnormals - piling to slab	20m piles		18,191	ft2	20	363,820	400,202		
Unit 18	Overall GIA - 20,297ft2			20,297	ft2	45	913,365	1,004,702		
	32 Car Spaces Service Yard			1,066	nr m2	2,000 110	120,000 117,260	132,000 128,986		
	Service Yard Abnormals - piling to slab	20m piles		20,297		20	405,940	128,986 446,534		
	or mail printing to slub	2011 191100		20,277	112	20	403,740	770,554		
Unit 19	Overall GIA - 20,269ft2			20,269	ft2	45	912,105	1,003,316		
	32 Car Spaces			32		2,000	64,000	70,400		
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Date: 30/06/2019

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Item	Description	Comment	WSP Cost View (services) QT	TY	Unit	Rate	Gleeds Lower Boundary	Gleeds Higher Boundary	Mitigation	Notes
	Service Yard			1,812	m2	110	199,320	219,252		
	Abnormals - piling to slab	20m piles	20	0,269	ft2	20	405,380	445,918		
Unit 20	Overall GIA - 32,216ft2		32	2,216	ft2	40	1,288,640	1,417,504		
	25 Car Spaces			25	nr	2,000	50,000	55,000		
	Service Yard			1,856	m2	110	204,160	224,576		
	Abnormals - piling to slab	20m piles	32	2,216	ft2	20	644,320	708,752		
Unit 21	Overall GIA - 19,375ft2		10	9,375	ft2	45	871,875	959,063		
OTHE ZT	0 Car Spaces			0	nr	2,000	0,1,0,0	0		
	Service Yard			1,595	m2	110	175,450	192,995		
	Abnormals - piling to slab	20m piles		9,375	ft2	20	387,500	426,250		
Halt Of Dates There	O			F 400	64.0	F.0	25/ 150	201 7/5		
	Overall GIA - 5,123ft2			5,123	ft2	50 2.000	256,150	281,765		
	68 Car Spaces Service Yard			68	nr m2	2,000 110	136,000	149,600		
	Abnormals - piling to slab	20m piles	,	5,123	ft2	20	102,460	112,706		
	Paris mais paris to sau			0,120		20	102/100			
Unit C2 - Drive Thru	Overall GIA - 2,486ft2			2,486	ft2	50	124,300	136,730		
	25 Car Spaces			33	nr	2,000	66,000	72,600		
	Service Yard			0	m2	110	0	0		
	Abnormals - piling to slab	20m piles	-	2,486	ft2	20	49,720	54,692		
Office Units A	Overall GIA - 6,458ft2			6,458	ft2	50	322,900	355,190		
Office Offica A	115 Car Spaces			115	nr	2,000	230,000	253,000		
	Service Yard			0	m2	110	0	0		
	Abnormals - piling to slab	20m piles		6,458	ft2	20	129,160	142,076		
a.c					51.0					
Office Units B	Overall GIA - 8,090ft2		8	8,090	ft2	50	404,500			
	84 Car Spaces Service Yard			84	nr m2	2,000 110	168,000	184,800		
	Abnormals - piling to slab	20m piles	,	8,090	ft2	20	161,800	177,980		
	, which have paining to see			0,070		20	.0.,000	177700		
Office Units D	Overall GIA - 11,502ft2		1	1,502	ft2	50	575,100	632,610		
	82 Car Spaces			82	nr	2,000	164,000	180,400		
	Service Yard			0	m2	110	0	0		
	Abnormals - piling to slab	20m piles	1	1,502	ft2	20	230,040	253,044		
Office Units E	Overall GIA - 8,610ft2			8,610	ft2	50	430,500	473,550		
	62 Car Spaces			62	nr	2,000	124,000	136,400		
	Service Yard			0	m2	110	0	0		
	Abnormals - piling to slab	20m piles	8	8,610	ft2	20	172,200	189,420		
Total	T	<u> </u>					61,257,605	67,383,366		
OH & P					OH&P	15%		10,107,505		
Sub Total							70,446,246	77,490,870		
Miscellaneous										
Demolition	Demolition of existing buildings - 18,600m2		15	8,600	55	1,023,000	1,023,000	1,125,300		
Demontion	Demontion of existing buildings - 10,000m2			0,000	55	1,023,000	1,023,000	1,125,300		
Country Park	Country Park	Costs advised by Peel					2,000,000	2,200,000		
Filling existing waterbody	Is this required	Costs to be advised					0	0		
and recreation of new pond										
elsewhere										
Additional site roads		Costs to be advised					0	0		
associated with the building										
units										
Ecological Mitigation		Costs to be advised by Peel					excl	excl		
Package										
Forest Site Clearance		General allowance for the clearance of the site								
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Item	Description	Comment	WSP Cost View (services)	QTY	Unit	Rate Gleeds Lower	Gleeds Higher	Mitigation	Notes
			(,			Boundary	Boundary		
andscaping to Moor Lane		Allowance for landscaping to Moor Lane							
Total						3,023,000	3,325,300		
OH & P						<b>15%</b> 453,450	498,795		
Sub Total						3,476,450	3,824,095		
	SUB-TOTAL		£ -			291,949,681	327,420,668		
	Professional Fees - 10%					23,355,975	26,193,653	Fee quotes	Allowance only
	Risk - 10%					31,530,566	35,361,432		Allowance only
	TOTAL					247.000.000	200 000 000		
	TOTAL					347,000,000	389,000,000		

- Notes

  1 Based on AEW Architects Plan reference: B10173-AEW-SI-00-DR-A-109 Revision P1
  2 It is assumed that tier consult shall provide input regarding any foul and surgace water considerations
  3 Refer to WSP provisional utilities load assessment and ranges
  4 Types of use of each building to be advised by Peel

Date: 30/06/2019

# **Appendix 7:** DCF Appraisal (Promoter's)

Division: PEEL L&P and PORTS
Project: PORT WARRINGTON

Income/Expenditure	Value			
Initial Capital outlay (enter as positive)	£392,130,554			
Interest rate	6.5%			

IRR	9.38%					
NPV	£41,999,854					
Payback	10.2 Years					

#### \*\*\*\* COMPLETE TABLE BELOW TO SHOW EXPECTED CASHFLOWS \*\*\*\*

	Opex Costs/savings					Income			
Term in years	Capital (enter as positive)	Opex Additions (enter as positive)	Opex savings (enter as positive)	Total	Incremental Revenue	Asset sales	Total	Cash flow	Cumulative cash flow
0	64,915,988	0	0	64,915,988	0	0	0	(64,915,988)	(64,915,988)
1	191,845,324	0	0	191,845,324	0	0	0	(191,845,324)	(256,761,312)
2	5,897,676	0	0	5,897,676	0	196,880,970	196,880,970	190,983,294	(65,778,018)
3	64,913,965	0	0	64,913,965	3,856,250	6,961,231	10,817,481	(54,096,485)	(119,874,503)
4	23,748,736	0	0	23,748,736	5,398,750	68,520,960	73,919,710	50,170,974	(69,703,529)
5	28,926,037	0	0	28,926,037	6,941,250	0	6,941,250	(21,984,787)	(91,688,315)
6	4,194,274	0	0	4,194,274	8,483,750	27,236,324	35,720,074	31,525,800	(60,162,516)
7	2,978,025	0	0	2,978,025	11,568,750	4,950,646	16,519,396	13,541,371	(46,621,144)
8	4,710,529	0	0	4,710,529	13,111,250	0	13,111,250	8,400,721	(38,220,423)
9	0	0	0	0	14,653,750	4,435,364	19,089,114	19,089,114	(19,131,310)
10	0	0	0	0	15,425,000	0	15,425,000	15,425,000	(3,706,310)
11	0	0	0	0	15,733,500	0	15,733,500	15,733,500	12,027,190
12	0	0	0	0	16,048,170	0	16,048,170	16,048,170	28,075,360
13	0	0	0	0	16,369,133	0	16,369,133	16,369,133	44,444,494
14	0	0	0	0	16,696,516	0	16,696,516	16,696,516	61,141,010
15	0	0	0	0	17,030,446	0	17,030,446	17,030,446	78,171,456
16	0	0	0	0	17,371,055	0	17,371,055	17,371,055	95,542,511
17	0	0	0	0	17,718,476	0	17,718,476	17,718,476	113,260,988
18	0	0	0	0	18,072,846	0	18,072,846	18,072,846	131,333,834
19	0	0	0	0	18,434,303	0	18,434,303	18,434,303	149,768,137
20	0	0	0	0	18,802,989	0	18,802,989	18,802,989	168,571,126
21	0	0	0	0	19,179,049	0	19,179,049	19,179,049	187,750,174
22	0	0	0	0	19,562,630	0	19,562,630	19,562,630	207,312,804
23	0	0	0	0	19,953,882	0	19,953,882	19,953,882	227,266,686
24	0	0	0	0	20,352,960	0	20,352,960	20,352,960	247,619,646
25	0	0	0	0	20,760,019	0	20,760,019	20,760,019	268,379,665
	392,130,554						268,379,665 NPV = £41,999,854		
					 		IRR=	9.38%	_

## **Appendix 8: Residual Development Appraisal**

Port Warrington & Warrington Commercial Park Draft Financial Appraisal



Development Appraisal Licensed Copy 01 May 2020 APPRAISAL SUMMARY LICENSED COPY

# Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Appraisal Summary for Merged Phases 1 2 3 4 5 6 7

Currency in £

REVENUE

Rental Area Summary				Initial	Net Rent	Initial
	Units	ft²	Rent Rate ft <sup>2</sup>	MRV/Unit	at Sale	MRV
PW Unit 5	1	565,353	6.00	3,392,118	3,392,118	3,392,118
PW Unit 6	1	750,808	6.00	4,504,847	4,504,847	4,504,847
WCP Unit 1	1	32,670	6.00	196,020	196,020	196,020
WCP Unit 2	1	38,191	6.00	229,144	229,144	229,144
WCP Unit 3	1	59,999	6.00	359,996	359,996	359,996
WCP Unit 4	1	38,191	6.00	229,144	229,144	229,144
WCP Unit 5	1	99,571	6.00	597,424	597,424	597,424
WCP Unit 6	1	42,198	6.00	253,190	253,190	253,190
WCP Unit 7	1	115,088	6.00	690,525	690,525	690,525
WCP Unit A (B1 Office)	1	25,832	10.00	258,320	258,320	258,320
WCP Unit B (B1 Office)	1	19,416	10.00	194,160	194,160	194,160
PW Unit 1	1	113,382	6.00	680,292	680,292	680,292
PW Unit 2	1	189,219	6.00	1,135,312	1,135,312	1,135,312
PW Unit 3	1	141,941	6.00	851,645	851,645	851,645
PW Unit 4	1	125,317	6.00	751,901	751,901	751,901
PW Unit 7	1	29,700	6.00	178,200	178,200	178,200
Port & Rail Revenue	1			3,856,250	3,856,250	3,856,250
Port & Rail Revenue	1			3,856,250	3,856,250	3,856,250
WCP Unit 8	1	26,639	6.00	159,835	159,835	159,835
WCP Unit 9	1	20,459	6.00	122,753	122,753	122,753
WCP Unit 10	1	30,690	6.00	184,140	184,140	184,140
WCP Unit 11	1	17,155	6.00	102,929	102,929	102,929
WCP Unit 12	1	15,983	6.00	95,899	95,899	95,899
WCP Unit 18	1	18,267	6.00	109,604	109,604	109,604
WCP Unit 19	1	18,242	6.00	109,453	109,453	109,453
WCP Unit 20	1	28,994	6.00	173,966	173,966	173,966
WCP Unit 13 A-D	1	12,600	6.00	75,600	75,600	75,600
WCP Unit 14 A-F	1	27,000	6.00	162,000	162,000	162,000
WCP Unit 15	1	17,761	6.00	106,564	106,564	106,564
WCP Unit 16	1	16,200	6.00	97,200	97,200	97,200
Port & Rail Revenue	1			3,856,250	3,856,250	3,856,250
WCP Unit D (B1 Office)	1	18,403	10.00	184,032	184,032	184,032
WCP Unit E (B1 Office)	1	13,776	10.00	137,760	137,760	137,760
Port & Rail Revenue	1			3,856,250	3,856,250	3,856,250
WCP Unit 17	1	16,372	6.00	98,231	98,231	98,231
WCP Unit C1	1	4,611	6.00	27,664	27,664	27,664
WCP Unit C2	1	2,237	6.00	13,424	13,424	13,424

APPRAISAL SUMMARY					LICEN	SED COPY
Port Warrington & Warrington Commercial Park Draft Financial Appraisal						
WCP Unit 21 Totals	1 <b>38</b>	17,438 <b>2,709,701</b>	6.00	104,625	104,625 <b>31,992,917</b>	104,625 <b>31,992,917</b>
Investment Valuation						
PW Unit 5 Market Rent	3,392,118	YP @	5.2500%	19.0476		
(1yr Rent Free)		PV 1yr @	5.2500%	0.9501	61,388,856	
PW Unit 6 Market Rent (1yr Rent Free)	4,504,847	YP @ PV 1yr @	5.2500% 5.2500%	19.0476 0.9501	81,526,477	
WCP Unit 1 Market Rent (1yr Rent Free)	196,020	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	3,378,199	
WCP Unit 2 Market Rent (1yr Rent Free)	229,144	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	3,949,050	
WCP Unit 3						
Market Rent (1yr Rent Free)	359,996	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	6,204,160	
WCP Unit 4	000.444	VD 0	5.500004	40.4040		
Market Rent (1yr Rent Free)	229,144	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	3,949,050	
WCP Unit 5 Market Rent (1yr Rent Free)	597,424	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	10,295,969	
WCP Unit 6		,			,,	
Market Rent (1yr Rent Free)	253,190	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	4,363,461	
WCP Unit 7 Market Rent (1yr Rent Free)	690,525	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	11,900,474	
WCP Unit A (B1 Office) Market Rent (1yr Rent Free)	258,320	YP @ PV 1yr @	6.5000% 6.5000%	15.3846 0.9390	3,731,600	
WCP Unit B (B1 Office)						

APPRAISAL SUMMARY	LICENSED CO
APPRAISAL SUMMARY	LICENSED CO

Port Warrington & Warrington Commercial Park Draft Financial Appraisal					
Market Rent (1yr Rent Free)	194,160	YP @ PV 1yr @	6.5000% 6.5000%	15.3846 0.9390	2,804,767
PW Unit 1 Market Rent (1yr Rent Free)	680,292	YP @ PV 1yr @	5.2500% 5.2500%	19.0476 0.9501	12,311,585
PW Unit 2 Market Rent (1yr Rent Free)	1,135,312	YP @ PV 1yr @	5.2500% 5.2500%	19.0476 0.9501	20,546,313
PW Unit 3 Market Rent (1yr Rent Free)	851,645	YP @ PV 1yr @	5.2500% 5.2500%	19.0476 0.9501	15,412,642
PW Unit 4 Market Rent (1yr Rent Free)	751,901	YP @ PV 1yr @	5.2500% 5.2500%	19.0476 0.9501	13,607,536
PW Unit 7 Market Rent (1yr Rent Free)	178,200	YP @ PV 1yr @	5.2500% 5.2500%	19.0476 0.9501	3,224,975
Port & Rail Revenue Current Rent	3,856,250	YP @	5.2500%	19.0476	73,452,381
Port & Rail Revenue Current Rent	3,856,250	YP @	5.2500%	19.0476	73,452,381
WCP Unit 8 Market Rent (1yr Rent Free)	159,835	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	2,754,582
WCP Unit 9 Market Rent (1yr Rent Free)	122,753	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	2,115,516
WCP Unit 10 Market Rent (1yr Rent Free)	184,140	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	3,173,460
WCP Unit 11 Market Rent (1yr Rent Free)	102,929	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	1,773,880
WCP Unit 12					

95,899 109,604 109,453 173,966	YP @ PV 1yr @ YP @ PV 1yr @ YP @ PV 1yr @	5.5000% 5.5000% 5.5000% 5.5000% 5.5000%	18.1818 0.9479 18.1818 0.9479 18.1818 0.9479	1,652,712 1,888,907 1,886,301
109,604 109,453	PV 1yr @ YP @ PV 1yr @ YP @ PV 1yr @	5.5000% 5.5000% 5.5000% 5.5000%	0.9479 18.1818 0.9479 18.1818	1,888,907
109,453	PV 1yr @ YP @ PV 1yr @	5.5000% 5.5000% 5.5000%	0.9479 18.1818	
	PV 1yr @	5.5000%		1,886,301
173,966	YP @			
	PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	2,998,128
75,600	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	1,302,887
162,000	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	2,791,900
106,564	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	1,836,512
97,200	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	1,675,140
3,856,250	YP @	5.2500%	19.0476	73,452,381
184,032	YP @ PV 1yr @	6.5000% 6.5000%	15.3846 0.9390	2,658,462
137,760	YP @ PV 1yr @	6.5000% 6.5000%	15.3846 0.9390	1,990,033
3,856,250	YP @	5.2500%	19.0476	73,452,381
	3,856,250 184,032 137,760	PV 1yr @  3,856,250	PV 1yr @ 5.5000%  3,856,250	PV 1yr @ 5.5000% 0.9479  3,856,250 YP @ 5.2500% 19.0476  184,032 YP @ 6.5000% 15.3846 PV 1yr @ 6.5000% 0.9390  137,760 YP @ 6.5000% 15.3846 PV 1yr @ 6.5000% 0.9390

APPRAISAL SUMMARY					LICENSED COPY
Port Warrington & Warrington Commercial Park Draft Financial Appraisal					
Market Rent (1yr Rent Free)	98,231	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	1,692,915
WCP Unit C1 Market Rent (1yr Rent Free)	27,664	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	476,763
WCP Unit C2 Market Rent (1yr Rent Free)	13,424	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	231,355
WCP Unit 21 Market Rent (1yr Rent Free)	104,625	YP @ PV 1yr @	5.5000% 5.5000%	18.1818 0.9479	1,803,102
Total Investment Valuation					587,107,190
GROSS DEVELOPMENT VALUE				587,107,190	
Purchaser's Costs Effective Purchaser's Costs Rate		6.80%	-39,923,289	-39,923,289	
NET DEVELOPMENT VALUE				547,183,901	
NET REALISATION				547,183,901	
OUTLAY					
ACQUISITION COSTS Fixed Price Fixed Price (248.89 Acres @ 70,723.30 /Acre)		17,602,323	17,602,323		
Stamp Duty Agent Fee		5.00% 1.00%	880,116 176,023	17,602,323	
Legal Fee		0.50%	88,012	1,144,151	
Other Acquisition Other Acquisition			3,000,000	3,000,000	
CONSTRUCTION COSTS Construction	ft²	Build Rate ft²	Cost		
PW Unit 5 PW Unit 6 WCP Unit 1	628,170 834,231 36,300	82.58 82.58 88.37	51,874,279 68,890,796 3,207,831		

APPRAISAL SUMMARY LICENSED COPY

4,798,937

1,599,646

15.00%

5.00%

APPRAISAL SUMMARY				
<b>Port Warrington &amp; Warrington Commer</b>	cial Park			
Draft Financial Appraisal				
WCP Unit 2	42,434	88.37	3,749,893	
WCP Unit 3	66,666	88.37	5,891,274	
WCP Unit 4	42,434	88.37	3,749,893	
WCP Unit 5	110,634	88.37	9,776,727	
WCP Unit 6	46,887	88.37	4,143,404	
WCP Unit 7	127,875	88.37	11,300,314	
WCP Unit A (B1 Office)	32,290	88.37	2,853,467	
WCP Unit B (B1 Office)	24,270	88.37	2,144,740	
PW Unit 1	125,980	82.58	10,403,428	
PW Unit 2	210,243	82.58	17,361,867	
PW Unit 3	157,712	82.58	13,023,857	
PW Unit 4	139,241	82.58	11,498,522	
PW Unit 7	33,000	82.58	2,725,140	
WCP Unit 8	29,599	88.37		
WCP Unit 9	29,599	88.37	2,615,664	
			2,008,827	
WCP Unit 10	34,100	88.37	3,013,417	
WCP Unit 11	19,061	88.37	1,684,421	
WCP Unit 12	17,759	88.37	1,569,363	
WCP Unit 18	20,297	88.37	1,793,646	
WCP Unit 19	20,269	88.37	1,791,172	
WCP Unit 20	32,216	88.37	2,846,928	
WCP Unit 13 A-D	14,000	88.37	1,237,180	
WCP Unit 14 A-F	30,000	88.37	2,651,100	
WCP Unit 15	19,734	88.37	1,743,894	
WCP Unit 16	18,000	88.37	1,590,660	
WCP Unit D (B1 Office)	23,004	88.37	2,032,863	
WCP Unit E (B1 Office)	17,220	88.37	1,521,731	
WCP Unit 17	18,191	88.37	1,607,539	
WCP Unit C1	5,123	88.37	452,720	
WCP Unit C2	2,486	88.37	219,688	
WCP Unit 21	<u>19,375</u>	88.37	<u>1,712,169</u>	
Totals	3,021,533 ft <sup>2</sup>		254,688,410	
Developers Contingency		10.00%	33,980,069	
Road Infr. & Drainage			15,289,250	
Services			9,234,500	
Rail Connection			7,515,739	
Port Facilities			24,252,096	
Misc. (Demo. & Country Park)			3,650,273	348,610,337
PROFESSIONAL FEES				2 10,0 10,001
PROFESSIONAL FEES		0.000/	25 170 424	
Professional Fees		8.00%	25,170,421	25 170 424
MARKETING & LETTING				25,170,421
		4 = 0.004		

Letting Agent Fee Letting Legal Fee APPRAISAL SUMMARY LICENSED COPY

Port Warrington & Warrington Commercial Park Draft Financial Appraisal

DISPOSAL FEES 6,398,583

 Sales Agent Fee
 1.00%
 5,471,839

 Sales Legal Fee
 0.50%
 2,735,920

8,207,759
FINANCE

Debit Rate 6.500%, Credit Rate 0.000% (Nominal)
Total Finance Cost
40,184,304

TOTAL COSTS 450,317,878

96,866,022

**Performance Measures** 

**PROFIT** 

Profit on Cost% 21.51% Profit on GDV% 16.50%

IRR 14.68%



PROJECT NOTES LICENSED COPY

Port Warrington & Warrington Commercial Park Draft Financial Appraisal NOTES



TIMESCALE AND PHASING LICENSED COPY

## Port Warrington & Warrington Commercial Park Draft Financial Appraisal

#### Timescale (Duration in months)

Project commences Apr Phase 1: P1 - PW	2020					
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Apr 2020			-	
Purchase	1	Apr 2020	Apr 2020	Phase Start	Start	0
Pre-Construction	3	May 2020	Jul 2020	Purchase	End	0
Construction	24	Aug 2020	Jul 2022	Pre-Construction	End	0
Phase End		Aug 2022				
Phase Length	28					
Phase 2: P2 - WCP						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Apr 2020			_	
Purchase	1	Apr 2020	Apr 2020	Phase Start	Start	0
Pre-Construction	3	May 2020	Jul 2020	Purchase	End	0
Construction	24	Aug 2020	Jul 2022	Pre-Construction	End	0
Phase End		Aug 2022				
Phase Length	28					
Phase 3: P3 - WCP						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start	Duration	Sep 2022	Ellu Dale	Alichored 10	Aligned	Oliset
Construction	12	Sep 2022 Sep 2022	Aug 2023	Pre-Construction	End	0
Phase End	12	Sep 2022 Sep 2023	Aug 2023	1 16-0011311 4011011	Liid	O
Phase Length	12	OCP 2023				
i nase Length	12					
Phase 4: P4 - PW						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Oct 2023				
Construction	12	Oct 2023	Sep 2024	Pre-Construction	End	0
Phase End		Oct 2024				
Phase Length	12					
Phase 5: P5 - WCP						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Oct 2023				
Construction	24	Oct 2023	Sep 2025	Pre-Construction	End	0
Phase End		Oct 2025				
Phase Length	24					

TIMESCALE AND PHASING LICENSED COPY

## Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Timescale (Duration in months)

Phase 6	6: I	26 - Y	W	CP
---------	------	--------	---	----

Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Nov 2025				
Construction	12	Nov 2025	Oct 2026	Pre-Construction	End	0
Phase End		Nov 2026				
Phase Length	12					
Phase 7: P7 - WCP						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Dec 2026				
Construction	24	Dec 2026	Nov 2028	Pre-Construction	End	0
Phase End		Dec 2028				
Phase Length	24					
Project Length	105	<i></i>	ses - Includes			



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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Fixed Price	Monthly B/F	001:Apr 2020 0	002:May 2020 -21,746,474	003:Jun 2020 -21,864,267	004:Jul 2020 -21,982,061	005:Aug 2020 -22,101,130	006:Sep 2020 -25,912,114	007:Oct 2020 -29,743,095	008:Nov 2020 -33,596,117	009:Dec 2020 -37,469,138
Elizad Price			21,140,414	21,004,201	21,002,001	22,101,100	20,012,114	20,140,000	00,000,117	07,400,100
Stamp Duty   -88,0116   0   0   0   0   0   0   0   0   0	Land Purchase									
Agent Fee	Fixed Price	-17,602,323	0	0	0	0	0	0	0	0
Légal Fee         -88,012         0	Stamp Duty	-880,116	0	0	0	0	0	0	0	0
Other Acquisition         -3,000,000         0 </td <td>Agent Fee</td> <td>-176,023</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>	Agent Fee	-176,023	0	0	0	0	0	0	0	0
Construction Costs	Legal Fee	-88,012	0	0	0	0	0	0	0	0
Construction Costs	Other Acquisition	-3,000,000	0	0	0	0	0	0	0	0
Construction Cost		-21,746,474	0	0	0	0	0	0	0	0
Developers Contingency   0	Construction Costs									
Road/Site Works	Construction Cost	0	0	0	0	0	0	0	0	0
Professional Fees Architect 0 0 0 0 0 0 -3,443,300 -3,444,300 -3,444,300 -3,444,300 -3,444,300 -3,444,300 -3,444,300 -3,4		0	0	0	0	-335,629	-335,629	-335,629	-335,629	-335,629
Professional Fees	Road/Site Works	0	0	0	0	-3,107,672	-3,107,672	-3,107,672	-3,107,672	-3,107,672
Architect 0 0 0 0 0 -248,614 -		0	0	0	0	-3,443,300	-3,443,300	-3,443,300	-3,443,300	-3,443,300
Other Cost         Sales Agent Fee         0         0         0         0         248,614         -248,614	Professional Fees									
Other Cost           Sales Agent Fee         0	Architect	0	0	0	0	-248,614	-248,614	-248,614	-248,614	-248,614
Other Cost           Sales Agent Fee         0	_	0	0	0	0	-248,614	-248,614	-248,614	-248,614	-248,614
Sales Légal Fee         0	Other Cost			1 1 1-	_0 11			·		
Marketing/Letting   Agent Fee   0   0   0   0   0   0   0   0   0	Sales Agent Fee	0	0	0	0	0	0	0	0	0
Marketing/Letting Agent Fee	Sales Legal Fee	0	0	0	0	0	0	0	0	0
Letting Agent Fee         0		0	0	0	0	0	0	0	0	0
Letting Agent Fee         0	Marketing/Letting									
Sales and Capitalisation  Capitalised Rent Purchaser's Costs  Net Cash Flow Before Finance Copitalised Rent		0	0	0	0	0	0	0	0	0
Sales and Capitalisation           Capitalised Rent         0         <	Letting Legal Fee	0	0	0	0	0	0	0	0	0
Capitalised Rent Purchaser's Costs         0		0	0	0	0	0	0	0	0	0
Capitalised Rent Purchaser's Costs         0	Sales and Capitalisation									
Purchaser's Costs 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		0	0	0	0	0	0	0	0	0
Net Cash Flow Before Finance         -21,746,474         0         0         0         -3,691,914		0	0	0	0	0	0	0	0	0
Debit Rate 6.500%       6.		0	0	0	0	0	0	0	0	0
Debit Rate 6.500%       6.	Not Cash Flow Refere Finance	-21 7/6 /7/			^	-2 601 014	-2 601 014	-2 601 014	-2 601 014	-3 601 014
Credit Rate 0.000%     <			•	-						
Finance Costs (All Sets) 0 -117,793 -119,069 -119,069 -139,067 -161,108 -181,106 -201,108  Net Cash Flow After Finance -21,746,474 -117,793 -117,793 -119,069 -3,810,983 -3,830,981 -3,853,022 -3,873,020 -3,893,01										
Net Cash Flow After Finance -21,746,474 -117,793 -117,793 -119,069 -3,810,983 -3,830,981 -3,853,022 -3,873,020 -3,893,01										
	, ,	•		,	,	,	•	,	·	
	Cumulative Net Cash Flow Monthly	-21,746,474 -21,746,474	-21,864,267	-117,793 -21,982,061	-22,101,130	-3,610,963 -25,912,114	-3,630,961 -29,743,095	-3,653,022 -33,596,117	-3,673,020 -37,469,138	-41,362,156

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Monthly B/F	010:Jan 2021 -41,362,156	011:Feb 2021 -45,278,115	012:Mar 2021 -49,214,072	013:Apr 2021 -53,170,026	014:May 2021 -57,149,944	015:Jun 2021 -61,149,861	016:Jul 2021 -65,169,775	017:Aug 2021 -69,214,691	018:Sep 2021 -73,763,437
Land Purchase									
Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Construction Costs	•	•	•		•			0.544.007	0.040.404
Construction Cost	0	0	0	0	0	0	0	-3,514,937	-8,310,464
Developers Contingency	-335,629	-335,629	-335,629	-335,629	-335,629	-335,629	-335,629	-379,613	-897,530
Road/Site Works	-3,107,672	-3,107,672	-3,107,672	-3,107,672	-3,107,672	-3,107,672	-3,107,672	0	0
_ ,	-3,443,300	-3,443,300	-3,443,300	-3,443,300	-3,443,300	-3,443,300	-3,443,300	-3,894,550	-9,207,994
Professional Fees	0.40.04.4	0.40.04.4	0.40.04.4	0.40.04.4	040.044	0.40.04.4	0.40.04.4	204 425	204 207
Architect	-248,614	-248,614	-248,614	-248,614	-248,614	-248,614	-248,614	-281,195	-664,837
	-248,614	-248,614	-248,614	-248,614	-248,614	-248,614	-248,614	-281,195	-664,837
Other Cost			1 / 1 lo-				_		
Sales Agent Fee	0	0	0	0	0	0	0	0	0
Sales Legal Fee	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Marketing/Letting							_		
Letting Agent Fee	0	0	0	0	0	0	0	0	0
Letting Legal Fee	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Sales and Capitalisation	_	_		_	_	_	_	_	_
Capitalised Rent	0	0	0	0	0	0	0	0	0
Purchaser's Costs	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Net Cash Flow Before Finance	-3,691,914	-3,691,914	-3,691,914	-3,691,914	-3,691,914	-3,691,914	-3,691,914	-4,175,745	-9,872,831
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	-224,045	-244,043	-264,041	-288,004	-308,002	-328,000	-353,003	-373,001	-395,619
							,		
Net Cash Flow After Finance	-3,915,959	-3,935,957	-3,955,955	-3,979,918	-3,999,916	-4,019,914	-4,044,917	-4,548,746	-10,268,451

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Fixed Price   0	Monthly B/F	019:Oct 2021 -84,031,888	020:Nov 2021 -98,998,040	021:Dec 2021 -117,622,004	022:Jan 2022 -138,864,228	023:Feb 2022 -161,688,206	024:Mar 2022 -185,034,135	025:Apr 2022 -207,845,258	026:May 2022 -229,073,259	027:Jun 2022 -247,635,728
Stamp Duty	Land Purchase									
Agent Fee         0	Fixed Price	0	0	0	0	0	0	0	0	0
Légal Fee         0	Stamp Duty	0	0	0	0	0	0	0	0	0
Other Acquisition         0         1,4588,692         -11,358,992         -11,258,695 </td <td>Agent Fee</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>	Agent Fee	0	0	0	0	0	0	0	0	0
Construction Costs	Legal Fee	0	0	0	0	0	0	0	0	0
Construction Costs	Other Acquisition	0	0	0	0	0	0	0	0	0
Construction Cost		0	0	0	0	0	0	0	0	0
Developers Contingency	Construction Costs									
Road/Site Works	Construction Cost	-12,214,629	-15,227,432	-17,348,874	-18,578,953	-18,917,671	-18,365,026	-16,921,020	-14,585,652	-11,358,922
Professional Fees Architect	Developers Contingency	-1,319,180	-1,644,563	-1,873,678	-2,006,527	-2,043,108	-1,983,423	-1,827,470	-1,575,250	-1,226,764
Professional Fees           Architect         -977,170         -1,218,195         -1,387,910         -1,486,316         -1,513,414         -1,469,202         -1,353,682         -1,166,852         -908,714           Other Cost         Sales Agent Fee         0	Road/Site Works	0	0	0	0	0	0	0	0	0
Architect 9-97,170		-13,533,809	-16,871,995	-19,222,552	-20,585,480	-20,960,779	-20,348,449	-18,748,490	-16,160,902	-12,585,685
Colter Cost	Professional Fees									
Other Cost         Sales Agent Fee         0 <td>Architect</td> <td>-977,170</td> <td>-1,218,195</td> <td>-1,387,910</td> <td>-1,486,316</td> <td>-1,513,414</td> <td>-1,469,202</td> <td>-1,353,682</td> <td>-1,166,852</td> <td>-908,714</td>	Architect	-977,170	-1,218,195	-1,387,910	-1,486,316	-1,513,414	-1,469,202	-1,353,682	-1,166,852	-908,714
Sales Agent Fee         0		-977,170	-1,218,195	-1,387,910	-1,486,316	-1,513,414	-1,469,202	-1,353,682	-1,166,852	-908,714
Sales Légal Fee 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Other Cost									
Marketing/Letting   Letting Agent Fee	Sales Agent Fee	0	0	0	0	0	0	0	0	0
Letting Agent Fee	Sales Legal Fee	0	0	0	0	0	0	0	0	0
Letting Ägent Fee         0		0	0	0	0	0	0	0	0	0
Letting Legal Fee 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Marketing/Letting									
Sales and Capitalisation Capitalised Rent O O O O O O O O O O O O O O O O O O O	0 0		-						0	0
Sales and Capitalisation         Capitalised Rent         0	Letting Legal Fee	0	0	0	0	0	0	0	0	0
Capitalised Rent Purchaser's Costs         0		0	0	0	0	0	0	0	0	0
Purchaser's Costs 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Sales and Capitalisation									
Net Cash Flow Before Finance         -14,510,979         -18,090,190         -20,610,462         -22,071,796         -22,474,193         -21,817,651         -20,102,172         -17,327,754         -13,494,399           Debit Rate 6.500%         6.500%			-			_		_	~	•
Net Cash Flow Before Finance         -14,510,979         -18,090,190         -20,610,462         -22,071,796         -22,474,193         -21,817,651         -20,102,172         -17,327,754         -13,494,399           Debit Rate 6.500%         6.500%	Purchaser's Costs									
Debit Rate 6.500% 6.500	_	0	0	0	0	0	0	0	0	0
Debit Rate 6.500% 6.500	Net Cash Flow Before Finance	-1/ 510 979	-18 000 100	-20 610 462	-22 071 706	-22 474 103	-21 817 651	-20 102 172	-17 327 75/	-13 /0/ 300
Credit Rate 0.000% 0.0000% 0.000% 0.000% 0.000% 0.000% 0.000% 0.000% 0.000% 0.000% 0.0										
Finance Costs (All Sets) -455,173 -533,774 -631,762 -752,181 -871,737 -993,472 -1,125,828 -1,234,715 -1,328,574  Net Cash Flow After Finance -14,966,152 -18,623,964 -21,242,224 -22,823,978 -23,345,929 -22,811,123 -21,228,000 -18,562,470 -14,822,973										
Net Cash Flow After Finance -14,966,152 -18,623,964 -21,242,224 -22,823,978 -23,345,929 -22,811,123 -21,228,000 -18,562,470 -14,822,973										
	,	,	•	•	,	,	•	, ,	, ,	
	Cumulative Net Cash Flow Monthly	-98,998,040	-117,622,004	-138,864,228	-161,688,206	-185,034,135	-207,845,258	-229,073,259	-247,635,728	-262,458,701

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Monthly B/F	028:Jul 2022 -262,458,701	029:Aug 2022 -272,482,458	030:Sep 2022 -103,468,304	031:Oct 2022 -104,146,587	032:Nov 2022 -105,014,228	033:Dec 2022 -106,026,099	034:Jan 2023 -107,150,419	035:Feb 2023 -108,364,429	036:Mar 2023 -109,626,795
Land Purchase									
Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Construction Costs									
Construction Cost	-7,240,830	0	-108,057	-255,482	-375,505	-468,125	-533,343	-571,158	-581,571
Developers Contingency	-782,010	0	-11,670	-27,592	-40,555	-50,558	-57,601	-61,685	-62,810
Road/Site Works	0	0	0	0	0	0	. 0	0	0
	-8,022,839	0	-119,727	-283,074	-416,059	-518,683	-590,944	-632,844	-644,381
Professional Fees	.,. ,		-,	, .	.,	,	,-	,-	, , , , , , , , , , , , , , , , , , , ,
Architect	-579,266	0	-8,645	-20,439	-30,040	-37,450	-42,667	-45,693	-46,526
	-579,266	0	-8,645	-20,439	-30,040	-37,450	-42,667	-45,693	-46,526
Other Cost	•			0 10 10			•	•	•
Sales Agent Fee	0	-1,742,427	0	0	0	0	0	0	0
Sales Legal Fee	0	-871,214	0	0	0	0	0	0	0
	0	-2,613,641	0	0	0	0	0	0	0
Marketing/Letting									
Letting Agent Fee	0	-1,567,861	0	0	0	0	0	0	0
Letting Legal Fee	0	-522,620	0	0	0	0	0	0	0
	0	-2,090,481	0	0	0	0	0	0	0
Sales and Capitalisation									
Capitalised Rent	0	186,955,695	0	0	0	0	0	0	0
Purchaser's Costs	0	-12,712,987	0	0	0	0	0	0	0
	0	174,242,708	0	0	0	0	0	0	0
Net Cash Flow Before Finance	-8,602,106	169,538,586	-128,372	-303,513	-446,100	-556,133	-633,612	-678,536	-690,907
Debit Rate 6.500%	6.500%	6.500%	-12 <b>6,372</b> 6.500%	-303,513 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	-1,421,651	-524,431	-549,912	-564,127	-565,771	-568,188	-580,398	-583,830	-587,506
110100 00313 (All 0013)	, ,		,	,	,	,	•		
Net Cash Flow After Finance	-10,023,757	169,014,155	-678,284	-867,640	-1,011,871	-1,124,321	-1,214,010	-1,262,366	-1,278,412

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Monthly B/F	037:Apr 2023 -110,905,208	038:May 2023 -112,176,668	039:Jun 2023 -113,399,023	040:Jul 2023 -114,539,434	041:Aug 2023 -115,574,703	042:Sep 2023 -116,461,820	043:Oct 2023 -111,142,904	044:Nov 2023 -115,150,332	045:Dec 2023 -121,103,897
Land Purchase Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	•	0	0	0	0	0	0	0
Other Acquisition		0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	<u>0</u>
Construction Costs	FC4 F00	F00 400	440.005	240 400	202 500	0	4 400 000	0.044.007	4 4 2 2 0 0 0 0
Construction Cost	-564,582	-520,190	-448,395	-349,199	-222,599	0	-1,189,330	-2,811,967	-4,132,999
Developers Contingency	-60,975	-56,181	-48,427	-37,713	-24,041	0	-309,582	-484,827	-627,498
Road/Site Works	0	0	0	0	0	0	-1,677,171	-1,677,171	-1,677,171
_ ,	-625,557	-576,370	-496,822	-386,912	-246,640	0	-3,176,083	-4,973,965	-6,437,667
Professional Fees	45.407	44.045	05.070	07.000	47.000	•	200 200	050 404	404.044
Architect	-45,167	-41,615	-35,872	-27,936	-17,808	0	-229,320	-359,131	-464,814
_	-45,167	-41,615	-35,872	-27,936	-17,808	0	-229,320	-359,131	-464,814
Other Cost			1 1 1-	_/ / \					
Sales Agent Fee	0	0	0	0	0	-60,919	0	0	0
Sales Legal Fee	0	0	0	0	0	-30,459	0	0	0
_	0	0	0	0	0	-91,378	0	0	0
Marketing/Letting									
Letting Agent Fee	0	0	0	0	0	-67,872	0	0	0
Letting Legal Fee	0	0	0	0	0	-22,624	0	0	0
_	0	0	0	0	0	-90,496	0	0	0
Sales and Capitalisation									
Capitalised Rent	0	0	0	0	0	6,536,367	0	0	0
Purchaser's Costs	0	0	0	0	0	-444,473	0	0	0
	0	0	0	0	0	6,091,894	0	0	0
Net Cash Flow Before Finance	-670,723	-617,986	-532,694	-414,848	-264,448	5,910,020	-3,405,403	-5,333,096	-6,902,481
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	-600,737	-604,370	-607,717	-620,422	-622,669	-591,104	-602,024	-620,470	-649,358
Net Cash Flow After Finance	-1,271,460	-1,222,355	-1,140,411	-1,035,270	-887,117	5.318.916	-4.007.427	-5,953,566	-7,551,839
Cumulative Net Cash Flow Monthly	-112,176,668	-113,399,023	-114,539,434	-115,574,703	-116,461,820	-111,142,904	-115,150,332	-121,103,897	-128,655,736

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

	046:Jan 2024	047:Feb 2024	048:Mar 2024	049:Apr 2024	050:May 2024	051:Jun 2024	052:Jul 2024	053:Aug 2024	054:Sep 2024
Monthly B/F	-128,655,736	-137,466,180	-147,173,344	-157,423,540	-167,873,201	-178,152,696	-187,902,513	-196,775,896	-204,394,759
Land Purchase									
Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Construction Costs									
Construction Cost	-5,152,425	-5,870,245	-6,286,461	-6,401,071	-6,214,075	-5,725,475	-4,935,269	-3,843,457	-2,450,041
Developers Contingency	-737,596	-815,121	-860,072	-872,450	-852,255	-799,486	-714,143	-596,228	-445,739
Road/Site Works	-1,677,171	-1,677,171	-1,677,171	-1,677,171	-1,677,171	-1,677,171	-1,677,171	-1,677,171	-1,677,171
_	-7,567,192	-8,362,537	-8,823,703	-8,950,691	-8,743,501	-8,202,131	-7,326,583	-6,116,856	-4,572,950
Professional Fees									
Architect	-546,368	-603,793	-637,091	-646,259	-631,300	-592,212	-528,995	-441,650	-330,177
_	-546,368	-603,793	-637,091	-646,259	-631,300	-592,212	-528,995	-441,650	-330,177
Other Cost		·		_0 11					
Sales Agent Fee	0	0	0	0	0	0	0	0	0
Sales Legal Fee	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Marketing/Letting									
Letting Agent Fee	0	0	0	0	0	0	0	0	0
Letting Legal Fee	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Sales and Capitalisation									
Capitalised Rent	0	0	0	0	0	0	0	0	0
Purchaser's Costs	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Net Cash Flow Before Finance	-8,113,559	-8,966,330	-9,460,794	-9,596,951	-9,374,800	-8,794,343	-7,855,578	-6,558,506	-4,903,127
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	-696,885	-740,834	-789,401	-852,711	-904,694	-955,474	-1,017,805	-1,060,356	-1,095,882
,	-8.810.444	-9.707.164	-10,250,195	-10.449.662	-10,279,495	-9.749.817	-8,873,383	-7,618,862	-5,999,009
Net Cash Flow After Finance	-X X1() AAA								

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Monthly B/F	055:Oct 2024 -210,393,767	056:Nov 2024 -85,758,425	057:Dec 2024 -87,711,122	058:Jan 2025 -90,372,139	059:Feb 2025 -93,592,831	060:Mar 2025 -97,208,817	061:Apr 2025 -101,062,283	062:May 2025 -105,002,757	063:Jun 2025 -108,862,488
Land Purchase									
Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Construction Costs									
Construction Cost	-530,670	-1,254,677	-1,844,110	-2,298,970	-2,619,256	-2,804,968	-2,856,106	-2,772,670	-2,554,660
Developers Contingency	-57,312	-135,505	-199,164	-248,289	-282,880	-302,936	-308,459	-299,448	-275,903
Road/Site Works	0	0	0	0	0	0	0	0	0
	-587,982	-1,390,182	-2,043,274	-2,547,259	-2,902,135	-3,107,904	-3,164,565	-3,072,118	-2,830,564
Professional Fees									
Architect	-42,454	-100,374	-147,529	-183,918	-209,540	-224,397	-228,488	-221,814	-204,373
	-42,454	-100,374	-147,529	-183,918	-209,540	-224,397	-228,488	-221,814	-204,373
Other Cost									
Sales Agent Fee	-1,291,337	0	0	0	0	0	0	0	0
Sales Legal Fee	-645,668	0	0	0	0	0	0	0	0
	-1,937,005	0	0	0	0	0	0	0	0
Marketing/Letting									
Letting Agent Fee	-1,118,040	0	0	0	0	0	0	0	0
Letting Legal Fee	-372,680	0	0	0	0	0	0	0	0
	-1,490,720	0	0	0	0	0	0	0	0
Sales and Capitalisation									
Capitalised Rent	138,555,431	0	0	0	0	0	0	0	0
Purchaser's Costs	-9,421,769	0	0	0	0	0	0	0	0
_	129,133,662	0	0	0	0	0	0	0	0
Net Cash Flow Before Finance	125,075,501	-1,490,556	-2,190,803	-2,731,176	-3,111,676	-3,332,301	-3,393,053	-3,293,932	-3,034,936
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	-440,159	-462,141	-470,214	-489,516	-504,310	-521,165	-547,421	-565,800	-583,642
Net Cash Flow After Finance	124,635,342	-1,952,697	-2,661,017	-3,220,692	-3,615,985	-3,853,466	-3,940,474	-3,859,732	-3,618,578
Cumulative Net Cash Flow Monthly	-85,758,425	-87,711,122	-90,372,139	-93,592,831	-97,208,817	-101,062,283	-105,002,757	-108,862,488	-112,481,066

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### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Monthly B/F	064:Jul 2025 -112,481,066	065:Aug 2025 -115,706,406	066:Sep 2025 -118,367,173	067:Oct 2025 -120,300,359	068:Nov 2025 -30,360,412	069:Dec 2025 -30,615,345	070:Jan 2026 -30,995,327	071:Feb 2026 -31,480,473	072:Mar 2026 -32,045,590
•									
Land Purchase		ā	•	•	•	•	ā	•	•
Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
	0	0	0	0	0_	0	0	0	0
Construction Costs									
Construction Cost	-2,202,077	-1,714,919	-1,093,188	0	-76,847	-181,692	-267,049	-332,918	-379,300
Developers Contingency	-237,824	-185,211	-118,064	0	-8,300	-19,623	-28,841	-35,955	-40,964
Road/Site Works	0	0	0	0	0	0	0	0	0
	-2,439,901	-1,900,131	-1,211,253	0	-85,147	-201,315	-295,891	-368,874	-420,264
Professional Fees									
Architect	-176,166	-137,194	-87,455	0	-6,148	-14,535	-21,364	-26,633	-30,344
	-176,166	-137,194	-87,455	0	-6,148	-14,535	-21,364	-26,633	-30,344
Other Cost	•	,		00 \			,	•	•
Sales Agent Fee	0	0	0	-925,497	0	0	0	0	0
Sales Legal Fee	0	0	0	-462,749	0	0	0	0	0
_	0	0	0	-1,388,246	0	0	0	0	0
Marketing/Letting				, ,					
Letting Agent Fee	0	0	0	-803,429	0	0	0	0	0
Letting Legal Fee	0	0	0	-267,810	0	0	0	0	0
	0	0	0	-1,071,238	0	0	0	0	0
Sales and Capitalisation				.,51 1,200					
Capitalised Rent	0	0	0	99,302,304	0	0	0	0	0
Purchaser's Costs	0	0	0	-6,752,557	0	0	0	0	0
	0	0	0	92,549,748	0	0	0	0	0
_				32,043,140					
Net Cash Flow Before Finance	-2,616,067	-2,037,324	-1,298,708	90,090,263	-91,295	-215,850	-317,255	-395,507	-450,608
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	-609,272	-623,443	-634,478	-150,316	-163,638	-164,133	-167,891	-169,610	-171,752
,	-3,225,340	-2,660,767	-1,933,186	89,939,947	-254,933	-379,983	-485,146	-565,117	-622,360
Net Cash Flow After Finance									

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Monthly B/F	073:Apr 2026 -32,667,951	074:May 2026 -33,327,459	075:Jun 2026 -33,998,379	076:Jul 2026 -34,657,607	077:Aug 2026 -35,284,831	078:Sep 2026 -35,853,778	079:Oct 2026 -36,340,969	080:Nov 2026 -36,725,884	081:Dec 2026 34,136,673
Land Purchase									
Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
Construction Costs	U	U	U	U	U	U	<u> </u>	U	<u> </u>
Construction Costs  Construction Cost	-406,193	-413,598	-401,516	-369,946	-318,887	-248,341	-158,307	0	-27,066
Developers Contingency	-43,869	-44,669	-43,364	-39,954	-34,440	-26,821	-17,097	0	-25,637
Road/Site Works	0	0	0	00,004	0	0	0	0	-210,312
Troud/one works	-450,062	-458,267	-444,880	-409,900	-353,327	-275,162	-175,404	0	-263,016
Professional Fees	-430,002	-430,201	-444,000	-409,900	-333,321	-213,102	-175,404	<u> </u>	-203,010
Architect	-32,495	-33,088	-32,121	-29,596	-25,511	-19,867	-12,665	0	-18,990
7.11011110000	-32,495	-33,088	-32,121	-29,596	-25,511	-19,867	-12,665	0	-18,990
Other Cost	-32,433	-33,000	-32,121	-29,390	-23,311	-13,001	-12,003	<u> </u>	-10,330
Sales Agent Fee	0	0	0	0	0	0	0	-727,900	0
Sales Legal Fee	0	0	0	0	Ö	Ö	0	-363,950	0
	0	0	0	0	0	0	0	-1,091,850	0
Marketing/Letting							<u> </u>	-1,031,030	
Letting Agent Fee	0	0	0	0	0	0	0	-626,706	0
Letting Legal Fee	0	0	0	0	0	0	0	-208,902	0
	0	0	0	0	0	0	0	-835.608	0
Sales and Capitalisation								000,000	
Capitalised Rent	0	0	0	0	0	0	0	78,100,875	0
Purchaser's Costs	0	0	0	0	0	0	0	-5,310,859	0
	0	0	0	0	0	0	0	72,790,015	0
_								12,100,010	
Net Cash Flow Before Finance	-482,557	-491,355	-477,001	-439,495	-378,838	-295,029	-188,068	70,862,557	-282,006
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	-176,951	-179,565	-182,227	-187,729	-190,109	-192,161	-196,847	0	0
Net Cash Flow After Finance	-659,509	-670,920	-659,228	-627,224	-568,947	-487,190	-384,915	70,862,557	-282,006
Cumulative Net Cash Flow Monthly	-33,327,459	-33,998,379	-34,657,607	-35,284,831	-35,853,778	-36,340,969	-36,725,884	34,136,673	33,854,667

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

	082:Jan 2027	083:Feb 2027	084:Mar 2027	085:Apr 2027	086:May 2027	087:Jun 2027	088:Jul 2027	089:Aug 2027	090:Sep 2027
Monthly B/F	33,854,667	33,534,439	33,179,239	32,792,317	32,376,925	31,936,311	31,473,726	30,992,420	30,495,643
Land Purchase									
Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Construction Costs									
Construction Cost	-59,240	-88,677	-115,379	-139,345	-160,575	-179,069	-194,827	-207,850	-218,136
Developers Contingency	-29,112	-32,291	-35,175	-37,763	-40,056	-42,053	-43,755	-45,162	-46,272
Road/Site Works	-210,312	-210,312	-210,312	-210,312	-210,312	-210,312	-210,312	-210,312	-210,312
_	-298,664	-331,281	-360,866	-387,420	-410,943	-431,434	-448,895	-463,324	-474,721
Professional Fees	•	•	•	•	•	,	•	•	,
Architect	-21,564	-23,919	-26,055	-27,973	-29,671	-31,151	-32,411	-33,453	-34,276
_	-21,564	-23,919	-26,055	-27,973	-29,671	-31,151	-32,411	-33,453	-34,276
Other Cost	,	•				•	•	•	,
Sales Agent Fee	0	0	0	0	0	0	0	0	0
Sales Legal Fee	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Marketing/Letting									
Letting Agent Fee	0	0	0	0	0	0	0	0	0
Letting Legal Fee	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Sales and Capitalisation									
Capitalised Rent	0	0	0	0	0	0	0	0	0
Purchaser's Costs	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Net Cash Flow Before Finance	-320,228	-355,200	-386,921	-415,393	-440,614	-462,585	-481,306	-496,777	-508,997
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	0	0	0	0	0	0	0	0	0
Net Cash Flow After Finance	-320,228	-355,200	-386,921	-415,393	-440,614	-462,585	-481,306	-496,777	-508,997
Cumulative Net Cash Flow Monthly	33,534,439	33,179,239	32,792,317	32,376,925	31,936,311	31,473,726	30,992,420	30,495,643	29,986,646

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

Monthly D/F	091:Oct 2027	092:Nov 2027	093:Dec 2027	094:Jan 2028	095:Feb 2028	096:Mar 2028 28,121,660	097:Apr 2028	098:May 2028	099:Jun 2028
Monthly B/F	29,986,646	29,468,678	28,944,990	28,668,683	28,393,157	26,121,000	27,857,444	27,603,758	27,363,853
Land Purchase									
Fixed Price	0	0	0	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Construction Costs									
Construction Cost	-225,687	-230,502	-232,582	-231,925	-228,533	-222,404	-213,540	-201,940	-187,605
Developers Contingency	-47,088	-47,608	-25,119	-25,048	-24,682	-24,020	-23,062	-21,810	-20,261
Road/Site Works	-210,312	-210,312	0	0	0	0	0	0	0
_	-483,088	-488,423	-257,700	-256,973	-253,214	-246,424	-236,603	-223,750	-207,866
Professional Fees									
Architect	-34,880	-35,265	-18,607	-18,554	-18,283	-17,792	-17,083	-16,155	-15,008
	-34,880	-35,265	-18,607	-18,554	-18,283	-17,792	-17,083	-16,155	-15,008
Other Cost		·		_0 11					
Sales Agent Fee	0	0	0	0	0	0	0	0	0
Sales Legal Fee	0	0	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0	0	0
Marketing/Letting									
Letting Agent Fee	0	0	0	0	0	0	0	0	0
Letting Legal Fee	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Sales and Capitalisation									
Capitalised Rent	0	0	0	0	0	0	0	0	0
Purchaser's Costs	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0
Net Cash Flow Before Finance	-517,968	-523,688	-276,307	-275,527	-271,497	-264,216	-253,686	-239,905	-222,874
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	0.00070	0.00070	0.00070	0.00070	0.00070	0.00070	0.00070	0.00070	0.00070
,	•	-	-	-	-	•	•	•	•
Net Cash Flow After Finance	-517,968	-523,688	-276,307	-275,527	-271,497	-264,216	-253,686	-239,905	-222,874

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#### Port Warrington & Warrington Commercial Park Draft Financial Appraisal

	100:Jul 2028	101:Aug 2028	102:Sep 2028	103:Oct 2028	104:Nov 2028	105:Dec 2028
Monthly B/F	27,140,979	26,938,385	26,759,323	26,607,042	26,484,793	26,395,825
Land Purchase						
Fixed Price	0	0	0	0	0	0
Stamp Duty	0	0	0	0	0	0
Agent Fee	0	0	0	0	0	0
Legal Fee	0	0	0	0	0	0
Other Acquisition	0	0	0	0	0	0
	0	0	0	0	0	0
Construction Costs						
Construction Cost	-170,533	-150,726	-128,182	-102,903	-74,889	0
Developers Contingency	-18,418	-16,278	-13,844	-11,114	-8,088	0
Road/Site Works	0	0	0	0	0	0
	-188,951	-167,004	-142,026	-114,017	-82,977	0
Professional Fees						
Architect	-13,643	-12,058	-10,255	-8,232	-5,991	0
	-13,643	-12,058	-10,255	-8,232	-5,991	0
Other Cost	·			_0 11		
Sales Agent Fee	0	0	0	0	0	-723,759
Sales Legal Fee	0	0	0	0	0	-361,879
	0	0	0	0	0	-1,085,638
Marketing/Letting						
Letting Agent Fee	0	0	0	0	0	-615,029
Letting Legal Fee	0	0	0	0	0	-205,010
	0	0	0	0	0	-820,039
Sales and Capitalisation						
Capitalised Rent	0	0	0	0	0	77,656,517
Purchaser's Costs	0	0	0	0	0	-5,280,643
	0	0	0	0	0	72,375,874
Net Cash Flow Before Finance	-202,593	-179,062	-152,281	-122,249	-88,968	70,470,197
Debit Rate 6.500%	6.500%	6.500%	6.500%	6.500%	6.500%	6.500%
Credit Rate 0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Finance Costs (All Sets)	0	0	0	0	0	0
Net Cash Flow After Finance	-202,593	-179,062	-152,281	-122,249	-88,968	70,470,197
Cumulative Net Cash Flow Monthly	26,938,385	26,759,323	26,607,042	26,484,793	26,395,825	96,866,022